



**KAIROSOFT AI SOLUTIONS LIMITED**  
(Formerly known as Pankaj Piyush Trade & Investment Limited)  
CIN: L22209DL1982PLC256291

Our Company was originally incorporated as “Pankaj Piyush Trade and Investment Limited” a Public limited company vide a certificate of incorporation dated May 29, 1982, issued by the Registrar of Companies, NCT of Delhi. Over the years, the company has undergone significant transformations to align with its strategic goals. On August 20, 2024, it was renamed " Kairosoft AI Solutions Limited" reflecting its core focus. For details of change in Registered office of our company please see – About the Company on page [●] of this draft letter of offer.

**Registered Office:** UNIT NO. 500 5th Floor ITL Twin Tower, Plot No. B-9, NSP, Pitampura, Saraswati Vihar, Delhi, India, 110034  
**Tel:** +91 9818502247 **Email:** cs@Volkai.io **Website:** www.kairosoft.ai  
**Contact Person:** Harshal Kumar Agarwal, Company Secretary & Compliance Officer

**PROMOTERS OF OUR COMPANY: VINOD KUMAR BANSAL**

**FOR PRIVATE CIRCULATION TO THE ELIGIBLE EQUITY SHAREHOLDERS OF KAIROSOFT AI SOLUTIONS LIMITED**

**NEITHER OUR COMPANY, OUR PROMOTERS NOR OUR DIRECTORS HAVE BEEN DECLARED AS A WILFUL DEFAULTER OR FRAUDULENT BORROWER BY THE RBI OR ANY OTHER GOVERNMENT AUTHORITY**

**THE ISSUE**

**ISSUE OF UPTO [●] FULLY PAID-UP EQUITY SHARES OF FACE VALUE OF RS. 10 EACH (“EQUITY SHARES”) OF KAIROSOFT AI SOLUTIONS LIMITED (“VOLKAI” OR THE “COMPANY” OR THE “ISSUER”) FOR CASH AT A PRICE OF RS. [●] PER EQUITY SHARE (INCLUDING PREMIUM OF RS. [●] PER EQUITY SHARE) (“ISSUE PRICE”) FOR AN AGGREGATE AMOUNT NOT EXCEEDING RS. 4950 LACS TO THE ELIGIBLE EQUITY SHAREHOLDERS ON RIGHTS BASIS IN THE RATIO OF [●] PAID UP EQUITY SHARES FOR EVERY [●] FULLY PAID-UP EQUITY SHARE HELD BY THE ELIGIBLE EQUITY SHAREHOLDERS ON THE RECORD DATE, I.E. [●] (THE “ISSUE”). THE ISSUE PRICE IS [●] TIME OF FACE VALUE OF THE EQUITY SHARES. FOR FURTHER DETAILS, PLEASE SEE THE CHAPTER TITLED “TERMS OF THE ISSUE” ON PAGE [●] OF THIS DRAFT LETTER OF OFFER.**

**#ASSUMING FULL SUBSCRIPTION OF THE ISSUE**

**GENERAL RISK**

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk with such investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors shall rely on their own examination of our Company and the Issue including the risks involved. The securities being offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”) nor does SEBI guarantee the accuracy or adequacy of this Draft Letter of Offer. Specific attention of the investors is invited to “Risk Factors” beginning on page [●] of this Draft Letter of Offer before making an investment in this Issue.

**ISSUER’S ABSOLUTE RESPONSIBILITY**

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Letter of offer contains all information with regard to our Company and the Issue, which is material in the context of this Issue; that the information contained in this Draft Letter of offer is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held; and that there are no other facts, the omission of which makes this Draft Letter of offer as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

**LISTING**

The existing Equity Shares of our Company are listed on BSE Limited (BSE). Our Company has received “in-principle” approval from BSE for listing the Equity Shares to be allotted pursuant to the Issue through its letter dated [●]. Our Company will also make an application to BSE to obtain their trading approval for the rights entitlements as required under the SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020. For the purpose of this Issue, the Designated Stock Exchange is BSE.

**REGISTRAR TO THE OFFER**



**SKYLINE FINANCIAL SERVICES PRIVATE LIMITED**  
D 153 A, 1st Floor, Okhla Industrial Area, Phase – I, New Delhi 110 020  
**Tel.:** +91 011-26812682  
**Fax:** +91 011-26812682  
**Web:** www.skylinerta.com  
**Email:** admin@skylinerta.com/ info@skylinerta.com  
**SEBI Registration No:** INR000003241  
**Contact Person:** Mr. Virendra Rana

**ISSUE SCHEDULE**

|                                                              |     |
|--------------------------------------------------------------|-----|
| LAST DATE FOR CREDIT OF RIGHTS ENTITLEMENTS                  | [●] |
| DATE OF OPENING OF THE ISSUE                                 | [●] |
| LAST DATE FOR ON-MARKET RENUNCIATION OF RIGHTS ENTITLEMENTS* | [●] |
| DATE OF CLOSING OF THE ISSUE**                               | [●] |
| DATE OF FINALIZATION OF BASIS OF ALLOTMENT (ON OR ABOUT)     | [●] |
| DATE OF ALLOTMENT (ON OR ABOUT)                              | [●] |
| DATE OF CREDIT OF RIGHTS EQUITY SHARES (ON OR ABOUT)         | [●] |
| DATE OF LISTING (ON OR ABOUT)                                | [●] |

\*Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

\*\*Our Board or a duly authorized committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date. Further, no withdrawal of the Application shall be permitted by any Applicant after the Issue Closing Date



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## SECTION I – GENERAL DEFINITIONS AND ABBREVIATIONS

*This Draft Letter of Offer uses the definitions and abbreviations set forth below, which you should consider when reading the information contained herein. The following list of certain capitalized terms used in this Draft Letter of Offer is intended for the convenience of the reader/prospective investor only and is not exhaustive.*

*References to any legislation, act, regulation, rules, guidelines or policies shall be to such legislation, act, regulation, rules, guidelines or policies as amended, supplemented, or re-enacted from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.*

*The words and expressions used in this Draft Letter of Offer but not defined herein, shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, 2013, the SEBI ICDR Regulations, the SCRA, the Depositories Act or the rules and regulations made thereunder. Notwithstanding the foregoing, terms used in "Statement of Special Tax Benefits" and "Financial Statements" beginning on pages 44 and 69, respectively of this Draft Letter of Offer, shall have the meaning given to such terms in such sections.*

### Company Related Terms

| Terms                                                                                                       | Description                                                                                                                                                                                                                                                       |
|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “Kairosoft AI Solutions Limited” or “the Company” or “our Company” or “we” or “us” or “our” or “the Issuer” | Kairosoft AI Solutions Limited, a public limited company incorporated under the provisions of the Companies Act, 1956. Having registered address at Unit No. 500 5th Floor ITL Twin Tower, Plot No. B-9, NSP, Pitampura, Saraswati Vihar, Delhi, India, 110034    |
| Articles of Association                                                                                     | The Articles of Association of our Company as amended from time to time.                                                                                                                                                                                          |
| Auditors / Statutory Auditors                                                                               | The Statutory Auditors of our Company Being M/s. S Agarwal & Co., Chartered Accountants.                                                                                                                                                                          |
| Board / Board of Directors / our Board                                                                      | The Board of Directors of our Company or a duly constituted committee thereof, as the context may refer to.                                                                                                                                                       |
| Director(s)                                                                                                 | Any or all the director(s) of our Board, as may be appointed from time to time.                                                                                                                                                                                   |
| Equity Shares / Shares                                                                                      | Equity Shares of face value of Rs. 10/- each of our Company.                                                                                                                                                                                                      |
| Key Managerial Personnel / KMP                                                                              | Mr. Deva Ram, Managing Director, Ms. Ayushi Sinha, Chief Financial Officer of the Company and Harshal Kumar Agarwal, Company Secretary and Compliance Officer                                                                                                     |
| Memorandum of Association                                                                                   | The Memorandum of Association of our Company, as amended from time to time.                                                                                                                                                                                       |
| Promoter                                                                                                    | Mr. Vinod Kumar Bansal                                                                                                                                                                                                                                            |
| Promoter Group                                                                                              | Persons and entities forming part of the promoter group of our Company as determined in terms of Regulation 2(1)(pp) of the SEBI ICDR Regulations and as disclosed by our Company in the filings made with the Stock Exchange under the SEBI Listing Regulations. |
| Registered Office                                                                                           | Unit No. 500 5th Floor ITL Twin Tower, Plot No. B-9, NSP, Pitampura, Saraswati Vihar, Delhi, India, 110034                                                                                                                                                        |
| Registrar of Companies / ROC                                                                                | Registrar of Companies, Delhi at 4 <sup>th</sup> Floor, IFCI Tower, 61, Nehru Place, New Delhi – 110019.                                                                                                                                                          |
| Subsidiary / Subsidiary Company / our Subsidiary                                                            | Not Applicable                                                                                                                                                                                                                                                    |

## Issue Related Terms

| Term                                                            | Description                                                                                                                                                                                                                                                                                                                                                    |
|-----------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Abridged Letter of Offer or ALOF                                | The Abridged letter of offer to be sent to the Eligible Equity Shareholders as on the Record Date with respect to the Issue in accordance with the SEBI ICDR Regulations and the Companies Act.                                                                                                                                                                |
| Additional Rights Equity Shares / Additional Equity Shares      | The Rights Equity Shares applied or allotted under this Issue in addition to the Rights Entitlement.                                                                                                                                                                                                                                                           |
| Allotment / Allot / Allotted /Allotment of Rights Equity Shares | The allotment of Rights Equity Shares pursuant to the Issue.                                                                                                                                                                                                                                                                                                   |
| Allotment Account(s)                                            | The account(s) opened with the Banker(s) to this Issue, into which the Application Money lying credit to the Escrow Account(s) and amounts blocked by Application Supported by Blocked Amount in the ASBA Account, with respect to successful Applicants will be transferred on the Transfer Date in accordance with Section 40(3) of the Companies Act, 2013. |
| Allotment Account Bank(s)                                       | Bank(s) which are clearing members and registered with SEBI as bankers to an issue and with whom the Allotment Accounts will be opened, in this case being, [●]                                                                                                                                                                                                |
| Allotment Advice                                                | The note or advice or intimation of Allotment sent to the Investors, who have been or are to be allotted the Rights Equity Shares after the basis of Allotment has been approved by the BSE.                                                                                                                                                                   |
| Allotment Date                                                  | The date on which Allotment is made.                                                                                                                                                                                                                                                                                                                           |
| Allottee(s)                                                     | Persons to whom Rights Equity Shares of our Company are allotted pursuant to this Issue.                                                                                                                                                                                                                                                                       |
| Applicant(s) / Investors                                        | Eligible Shareholder(s) and/or Renounce(s) who make an application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer.                                                                                                                                                                                                         |
| Application                                                     | Application made through (i) submission of the Application Form or plain paper Application to the Designated Branch of the SCSBs or online/ electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.                                     |
| Application Form                                                | Unless the context otherwise requires, an application form (including online application form available for submission of application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process) used by an Applicant to make an application for the Allotment of Rights Equity Shares in this Issue.                          |
| Application Money                                               | Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.                                                                                                                                                                                                                                                   |
| Application Supported by Blocked Amount/ASBA                    | The application (whether physical or electronic) used by Investors to make an application authorizing the SCSB to block the amount payable on application in their specified bank account maintained with SCSB.                                                                                                                                                |
| ASBA Account                                                    | An account maintained with an SCSB and specified in the CAF or plain paper application, as the case may be by the Applicant for blocking the amount mentioned in the CAF or in the plain paper application.                                                                                                                                                    |
| ASBA Circulars                                                  | Collectively, SEBI circular bearing reference number SEBI/CFD/DIL/ASBA/1/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number CIR/CFD/DIL/1/2011 dated April 29, 2011, SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22,                                                                           |

|                                                                           |                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                           | 2020 and SEBI circular bearing reference number SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022.                                                                                                                                                                                                                                                                |
| Bankers to the Company                                                    | IDFC First Bank Limited.                                                                                                                                                                                                                                                                                                                                          |
| Bankers to the Issue / Escrow Collection Bank                             | [●]                                                                                                                                                                                                                                                                                                                                                               |
| Banker to the Issue Agreement                                             | [●] entered into by and amongst our Company, the Registrar to the Issue, Advisors to the issue and the Bankers to the Issue for collection of the Application Money from Applicants/ Investors, transfer of funds to the Allotment Account and where applicable, refunds of the amounts collected from Applicants/Investors, on the terms and conditions thereof. |
| Basis of Allotment                                                        | The basis on which the Equity Shares will be Allotted to successful Applicants in consultation with the Designated Stock Exchange under this Issue, as described in "Terms of the Issue" beginning on page [●] of this Letter of Offer.                                                                                                                           |
| CAF / Common Application Form                                             | The application form used by Investors to make an application for Allotment under the Issue                                                                                                                                                                                                                                                                       |
| Controlling Branches / Controlling Branches of the SCSBs                  | Such branches of the SCSBs which coordinate with the Registrar to the Issue and the Stock Exchange, a list of which is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34</a>                                   |
| Designated Branches                                                       | Such branches of the SCSBs which shall collect application forms used by ASBA Investors and a list of which is available at <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34</a>                                             |
| Designated Stock Exchange                                                 | BSE Limited                                                                                                                                                                                                                                                                                                                                                       |
| Depository                                                                | A depository registered with SEBI under the SEBI (Depository and Participant) Regulations, 2018, as amended from time to time, read with the Depositories Act, 2018.                                                                                                                                                                                              |
| Draft Letter of Offer / DLOF                                              | This Draft letter of offer dated August 18, 2026.                                                                                                                                                                                                                                                                                                                 |
| ECS                                                                       | Electronic Clearing Service                                                                                                                                                                                                                                                                                                                                       |
| Equity Shareholder(s)/ Shareholder(s)                                     | The holders of Equity Shares of our Company.                                                                                                                                                                                                                                                                                                                      |
| Eligible Equity Shareholders / Eligible Shareholders/                     | Holders of Equity Shares of our Company as on the Record Date, i.e. [●].                                                                                                                                                                                                                                                                                          |
| Escrow Account(s)                                                         | One or more no-lien and non-interest-bearing accounts with the Escrow Collection Bank(s) for the purposes of collecting the Application Money from resident Investors.                                                                                                                                                                                            |
| "Escrow Collection Bank", "Allotment Account Bank(s)" or "Refund Bank(s)" | Bank(s) which are clearing members and registered with SEBI as banker to an issue and with whom the Escrow Account will be opened, in this case being, [●].                                                                                                                                                                                                       |
| Fraudulent Borrower                                                       | A fraudulent borrower, as defined under the SEBI ICDR Regulations                                                                                                                                                                                                                                                                                                 |
| General Corporate Purposes                                                | General corporate purposes shall have the meaning as determined in Regulation 2(1)(r) of the SEBI ICDR Regulations.                                                                                                                                                                                                                                               |
| GIR                                                                       | General Index Registrar                                                                                                                                                                                                                                                                                                                                           |
| IEPF                                                                      | Investor Education and Protection Fund                                                                                                                                                                                                                                                                                                                            |
| Investor(s)                                                               | The Equity Shareholders of our Company on the Record Date i.e. [●] and the Renounce(s).                                                                                                                                                                                                                                                                           |
| ISIN                                                                      | International Securities Identification Number                                                                                                                                                                                                                                                                                                                    |
| Issue / the Issue / this Issue / Rights Issue                             | Issue of upto fully paid up [●] Equity Shares with a face value of Rs. 10 each at a price of [●] per Equity Share aggregating up to Rs. 4950.00 Lakhs on a rights basis to Eligible Shareholders in the ratio of [●] fully paid up Rights Equity Shares for every [●] fully paid-up Equity Share held on the Record Date i.e. [●].                                |
| Issue Closing Date                                                        | [●]                                                                                                                                                                                                                                                                                                                                                               |

|                                                                                               |                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Issue Opening Date                                                                            | [●]                                                                                                                                                                                                                                                                                                                                              |
| Issue Price                                                                                   | [●]                                                                                                                                                                                                                                                                                                                                              |
| Issue Proceeds                                                                                | The gross proceeds raised through the Issue                                                                                                                                                                                                                                                                                                      |
| Issue Size                                                                                    | The issue of upto fully paid up [●] Rights Equity Shares for an amount aggregating up to [●].                                                                                                                                                                                                                                                    |
| Letter of Offer / LOF                                                                         | The final letter of offer to be issued by our Company in connection with the Issue.                                                                                                                                                                                                                                                              |
| Listing Agreement                                                                             | Uniform listing agreement entered into under the Listing Regulations between our Company and the Stock Exchange.                                                                                                                                                                                                                                 |
| MICR                                                                                          | Magnetic Ink Character Recognition                                                                                                                                                                                                                                                                                                               |
| Multiple Application Forms                                                                    | Multiple application forms submitted by an Eligible Equity Shareholder/ Renounce in respect of the Rights Entitlement available in their demat account. However, supplementary applications in relation to further Equity Shares with/without using additional Rights Entitlement will not be treated as multiple application.                   |
| NAV                                                                                           | Net Asset Value calculated as Net Worth divided by number of fully paid-up Equity Shares.                                                                                                                                                                                                                                                        |
| Net Proceeds                                                                                  | The Issue Proceeds less the Issue related expenses. For further details, please refer to the chapter titled “Objects of the Issue” beginning on page [●] of this Letter of Offer.                                                                                                                                                                |
| Net Worth                                                                                     | Net worth as defined under Section 2(57) of the Companies Act.                                                                                                                                                                                                                                                                                   |
| Non-Institutional Investor(s)                                                                 | Investor, including any company or body corporate, other than a Retail Individual Investor and a QIB.                                                                                                                                                                                                                                            |
| Offer Document                                                                                | The Draft Letter of Offer, Letter of Offer, Abridged Letter of Offer including any notices, corrigenda thereto.                                                                                                                                                                                                                                  |
| Off Market Renunciation                                                                       | The renunciation of Rights Entitlements undertaken by the Investor by transferring them through off-market transfer through a depository participant in accordance with the SEBI Rights Issue Circulars and the circulars issued by the Depositories, from time to time, and other applicable laws.                                              |
| On Market Renunciation                                                                        | The renunciation of Rights Entitlements undertaken by the Investor by trading them over the secondary market platform of the Stock Exchange through a registered stock broker in accordance with the SEBI Rights Issue Circulars and the circulars issued by the Stock Exchange, from time to time, and other applicable laws, on or before [●]. |
| QIBs / Qualified Institutional Buyers                                                         | Qualified Institutional Buyers as defined under Regulation 2(1)(ss) of the SEBI ICDR Regulations.                                                                                                                                                                                                                                                |
| Record Date                                                                                   | A record date fixed by our Company for the purposes of determining the names of the Equity Shareholders who are eligible for the issue of Rights Equity Shares i.e. [●].                                                                                                                                                                         |
| Registered Foreign Portfolio Investors / Foreign Portfolio Investors / Registered FPIs / FPIs | Foreign portfolio investors as defined under the SEBI (Foreign Portfolio Investors) Regulations, 2014.                                                                                                                                                                                                                                           |
| Registrar to the Issue / Registrar and Transfer Agent / RTA                                   | M/s Skyline Financial Services Pvt. Ltd.                                                                                                                                                                                                                                                                                                         |
| Registrar Agreement                                                                           | Agreement dated August 18, 2026 between our Company and the Registrar to the Issue in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to this Issue.                                                                                                                                                   |
| Renounce(s)                                                                                   | Person(s) who has / have acquired Rights Entitlements from the Eligible Equity Shareholders.                                                                                                                                                                                                                                                     |
| Renunciation Period                                                                           | The period during which the Investors can renounce or transfer their Rights                                                                                                                                                                                                                                                                      |

|                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|---------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                       | Entitlements which shall commence from the Issue Opening Date. Such period shall close on [●] in case of Market Renunciation. Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounce on or prior to the Issue Closing Date.                                                                                                                                                                                               |
| Retail Individual Investor(s)         | Individual Investors who have applied for Rights Equity Shares for an amount less than or equal to Rs. Nil (including HUFs applying through their karta).                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Rights Entitlements (Res)             | The number of Rights Equity Shares that an Eligible Equity Shareholder is entitled to in proportion to the number of Equity Shares held by such Eligible Equity Shareholder on the Record Date.                                                                                                                                                                                                                                                                                                                                                                                    |
| RE-ISIN                               | The RE-ISIN for Rights Entitlement being [●] RE-ISIN for Fully Paid-up shares being [●].                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Rights Equity Shares / Rights Shares  | The equity shares of face value Rs. 10/- each of our Company offered and to be issued and allotted pursuant to the Issue.                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Rights Entitlement Letter             | Letter including details of Rights Entitlements of the Eligible Equity Shareholders. The Rights Entitlements are also accessible through on the website of our Company.                                                                                                                                                                                                                                                                                                                                                                                                            |
| Self-Certified Syndicate Bank / SCSBs | The banks which are registered with SEBI under the Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994, as amended, and offer the facility of ASBA, including blocking of bank account and a list of which is available on <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34</a>                                                                                                                                    |
| Stock Exchange/ Stock Exchange(s)     | BSE where the Equity Shares of our Company are presently listed being BSE.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Transfer Date                         | The date on which the Application Money held in the Escrow Account and the Application Money blocked in the ASBA Account will be transferred to the Allotment Account(s) in respect of successful Applications, upon finalization of the Basis of Allotment, in consultation with the Designated Stock Exchange.                                                                                                                                                                                                                                                                   |
| Willful Defaulter                     | Willful Defaulter as defined under Regulation 2(1)(III) of the SEBI ICDR Regulations.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Working Days                          | In terms of Regulation 2(1)(mmm) of SEBI ICDR Regulations, working day means all days on which commercial banks in Mumbai are open for business. Further, in respect of Issue Period, working day means all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business. Furthermore, the time period between the Issue Closing Date and the listing of Equity Shares on the Stock Exchange, working day means all trading days of the Stock Exchange, excluding Sundays and bank holidays, as per circulars issued by SEBI. |

#### Business and Industry related Terms / Abbreviations

| Term | Description             |
|------|-------------------------|
| IT   | Information technology  |
| AI   | Artificial intelligence |

#### Conventional and General Terms or Abbreviations

| Term                    | Description   |
|-------------------------|---------------|
| “” / “Rs.” / “Rupees” / | Indian Rupees |

|                                        |                                                                                                                                                      |
|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| “INR”                                  |                                                                                                                                                      |
| A/c                                    | Account                                                                                                                                              |
| AGM                                    | Annual General Meeting                                                                                                                               |
| AIF(s)                                 | Alternative investment funds, as defined and registered with SEBI under the SEBI AIF Regulations                                                     |
| AY                                     | Assessment Year                                                                                                                                      |
| BIFR                                   | Board for Industrial and Financial Reconstruction                                                                                                    |
| BSE                                    | BSE Limited                                                                                                                                          |
| CAGR                                   | Compounded Annual Growth Rate                                                                                                                        |
| CARO                                   | Companies (Auditor’s Report) Order, 2020                                                                                                             |
| CBIC                                   | Central Board of Indirect Taxes and Customs                                                                                                          |
| CDSL                                   | Central Depository Services (India) Limited                                                                                                          |
| Central Government                     | The Central Government of India                                                                                                                      |
| CFO                                    | Chief Financial Officer                                                                                                                              |
| CIN                                    | Corporate Identity Number                                                                                                                            |
| Companies Act                          | Companies Act, 2013, as amended from time to time                                                                                                    |
| Companies Act, 1956                    | Companies Act, 1956 and the rules made thereunder, as the context requires                                                                           |
| Companies Act, 2013                    | Companies Act, 2013 and the rules made thereunder                                                                                                    |
| COVID-19 / Novel Coronavirus           | A public health emergency of international concern as declared by the World Health Organization on January 30, 2020 and a pandemic on March 11, 2020 |
| CRAR                                   | Capital adequacy ratio/Capital to risk assets ratio                                                                                                  |
| CrPC                                   | Code of Criminal Procedure, 1973                                                                                                                     |
| CTS                                    | Cheque Truncation System                                                                                                                             |
| Depositories Act                       | The Depositories Act, 2018 as amended from time to time                                                                                              |
| DIN                                    | Director Identification Number                                                                                                                       |
| DP                                     | Depository Participant as defined under the Depositories Act                                                                                         |
| DP ID                                  | Depository Participant’s Identity                                                                                                                    |
| EBITDA                                 | Earnings before Interest, Tax, Depreciation and Amortisation                                                                                         |
| EPS                                    | Earnings per Share                                                                                                                                   |
| EGM                                    | Extraordinary General Meeting                                                                                                                        |
| FCNR Account / FCNR                    | Foreign Currency Non Resident Account                                                                                                                |
| FBIL                                   | Financial Benchmarks India Private Limited                                                                                                           |
| FDI                                    | Foreign Direct Investment                                                                                                                            |
| FEMA Act / FEMA                        | Foreign Exchange Management Act, 1999 read with rules and regulations promulgated there under and any amendments thereto.                            |
| FEMA Regulations                       | Foreign Exchange Management (Transfer or Issue of Security by Person Resident Outside India) Regulations, 2017 as amended from time to time          |
| FEMA Rules                             | Foreign Exchange Management (Non-debt Instruments) Rules, 2019                                                                                       |
| Fiscal /Fiscal Year/ Financial Year/FY | 12 month period commencing from April 1 and ending on March 31 of the immediately succeeding year.                                                   |
| Fugitive Economic Offender             | An individual who is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018                             |
| FPI                                    | Foreign Portfolio Investor                                                                                                                           |
| FVCIs                                  | Foreign venture capital investors as defined in and registered with SEBI under the SEBI FVCI Regulations.                                            |
| GCP                                    | General Corporate Purpose                                                                                                                            |
| Government/GoI                         | Government of India                                                                                                                                  |
| GST                                    | Goods and Service Tax                                                                                                                                |
| HFC                                    | Housing finance companies                                                                                                                            |
| HUF                                    | Hindu Undivided Family                                                                                                                               |
| IBC                                    | Insolvency and Bankruptcy Code, 2016                                                                                                                 |

|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ICAI                        | Institute of Chartered Accountants of India                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| IFRS                        | International Financial Reporting Standards                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Ind AS                      | Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended.                                                                                                                                                                                                                                                                                                                                      |
| Indian GAAP                 | Generally accepted accounting principles followed in India.                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Insider Trading Regulations | SEBI (Prohibition of Insider Trading) Regulations, 2015 as amended from time to time                                                                                                                                                                                                                                                                                                                                                                                                               |
| ISIN                        | International Securities Identification Number                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| I.T. Act / IT Act           | Income Tax Act, 1961                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| I. T. Rules                 | Income Tax Rules, 1962, as amended from time to time.                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| KMP                         | Key Managerial Personnel                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Lakh                        | One hundred thousand                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| MCA                         | Ministry of Corporate Affairs, Government of India                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Mutual Fund                 | Mutual fund registered with SEBI under the Securities and Exchange Board of (Mutual Funds) Regulations, 1996                                                                                                                                                                                                                                                                                                                                                                                       |
| NACH                        | National Automated Clearing House which is a consolidated system of ECS.                                                                                                                                                                                                                                                                                                                                                                                                                           |
| NBFC                        | Non-banking financial companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| NCD (s)                     | Non-convertible debentures                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Net Worth                   | Aggregate of Equity Share capital and other equity                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| NCLT                        | National Company Law Tribunal                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| NCLAT                       | National Company Law Appellate Tribunal                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| NEFT                        | National Electronic Fund Transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| N.A.                        | Not Applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| NI Act                      | The Negotiable Instruments Act, 1881                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| NR                          | Non Resident                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| NRE                         | Non Resident External Account                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| NRI                         | Non Resident Indian                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| NSDL                        | National Securities Depositories Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| NSE                         | National Stock Exchange of India Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| OCB                         | Overseas Corporate Body means and includes an entity defined in clause (xi) of Regulation 2 of the Foreign Exchange Management (Deposit) Regulations, 2000 and which was in existence on the date of the commencement of Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCB's)) Regulations, 2003 and immediately prior to such commencement was eligible to undertake transactions pursuant to the general permission granted under the regulations. |
| OPC                         | One Person Company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| p.a.                        | Per Annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| PAN                         | Permanent Account Number                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| PAT                         | Profit after tax                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| QP                          | Qualified purchaser as defined in the U.S. Investment Company Act                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| QIB                         | Qualified Institutional Buyer                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| RBI                         | Reserve Bank of India                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| RTGS                        | Real Time Gross Settlement                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| SCORES                      | SEBI Complaints Redress System                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| SCRA                        | The Securities Contracts (Regulation) Act, 1956, as amended from time to time                                                                                                                                                                                                                                                                                                                                                                                                                      |
| SCRR                        | The Securities Contracts (Regulation) Rules, 1957, as amended from time to time                                                                                                                                                                                                                                                                                                                                                                                                                    |
| SEBI                        | The Securities and Exchange Board of India, constituted under the SEBI Act, 1992                                                                                                                                                                                                                                                                                                                                                                                                                   |
| SEBI Act                    | The Securities and Exchange Board of India Act 1992, as amended from time to time                                                                                                                                                                                                                                                                                                                                                                                                                  |

|                                               |                                                                                                                                                                                                                                                           |
|-----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SEBI AIF Regulations                          | Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012, as amended from time to time                                                                                                                                     |
| SEBI FPI Regulations                          | Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time                                                                                                                                      |
| SEBI FVCI Regulations                         | Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000, as amended from time to time                                                                                                                                |
| SEBI ICDR Regulations /ICDR Regulations       | Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time                                                                                                                     |
| SEBI Listing Regulations/ Listing Regulations | Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time                                                                                                                  |
| SEBI Takeover Regulations/ SAST Regulations   | Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended from time to time                                                                                                                  |
| SEBI VCF Regulations                          | Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996, as amended from time to time                                                                                                                                            |
| SEBI Relaxation Circulars                     | SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/78 dated May 6, 2020, read with SEBI circulars bearing reference numbers SEBI/HO/CFD/DIL1/CIR/P/2020/136 dated July 24, 2020 and SEBI/HO/CFD/DIL1/CIR/P/2021/13 dated January 19, 2021 |
| SEBI Rights Issue Circulars                   | Collectively, SEBI circular, bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020, bearing reference number SEBI/HO/CFD/CIR/CFD/DIL/67/2020 dated April 21, 2020 and the SEBI Relaxation Circulars                              |
| STT                                           | Securities Transaction Tax                                                                                                                                                                                                                                |
| SICA                                          | Sick Industrial Companies (Special Provisions) Act, 1985.                                                                                                                                                                                                 |
| Total Borrowings                              | Aggregate of debt securities, borrowings (other than debt securities) and subordinated liabilities                                                                                                                                                        |
| UPI                                           | Unified Payments Interface                                                                                                                                                                                                                                |
| U.S/United States                             | The United States of America                                                                                                                                                                                                                              |
| USD / US\$                                    | United States Dollars                                                                                                                                                                                                                                     |
| US Securities Act                             | The United States Securities Act of 1933, as amended from time to time                                                                                                                                                                                    |
| VCFs                                          | Venture capital funds as defined in and registered with the SEBI under the SEBI VCF Regulations or the SEBI AIF Regulations, as the case may be                                                                                                           |
| WHO                                           | World Health Organization                                                                                                                                                                                                                                 |

The words and expressions used but not defined herein shall have the same meaning as is assigned to such terms under the SEBI ICDR Regulations, the Companies Act, the SCRA, the Depositories Act and the rules and regulations made thereunder.



## NOTICE TO INVESTORS

The distribution of this Draft Letter of Offer, the Abridged Letter of Offer, Application Form and Rights Entitlement Letter and the issue of Rights Entitlement and Rights Equity Shares to persons in certain jurisdictions outside India may be restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession this Draft Letter of Offer, the Abridged Letter of Offer or Application Form may come are required to inform themselves about and observe such restrictions. Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders and will dispatch through email and courier this Draft Letter of Offer / Abridged Letter of Offer, Application Form and Rights Entitlement Letter only to Eligible Equity Shareholders who have a registered address in India or who have provided an Indian address to our Company. Further, this Draft Letter of Offer will be provided, through email and courier, by the Registrar on behalf of our Company to the Eligible Equity Shareholders who have provided their Indian addresses to our Company or who are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions and in each case who make a request in this regard. Investors can also access this Draft Letter of Offer, the Abridged Letter of Offer and the Application Form from the websites of the Registrar, our Company, the Stock Exchange.

No action has been or will be taken to permit the Issue in any jurisdiction where action would be required for that purpose. Accordingly, the Rights Entitlements or Rights Equity Shares may not be offered or sold, directly or indirectly, and this Draft Letter of Offer, the Abridged Letter of Offer or any offering materials or advertisements in connection with the Issue may not be distributed, in whole or in part, in any jurisdiction, except in accordance with legal requirements applicable in such jurisdiction. Receipt of this Draft Letter of Offer or the Abridged Letter of Offer will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer and, in those circumstances, this Draft Letter of Offer and the Abridged Letter of Offer must be treated as sent for information purposes only and should not be acted upon for subscription to the Rights Equity Shares and should not be copied or redistributed. Accordingly, persons receiving a copy of this Draft Letter of Offer or the Abridged Letter of Offer or Application Form should not, in connection with the issue of the Rights Equity Shares or the Rights Entitlements, distribute or send this Draft Letter of Offer or the Abridged Letter of Offer to any person outside India where to do so, would or might contravene local securities laws or regulations. If this Letter of Offer or the Abridged Letter of Offer or Application Form is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to subscribe to the Rights Equity Shares or the Rights Entitlements referred to in this Draft Letter of Offer, the Abridged Letter of Offer or the Application Form.

Any person who makes an application to acquire the Rights Entitlements or the Rights Equity Shares offered in the Issue will be deemed to have declared, represented, warranted and agreed that such person is authorised to acquire the Rights Entitlements or the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in his jurisdiction. Our Company, the Registrar or any other person acting on behalf of our Company reserves the right to treat any Application Form as invalid where they believe that Application Form is incomplete or acceptance of such Application Form may infringe applicable legal or regulatory requirements and we shall not be bound to allot or issue any Rights Equity Shares or Rights Entitlement in respect of any such Application Form.

Neither the delivery of this Draft Letter of Offer, the Abridged Letter of Offer, Application Form and Rights Entitlement Letter nor any sale hereunder, shall, under any circumstances, create any implication that there has been no change in our Company's affairs from the date hereof or the date of such information or that the information contained herein is correct as at any time subsequent to the date of this Draft Letter of Offer and the Abridged Letter of Offer and the Application Form and Rights Entitlement Letter or the date of such information.



THE CONTENTS OF THIS DRAFT LETTER OF OFFER SHOULD NOT BE CONSTRUED AS LEGAL, TAX OR INVESTMENT ADVICE. PROSPECTIVE INVESTORS MAY BE SUBJECT TO ADVERSE FOREIGN, STATE OR LOCAL TAX OR LEGAL CONSEQUENCES AS A RESULT OF THE OFFER RIGHTS OF EQUITY SHARES OR RIGHTS ENTITLEMENTS. ACCORDINGLY, EACH INVESTOR SHOULD CONSULT THEIR OWN COUNSEL, BUSINESS ADVISOR AND TAX ADVISOR AS TO THE LEGAL, BUSINESS, TAX AND RELATED MATTERS CONCERNING THE OFFER OF EQUITY SHARES. IN ADDITION, OUR COMPANY IS NOT MAKING ANY REPRESENTATION TO ANY OFFEREE OR PURCHASER OF THE EQUITY SHARES REGARDING THE LEGALITY OF AN INVESTMENT IN THE EQUITY SHARES BY SUCH OFFEREE OR PURCHASER UNDER ANY APPLICABLE LAWS OR REGULATIONS.

#### NO OFFER IN THE UNITED STATES

The Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the Securities Act or the securities laws of any state of the United States and may not be offered or sold in the United States of America or the territories or possessions thereof (“United States”), except in a transaction not subject to, or exempt from, the registration requirements of the Securities Act and applicable state securities laws. The offering to which this Draft Letter of Offer relates is not, and under no circumstances is to be construed as, an offering of any Rights Equity Shares or Rights Entitlement for sale in the United States or as a solicitation therein of an offer to buy any of the Rights Equity Shares or Rights Entitlement. There is no intention to register any portion of the Issue or any of the securities described herein in the United States or to conduct a public offering of securities in the United States. Accordingly, this Draft Letter of Offer / Abridged Letter of Offer and the enclosed Application Form and Rights Entitlement Letters should not be forwarded to or transmitted in or into the United States at any time. In addition, until the expiry of 40 days after the commencement of the Issue, an offer or sale of Rights Entitlements or Rights Equity Shares within the United States by a dealer (whether or not it is participating in the Issue) may violate the registration requirements of the Securities Act.

Neither our Company nor any person acting on our behalf will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company or any person acting on our behalf has reason to believe is in the United States when the buy order is made. Envelopes containing an Application Form and Rights Entitlement Letter should not be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer, and all persons subscribing for the Rights Equity Shares Issue and wishing to hold such Equity Shares in registered form must provide an address for registration of these Equity Shares in India. Our Company is making the Issue on a rights basis to Eligible Equity Shareholders and this Draft Letter of Offer / Abridged Letter of Offer and Application Form and Rights Entitlement Letter will be dispatched only to Eligible Equity Shareholders who have an Indian address. Any person who acquires Rights Entitlements and the Rights Equity Shares will be deemed to have declared, represented, warranted and agreed that, (i) it is not and that at the time of subscribing for such Rights Equity Shares or the Rights Entitlements, it will not be, in the United States, and (ii) it is authorized to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations.

Our Company reserves the right to treat any Application Form as invalid which: (i) does not include the certification set out in the Application Form to the effect that the subscriber is authorised to acquire the Rights Equity Shares or Rights Entitlement in compliance with all applicable laws and regulations; (ii) appears to us or our agents to have been executed in or dispatched from the United States; (iii) where a registered Indian address is not provided; or (iv) where our Company believes that Application Form is incomplete or acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to allot or issue any Rights Equity Shares or Rights Entitlement in respect of any such Application Form.



## PRESENTATION OF FINANCIAL AND OTHER INFORMATION CERTAIN CONVENTIONS

In this Draft Letter of Offer, unless otherwise specified or context otherwise requires, references to 'US\$', '\$', 'USD' and 'U.S. dollars' are to the legal currency of the United States of America, and references to 'INR', '₹', 'Rs.', 'Indian Rupees' and 'Rupees' are to the legal currency of India. All references herein to the 'US' or 'U.S.' or the 'United States' are to the United States of America and its territories and possessions. All references herein to 'India' are to the Republic of India and its territories and possessions and the references herein to 'Government' or 'GoI' or the 'Central Government' or the 'State Government' are to the Government of India, central or state, as applicable.

### FINANCIAL DATA

Unless stated or the context requires otherwise, our financial data included in this Draft Letter of Offer is derived from the Audited Financial Statements and Unaudited financial results along with the limited review report. For further information, refer chapter titled "Financial Statements" on page 69.

We have prepared our Audited/Unaudited Standalone Financial Statements in accordance with Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. Our Company publishes its financial statements in Indian Rupees. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Letter of Offer should accordingly be limited.

Our Company's Financial Year commences on April 1 of the immediately preceding calendar year and ends on March 31 of that particular calendar year. Accordingly, all references to a particular Financial Year or Fiscal, unless stated otherwise, are to the 12 months period ending on March 31 of that particular calendar year.

In this Draft Letter of Offer, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off, and unless otherwise specified, all financial numbers in parenthesis represent negative figures. Unless stated otherwise, throughout this Draft Letter of Offer, all figures have been expressed in Lakhs.

### Currency of Presentation

- All references to 'INR', '₹', 'Indian Rupees', 'Rs.' and 'Rupees' are to the legal currency of India.
- Anyreference to 'US\$', 'USD', '\$' and 'U.S. dollars' are to the legal currency of the United States of America.

References to the singular also refer to the plural and one gender also refers to any other gender, wherever applicable. Unless stated otherwise, throughout this Letter of Offer, all figures have been expressed in lakh.

### Market and Industry Data

Unless stated otherwise, industry and market data used in this Draft Letter of Offer have been obtained or derived from publicly available information. Publicly available Information generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness are not guaranteed and their reliability cannot be assured. Accordingly, no investment decision should be made on the basis of such information. Although we believe that industry data used in this Draft Letter of Offer is reliable, it has not been independently verified and neither we, nor any of our affiliates, jointly or severally, make any representation as to its accuracy or completeness. The extent to which the market and industry data used in this Draft Letter of Offer is meaningful depends on the reader's familiarity with and understanding of

the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those



disclosed in the section "Risk Factors" beginning on page 18 of this Draft Letter of Offer.

**Conversion rates for foreign currency:**

This Draft Letter of Offer contains conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

The following table sets forth, for the periods indicated, information with respect to the exchange rate between the Indian Rupee and other foreign currencies:

*(Rs. per unit of Foreign Currency)*

| Sr. No. | Name of Currency | As on June 30, 2026 | As on March 30, 2026 | As on March 28, 2025 |
|---------|------------------|---------------------|----------------------|----------------------|
| 1       | U.S. Dollar      | 94.60               | 94.65                | 85.58                |

(Source: [www.rbi.org.in](http://www.rbi.org.in) and [www.fbil.org.in](http://www.fbil.org.in))

*\* March 31, 2026, was a bank holiday on account of Mahavir Janma kalyanak, exchange rate was not available.*

*\*\* March 31, 2025, was a Non-Trading Day Further, March 29, 2025, and March 30, 2025, being Saturday and Sunday respectively and exchange rate was not available.*

## FORWARD LOOKING STATEMENTS

Our Company has included statements in this Draft Letter of Offer which contain words or phrases such as ‘anticipate’, ‘believe’, ‘continue’, ‘can’, ‘could’, ‘estimate’, ‘expect’, ‘expected to’, ‘future’, ‘intend’, ‘is likely’, ‘may’, ‘objective’, ‘plan’, ‘potential’, ‘project’, ‘pursue’, ‘shall’, ‘should’, ‘will’, ‘will continue’, ‘would’, or other words or phrases of similar import. Similarly, statements that describe our objectives, strategies, plans or goals are also forward-looking statements. However, these are not the exclusive means of identifying forward looking statements. Forward-looking statements are not guarantees of performance and are based on certain assumptions, future expectations, describe plans and strategies, contain projections of results of operations or of financial condition or state other forward-looking information. All statements regarding our Company’s expected financial conditions, results of operations, business plans and prospects are forward-looking statements.

Forward-looking statements contained in this Draft Letter of Offer (whether made by our Company or any third party), are predictions and involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements of our Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections. Important factors that could cause actual results to differ materially from our Company’s expectations include, among others:

- Uncertainty of the continuing impact of the COVID-19 pandemic on our business and operations;
- Our ability to successfully implement our growth strategy and expansion plans, and to successfully launch and implement various business plans;
- Any failure or disruption of our information technology system;
- Increasing competition in or other factors affecting the industry segments in which our Company operates;
- Changes in laws and regulations relating to the industries in which we operate;
- Fluctuations in operating costs and impact on the financial results;
- Our ability to attract and retain qualified personnel;
- Changes in political and social conditions in India or in other countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices; and
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed in the section titled “Risk Factors” beginning on page \_\_\_\_ of this Draft Letter of Offer. By their very nature, market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains, losses or impact or net interest income and net income could materially differ from those that have been estimated, expressed or implied by such forward-looking statements or other projections.

Whilst we believe that the expectations reflected in such forward-looking statements are reasonable at this time, we cannot assure investors that such expectations will prove to be correct. Given these uncertainties, Investors are cautioned not to place undue reliance on such forward-looking statements. In any event, these statements speak only as of the date of this Draft Letter of Offer or the respective dates indicated in this Draft Letter of Offer, and our Company undertakes no obligation to update or revise any of them, whether as a result of new information, future events or otherwise. If any of these risks and uncertainties materialise, or if any of our Company’s underlying assumptions prove to be incorrect, the actual results of operations or financial condition of our Company could differ materially from that described herein as anticipated, believed, estimated or expected. All



subsequent forward- looking statements attributable to our Company are expressly qualified in their entirety by reference to these cautionary statements.

In accordance with SEBI / Stock Exchange requirements, our Company will ensure that Investors are informed of material developments until the time of the grant of listing and trading permission for the Rights Equity Shares by the Stock Exchange.



## SECTION II – SUMMARY OF LETTER OF OFFER

*The following is a general summary of certain disclosures included in this Draft Letter of Offer and is not exhaustive, nor does it purport to contain a summary of all the disclosures in this Draft Letter of Offer or all details relevant to the prospective investors. This summary should be read in conjunction with, and is qualified in its entirety by, the more detailed information appearing elsewhere in this Draft Letter of Offer, including, "Objects of the Issue", "Our Business", "Outstanding Litigation and other Defaults" and "Risk Factors" beginning on pages **Error! Bookmark not defined.** of this Draft Letter of Offer.*

### 1. Summary of Business

Our AI Solutions Company is at the forefront of leveraging artificial intelligence to revolutionize digital content creation, marketing strategies, and business model innovations. We specialize in providing advanced tools and services that empower businesses to enhance their visual and written content, optimize their marketing efforts, and develop innovative AI-based business models.

#### Key Offerings:

##### 1. AI Image Creation:

- We offer state-of-the-art AI image generation tools that allow users to create high-quality visuals tailored to their specific needs. Utilizing deep learning algorithms, our platform can produce custom images, artwork, and graphics based on textual prompts, enabling businesses to enhance their branding and marketing materials efficiently.

##### 2. AI Content Writing:

- Our AI-driven content writing services generate engaging and coherent written material for various purposes, including blogs, articles, social media posts, and product descriptions. By analyzing trends and user preferences, our tools ensure that the content not only aligns with brand voice but also resonates with target audiences.

##### 3. AI-Based Marketing Solutions:

- We provide AI-enhanced marketing solutions that analyze consumer data to optimize campaigns and improve ROI. Our services include predictive analytics, customer segmentation, and personalized marketing strategies, enabling businesses to reach their audience more effectively and boost conversion rates.

##### 4. AI Business Model Innovation:

- We assist companies in identifying and implementing AI-based business models tailored to their industry. Our team conducts thorough market analyses to develop strategies that leverage AI for operational efficiency, customer engagement, and revenue generation, helping businesses stay competitive in an ever-evolving marketplace.

##### 5. Target Market:

Our target market includes small to medium-sized enterprises (SMEs), marketing agencies, e-commerce businesses, and content creators looking to enhance their operational capabilities through AI technology. We also collaborate with larger corporations seeking to innovate their processes and offerings.

##### 6. Value Proposition:

By integrating AI into their workflows, our clients can reduce costs, increase productivity, and achieve greater creative freedom. Our solutions are designed to be user-friendly, allowing businesses of all sizes to harness the power of AI without requiring extensive technical expertise.



## 7. Revenue Model:

We operate on a subscription-based model, offering tiered pricing for our services to accommodate different business sizes and needs. Additionally, we provide custom solutions for clients seeking specialized applications of our technology.

## 8. Conclusion:

For further details, refer chapter titled “*Our Business*” on page 47.

## 2. Summary of Industry

AI-Powered Content Creation and Marketing.

The AI-powered content creation and marketing industry is rapidly evolving, driven by advancements in artificial intelligence and machine learning technologies. This sector encompasses a diverse range of services, including automated image generation, content writing, digital marketing, and the development of innovative business models. As businesses increasingly seek efficient and effective ways to engage their audiences, AI solutions are becoming integral to their strategies.

For further details, refer chapter titled “*Our Industry*” on page 47.

## 3. Objects of the Issue

Our Company intends to utilize the Net Proceeds for the following object:

| (Amount in Lakhs) |                                             |             |                     |                   |
|-------------------|---------------------------------------------|-------------|---------------------|-------------------|
| Sr. No.           | Particulars                                 | Amounts*    | % of gross proceeds | % of Net proceeds |
| 1.                | To meet working capital requirements        | 2975.60     | 60.11               | 61.23             |
| 2.                | To meet Capital Expenditure in requirements | 896.80      | 18.12               | 18.45             |
| 3.                | General corporate purpose                   | 987.60      | 19.95               | 20.32             |
|                   | <b>Total</b>                                | <b>4860</b> | <b>100</b>          | <b>100</b>        |

\*Assuming full subscription and receipt of Call Monies.

For further details, refer chapter titled “*Objects of the Issue*” on page 37.

## 4. Intention and extent of participation by the Promoter and Promoter Group

The Promoter of our Company have, vide their letters dated August 18, 2026 ("Subscription Letters") confirmed that they have no intention of participation with respect to (i) their rights entitlement; (ii) to subscribe over and above their rights entitlement; and (iii) to renounce their right entitlement, to specific investor(s). Consequently, Promoter and Promoter Group have no intention to partially or fully subscribe to their Right Entitlement in this proposed Rights Issue, and do not intend to subscribe to the unsubscribed portion of the Right Issue, if any.

### Allotment of the under-subscribed portion of the Right Issue to any specific investor(s)

Our Company will not allot any undersubscribed portion (if any) of the Rights Issue to Specific Investor(s). Since there will be no such allotment to specific investor(s), the Company is not liable to be disclosed through a public advertisement.

### Details of our Company, Promoter and Directors being Wilful Defaulters or a Fraudulent Borrower

Neither our Company, nor our Promoter or Directors have been identified as Wilful Defaulters or Fraudulent Borrowers as defined under the SEBI ICDR Regulations.

## 5. Auditor Qualifications

There are certain qualifications, reservations and adverse remarks made by our Statutory Auditors in their report to Audited standalone financial statements of the Company for the financial year 2025-26

For further details, refer chapter titled “Financial Statements” on page 69 and “Risk Factors” on page 21 of the Letter of Offer.

## 6. Summary of outstanding litigation

| Nature of Cases                                                                                                                                                                                                                                                                                                                       | Number of cases | Amount involved (₹ in Lakhs) |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------|
| <b>Litigations involving our Company</b>                                                                                                                                                                                                                                                                                              |                 |                              |
| Litigation Involving Actions by Statutory/Regulatory Authorities                                                                                                                                                                                                                                                                      | Nil             | Nil                          |
| Litigation involving Tax Liabilities                                                                                                                                                                                                                                                                                                  | 6               | 88.98                        |
| Proceedings involving issues of moral turpitude or criminal liability on the part of our Company                                                                                                                                                                                                                                      | Nil             | Nil                          |
| Proceedings involving Material Violations of Statutory Regulations by our Company                                                                                                                                                                                                                                                     | Nil             | Nil                          |
| Matters involving economic offences where proceedings have been initiated against our Company                                                                                                                                                                                                                                         | Nil             | Nil                          |
| Other proceedings involving our Company which involve an amount exceeding the Materiality Threshold or are otherwise material in terms of the Materiality Policy, and other pending matters which, if they result in an adverse outcome would materially and adversely affect the operations or the financial position of our Company | Nil             | Nil                          |
| <b>Litigation involving our Subsidiary Company</b>                                                                                                                                                                                                                                                                                    | Nil             | Nil                          |

## 7. Risk Factors

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offering. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have neither been recommended nor approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this Draft Letter of Offer.

For the details pertaining to the internal and external risk factors relating to the Company, kindly refer to the chapter titled “Risk Factors” beginning on page 18 of this Draft Letter of Offer.

## 8. Contingent liabilities

For details of the contingent liabilities, as reported in the Audited Financial Statements, please refer to the section titled “Financial Statements” beginning on page 69 of this Draft Letter of Offer.

## 9. Related party transactions

For details regarding our related party transactions as per Ind AS 24, see "Financial Statements" beginning on page 69 of this Draft Letter of Offer.



#### **10. Financing Arrangements**

There has been no financing arrangement whereby our Promoter, members of the Promoter Group, our Directors and their relatives have financed the purchase, by any other person, of securities of our Company other than in the normal course of the business of the financing entity during the period of 6 (six) months immediately preceding the date of this Draft Letter of Offer.

#### **11. Issue of Equity Shares for consideration other than cash in last one year**

Our Company has not issued any Equity Shares for consideration other than cash during the last one year immediately preceding the date of this Draft Letter of Offer.

#### **12. Split / Consolidation**

There has been no sub division (face value split) in last one year from the date of this Draft Letter of offer.

#### **13. Exemption from complying with any provisions of Securities Laws, if any, granted by SEBI**

Our Company has not submitted any application to SEBI for exemption from complying with any provisions of Securities.

### SECTION III - RISK FACTORS

*An investment in our Equity Shares involves a high degree of risk. You should carefully consider each of the following risk factors and all other information set forth in this Letter of Offer, including in "Our Business", "Industry Overview", "Management's Discussion and Analysis of Financial Condition and Results of Operations", and "Financial Statements" before making an investment in our Equity Shares.*

*The risks and uncertainties described below are not the only risks that we currently face. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also adversely affect our business, financial condition, results of operations and cash flows. If any or some combination of the following risks, or other risks that are not currently known or believed to be adverse, actually occur, our business, financial condition and results of operations could suffer, the trading price of, and the value of your investment in, our Equity Shares could decline and you may lose all or part of your investment. In making an investment decision with respect to this Issue, you must rely on your own examination of our Company and the terms of this Issue, including the merits and risks involved. You should consult your tax, financial and legal advisors about the consequences of an investment in our Equity Shares and its impact on you.*

*This Draft Letter of Offer also contains forward-looking statements that involve risks and uncertainties. Our results could differ materially from such forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Letter of Offer.*

*Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. Unless the context otherwise requires, in this section, reference to "we", "us" "our" refers to our Company.*

#### INTERNAL RISK FACTORS

##### BUSINESS RELATED RISK

Operating in the dynamic and rapidly evolving AI industry involves several risk factors that Kairosoft AI Solutions Ltd. diligently manages to ensure sustainable growth and stability. These include:

**1. Technological Advancements:**

The AI industry is characterized by rapid technological changes, and staying updated is essential. Failing to adapt to new developments or innovate could lead to obsolescence, making it vital for us to continually invest in R&D.

**2. Data Privacy and Security:**

Handling sensitive data comes with the risk of data breaches and cybersecurity threats. We are committed to implementing robust data protection measures and complying with international privacy regulations to mitigate these risks.

**3. Regulatory Compliance:**

As governments worldwide introduce stricter regulations around AI and data use, non-compliance could lead to legal penalties and damage to reputation. We actively monitor regulatory changes and ensure our solutions adhere to all applicable standards.

**4. Market Competition:**

Intense competition from both established companies and new entrants could impact our market share. We address this by focusing on innovation, customer-centric solutions, and strategic partnerships to maintain competitive edge.

**5. Talent Acquisition and Retention:**

The success of our business relies on the expertise of skilled professionals. Difficulty in attracting or retaining top talent could hinder our ability to innovate and deliver quality solutions. We prioritize creating a supportive and growth-oriented work environment to attract and keep the best talent.



**6. Operational and Financial Risks:**

Fluctuations in the market, economic conditions, and client demand can pose operational and financial challenges. Effective financial management, strategic planning, and diversification of our client base help mitigate these risks.

**7. We do not own any of the properties from which we operate. If we are unable to renew our current leases or if we renew them on terms which are detrimental to our Company, we may suffer a disruption in our operations or increased relocating costs, or both, which could adversely affect our business, results of operations, cash flows and financial condition**

We lease/license properties for our operations, comprising our Registered Office. There is no guarantee that these leases/licences will be renewed or extended once their term is Complete. If we are unable to renew or extend our current leases/licenses, or if we renew or extend them on terms which are detrimental to us, we may suffer a disruption in our operations or increased relocating costs, or both, which could adversely affect our business, results of operations, cash flows and financial condition.

**8. Failure to continue investing in Research and Development (R&D) activity may harm our business growth.**

Our company is engaged in the business of providing various kinds of Artificial Intelligence to multiple business in India. With the rapid changes happening in the IT industry due to introduction of new technologies, softwares, hardwares or change in the government policies or regulations etc., it is essential for us to continue to invest in the research and development of our services to be aligned with the changing industry trends.

Considering the importance of R&D activities in our operations and business, we have been continuously investing in R&D and related activities. This requires an extensive amount of capital and human effort in addition to other resources. Although our company has not faced any issues till date, however, we cannot assure the potential investors that we shall be able to invest continuously or at all in R&D activities in coming years as we are presently doing. This may have an adverse effect on our growth and impact our business adversely.

**9. Significant disruptions in our information technology systems or breaches of data security could adversely affect our business and reputation.**

We provide AI based Marketing Solution, AI Business Model Innovation and AI Content Writing Services to business across India. Our business is dependent upon increasingly complex and interdependent IT system. The size, complexity and external location of our computer systems make them potentially vulnerable to breakdowns. Many of our services involves handling of confidential information and any breach of this information due to any cyber-security attacks including viruses, ransom ware and spam attacks. Our insurance coverage may not be adequate to cover all the costs related to cyber-security attacks or disruptions resulting from such events. Further, our financial, accounting, or other data processing systems may fail to operate adequately, or at all, because of events that are beyond our control, including a disruption of electrical or communications services in the markets in which we operate. Our ability to operate and remain competitive will depend in part on our ability to maintain and upgrade our information technology systems on a timely and cost-effective basis.

**10. Our success depends substantially on the continuing services of our promoters, senior executives and other key highly skilled IT personnel.**

Our future success heavily depends upon the continued services of our promoters, senior IT executives and other key employees. Our ability to meet continued success and future business challenges depends on our ability to attract, recruit, train and retain experienced, talented and skilled professionals. A significant increase in the attrition rate among skilled IT professionals with specialized skills could decrease our operating efficiency and productivity and could lead to a decline in demand for our services. If one or more of our senior IT executives or key employees are unable or unwilling to continue in their present positions, it could disrupt our business operations which could materially adversely affect our business, financial condition and results of operations, and we may not be able to replace them easily or at all. If any of our senior IT executives or key personnel joins a competitor or forms a competing company, we may lose customers, suppliers, know-how and key IT professionals and staff members to them which may materially and adversely affect our business, financial condition and results of operations.

## **RISKS RELATING TO RIGHTS ISSUE**

**1. Failure to exercise or sell the Rights Entitlements will cause the Rights Entitlements to lapse without compensation and result in a dilution of Investor's shareholding.**

The Rights Entitlements that are not exercised prior to the end of the Closing Date will expire and become null and void, and Eligible Equity Shareholders will not receive any consideration for them. The proportionate ownership and voting interest in our Company of Eligible Equity Shareholders who fail (or are not able) to exercise their Rights Entitlements will be diluted pursuant to increase in paid up share capital. Even if you elect to sell your unexercised Rights Entitlements, the consideration you receive for them may not be sufficient to fully compensate you for the dilution of your percentage ownership of the equity share capital of our Company that may be caused as a result of the Rights Issue. Renounces may not be able to apply in case of failure in completion of renunciation through off-market transfer in such a manner that the Rights Entitlements are credited to the Demat Account of the Renounces prior to the Issue Closing Date. Further, in case, the Rights Entitlements do not get credited in time, in case of On Market Renunciation, such Renounce will not be able to apply in this Rights Issue with respect to such Rights Entitlements.

**2. You may not receive the Equity Shares that you subscribe in the Issue until fifteen days after the date on which this Issue closes, which will subject you to market risk.**

The Equity Shares that you subscribe in the Issue may not be credited to your demat account with the depository participants until approximately 15 days from the Issue Closing Date. You can start trading such Equity Shares only after receipt of the listing and trading approval in respect thereof. There can be no assurance that the Equity Shares allocated to you will be credited to your demat account, or that trading in the Equity Shares will commence within the specified time period, subjecting you to market risk for such period.

**3. There is no guarantee that our Equity Shares will be listed in a timely manner or at all which may adversely affect the trading price of our Equity Shares.**

In accordance with Indian law and practice, final approval for listing and trading of the Equity Shares will not be granted by the Stock Exchanges until after those Equity Shares have been issued and allotted. Approval will require all relevant documents authorizing the issuing of Equity Shares to be submitted. There could be a failure or delay in listing the Equity Shares on Stock Exchanges. Any failure or delay in obtaining the approval would restrict your ability to dispose of your Equity Shares. Further, historical trading prices, therefore, may not be indicative of the prices at which the Equity Shares will trade in the future which may adversely impact the ability of our shareholders to sell the Equity Shares or the price at which shareholders may be able to sell their Equity Shares at that point of time.

**4. The Issue Price of our Right Equity Shares may not be indicative of the market price of our Equity Shares after the Issue.**

The market price of the Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price.

There can be no assurance that the Investors will be able to sell their Equity Shares at or above the Issue Price. The factors that could affect our share price are:

- (a) quarterly variations in the rate of growth of our financial indicators such as earnings per share;
- (b) changes in revenue or earnings estimates or publication of research reports by analysts;
- (c) speculation in the press or investment community;
- (d) general market conditions; and
- (e) domestic and international economic, legal and regulatory factors unrelated to our performance.

## **EXTERNAL RISK FACTORS**

**1. Any downgrading of India's debt rating by a domestic or international rating agency could adversely affect our business.**

There could be a downgrade of India's sovereign debt rating due to various factors, including changes in tax or fiscal policy, or a decline in India's foreign exchange reserves, which are outside our control. Any adverse revisions to India's credit ratings for domestic and international debt by domestic or international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing is available.

Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including India, which may cause fluctuations in the prices of our Equity Shares. This could have an adverse effect on our business and financial performance, and ability to obtain financing for expenditures.

**2. Investing in securities that carry emerging market risks can be affected generally by volatility in the emerging markets.**

The markets for securities bearing emerging market risks, such as risks relating to India, are, to varying degrees, influenced by economic and securities market conditions in other emerging market countries. Although economic conditions differ in each country, investors' reactions to developments in one country may affect securities of issuers in other countries, including India. A loss of investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and the Indian economy in general.

Any worldwide financial instability could also have a negative impact on the Indian economy, including the movement of exchange rates and interest rates in India, which could adversely affect the Indian financial sector in particular. Any such disruption could have an adverse effect on our Company's business, future financial performance, financial condition and results of operations, and affect the price of the Equity Shares. Accordingly, the price and liquidity of the Equity Shares may be subject to significant fluctuations, which may not necessarily be directly or indirectly related to our financial performance.

**3. Political instability or changes in the Government or Government policies could impact the liberalization of the Indian economy and adversely affect economic conditions in India generally.**

The performance and growth of our Company is dependent on the health of the Indian economy and more generally the global economy. The economy could be adversely affected by various factors such as political or regulatory action, including adverse changes in liberalization policies, social disturbances, terrorist attacks and other acts of violence or war, natural calamities, interest rates, commodity and energy prices and various other factors. The rate of economic liberalization could change, and specific laws and policies affecting foreign investment, currency exchange rates and other matters affecting investment in India could change as well. As a result, our business and the market price and liquidity of the Equity Shares may be affected by such economic and / or political changes. While the current Government is expected to continue the liberalization of India's economic and financial sectors and deregulation policies, there can be no absolute assurance that such policies will be continued. A significant change in India's economic liberalization and deregulation policies could disrupt business and economic conditions in India generally and specifically have an adverse effect on the operations of our Company.

**4. Regional hostilities, terrorist attacks, communal disturbances, civil unrest and other acts of violence or war involving India and other countries may result in a loss of investor confidence and adversely affect our business, prospects, results of operations and financial condition.**

Terrorist attacks, civil unrest and other acts of violence or war may negatively affect the Indian markets on which our Equity Shares will trade as well as the worldwide financial markets. The Asian region has from time-to-time experienced instances of civil unrest and hostilities among neighbouring countries which may persist and occur in the future. Military activity or terrorist attacks in India may result in investor concern about stability in the region, which may adversely affect the price of our Equity Shares. Events of this nature in the future, as well as social and civil unrest within other countries in the World, could influence the Indian economy and could have an adverse effect on the market for securities of Indian companies, including our Equity Shares.

**5. Natural disasters and other disruptions could adversely affect the Indian economy and could cause our business and operations to suffer and the trading price of our Equity Shares to decrease.**

Our operations, may be damaged or disrupted as a result of natural disasters such as earthquakes, floods, heavy rainfall, epidemics, tsunamis and cyclones and other events such as protests, riots and labour unrest. Such events may lead to the disruption of information systems and telecommunication services for sustained periods. They also may make it difficult or impossible for employees to reach our business locations which could adversely affect our reputation, our relationships with our customers, our senior management team's ability to administer and supervise our business or it may cause us to incur substantial additional expenditure to repair or replace damaged equipment or rebuild parts of our infrastructure. We may also be liable to our customers for disruption in supply resulting from such damage or destruction. Our insurance coverage for such liability may not be sufficient. Any of the above factors may adversely affect our business, our financial results and the price of our Equity Shares.

**6. Any future issuance of the Equity Shares may dilute your future shareholding and sales of the Equity Shares by the Promoters or other major shareholders of our Company may adversely affect the trading price of the Equity Shares.**

Any future equity issuances by our Company may lead to dilution of your future shareholding in our Company. Any future equity issuances by our Company or sales of the Equity Shares by the Promoters or other major shareholders of our Company may adversely affect the trading price of the Equity Share. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Share. Except as otherwise stated in the Letter of Offer, there is no restriction on our Company's ability to issue the Securities or the relevant shareholders' ability to dispose of their Equity Share, and there can be no assurance that our Company will not issue Equity Share or that any such shareholder (including Promoters and Promoter Group) will not dispose of, encumber, or pledge its Securities.

**7. Inflation in India could have an adverse effect on our profitability and if significant, on our financial condition.**

Inflation rates in India have been volatile in recent years, and such volatility may continue in the future. India has experienced high inflation in the recent past. Increased inflation can contribute to an increase in interest rates and increased costs to our business, including increased costs of salaries, and other expenses relevant to our business.

High fluctuations in inflation rates may make it more difficult for us to accurately estimate or control our costs. Any increase in inflation in India can increase our expenses, which we may not be able to pass on to our customers, whether entirely or in part, and the same may adversely affect our business and financial condition. In particular, we might not be able to reduce our costs or increase our rates to pass the increase in costs on to our customers. In such case, our business, results of operations, cash flows and financial condition may be adversely affected. Further, the GoI has previously initiated economic measures to combat high inflation rates, and it is unclear whether these measures will remain in effect. There can be no assurance that Indian inflation levels will not worsen in the future.



## CONFIRMATIONS

### **A. Compliance with the Listing Agreement and SEBI LODR Regulations, 2015:**

The Company is compliant with the requirements of Equity Listing Agreement and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time.

### **B. Redressal of Investor Complaints:**

The Company has redressed all the complaints received from the investors until the end of the quarter immediately preceding the month of the date of filing this Draft Letter of Offer.

### **C. Impact of SEBI Proceedings:**

The Company, its Promoters or Whole Time Directors have neither received any show cause notices from SEBI nor its Adjudicating Officers for imposition of any penalty. Further, there are no prosecution proceedings which have been initiated by SEBI against the Company, its Promoter and Whole Time Directors.

### **D. Suspension of Trading in Equity Shares of the Company on Account of Disciplinary Reasons:**

The trading in equity shares of the Company have not been suspended on account of any disciplinary measure during last three years immediately preceding the date of filing of this Draft Letter of Offer.



## SECTION IV– INTRODUCTION THE ISSUE

The following is a summary of the Issue. This summary should be read in conjunction with, and is qualified in its entirety by, more detailed information in the chapter titled “Terms of the Issue” beginning on page 79 of this Draft Letter of Offer:

### Authority for the Issue

The Equity Shares in the present Issue are being offered pursuant a resolution passed by our Board at its meeting held on August 18, 2026 in accordance with the provisions of the Companies Act.

### Summary of the Issue

|                                                                                                                           |                                                                                                                           |
|---------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| <b>Rights Equity Shares to be Issued</b>                                                                                  | Fully Paid upto [●] Equity Shares                                                                                         |
| <b>Rights Entitlement for Equity Shares</b>                                                                               | [●] Fully paid-up Rights Equity Shares for every [●] fully paid-up Equity Share held on the Record Date.                  |
| <b>Record Date</b>                                                                                                        | [●]                                                                                                                       |
| <b>Face value per Equity Share</b>                                                                                        | Rs. 10 /- each                                                                                                            |
| <b>Issue Price per Rights Equity Share</b>                                                                                | [●]                                                                                                                       |
| <b>Issue Size</b>                                                                                                         | Upto Rs. 4,950.00 Lakhs                                                                                                   |
| <b>Equity Shares outstanding prior to the Issue</b>                                                                       | 11,82,956 fully paid-up Equity Shares                                                                                     |
| <b>Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)</b> | [●] Equity Shares                                                                                                         |
| <b>ISIN and Symbol</b>                                                                                                    | <b>ISIN: INE820M01018, BSE Scrip Code: 506122</b>                                                                         |
| <b>ISIN for Right Entitlements</b>                                                                                        | [●]                                                                                                                       |
| <b>Terms of the Issue</b>                                                                                                 | For more information, please see the chapter titled “Terms of the Issue” beginning on page [●] of this Letter of Offer.   |
| <b>Use of Issue Proceeds</b>                                                                                              | For more information, please see the chapter titled “Objects of the Issue” beginning on page [●] of this Letter of Offer. |

For details in relation fractional entitlements, see "Terms of the Issue – Fractional Entitlements" beginning on page 79 of this Draft Letter of Offer.

### Terms of payment

| Amount Payable per Right Equity Shares                          | Face Value (in Rs.) | Premium (in Rs.)  | Total (in Rs.)    |
|-----------------------------------------------------------------|---------------------|-------------------|-------------------|
| On the Issue application (i.e. along with the Application Form) | [●] Equity Shares   | [●] Equity Shares | [●] Equity Shares |
| Total                                                           | [●] Equity Shares   | [●] Equity Shares | [●] Equity Shares |

### MINIMUM SUBSCRIPTION

Pursuant to Regulation 86 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations"), it is mandatory for the issuer company to achieve a minimum subscription in a rights issue. Specifically, the company must receive subscription for at least ninety percent (90%) of the total issue size as stated in the offer document.



**(Formally known as Pankaj Piyush Trade and Investment limited)**  
(CIN- L22209DL1982PLC256291)

The minimum subscription threshold includes all valid applications received and accepted from eligible shareholders and other investors in the rights issue. The Company is, therefore, committed to ensuring compliance with this regulatory requirement and will take all necessary steps to achieve the prescribed minimum subscription level.

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## GENERAL INFORMATION

Our Company was originally incorporated as Pankaj Piyush Trade and investment Limited" a company vide a certificate of incorporation dated May 29, 1982, issued by the Registrar of Companies, NCT of Delhi, under the provisions of the Companies Act, 1956., the name of our Company was changed to "Kairosoft AI Solutions Limited".

### REGISTERED OFFICE OF OUR COMPANY

**Company name: KAIROSOFT AI SOLUTIONS LIMITED**

**Corporate Identification Number: L22209DL1982PLC256291**

**Registered Office:** UNIT NO. 500 5th Floor ITL Twin Tower, Plot No. B-9, NSP, Pitampura, Saraswati Vihar, North West Delhi, Delhi, Delhi, India, 110034

**Contact Number:** 9818502247;

**Contact Person:** Ms. Harshal Kumar Agarwal – Company Secretary and Compliance Officer

**Email-ID** [cs@volkai.io](mailto:cs@volkai.io),

**Website:** [www.kairosoft.ai](http://www.kairosoft.ai),

**Registration no.:** 256291

**BSE scrip ID:** VOLKAI

**BSE Scrip Code:**506122

**ISIN:** INE820M01018

### REGISTRAR OF COMPANIES

The Registrar of Companies, Delhi  
4<sup>th</sup> Floor, IFCI Tower, 6 Nehru Place, New Delhi-110019  
Tel No.: 011-26235703  
e-mail: [roc.delhi@mca.gov.in](mailto:roc.delhi@mca.gov.in)

### BOARD OF DIRECTORS OF OUR COMPANY

Set forth below are the details of our Board of Directors as on the date of this Draft Letter of Offer:

| Name                        | Designation                                 | DIN      | Age | Address                                                                               |
|-----------------------------|---------------------------------------------|----------|-----|---------------------------------------------------------------------------------------|
| Mr. Deva Ram                | Managing Director                           | 09003288 | 29  | s/o kheraj Ram, Dhanenya sewara, Jalor, Rajasthan -343041                             |
| Mr. Santosh Kumar Kushawaha | Non- Executive and Non-Independent Director | 02994228 | 39  | 395, 2nd Floor, 46, Near Vardhman Public School, Amarnagar, Faridabad, Haryana-121003 |
| Mr. Achal Kapoor            | Non-Executive Independent Director          | 09150394 | 39  | H. No.126, New Gandhi Nagar, Ghaziabad, Uttar Pradesh-201001                          |
| Ms. Anupama Kashyap         | Independent Director                        | 09720124 | 36  | House No. 36, Arjun Nagar, Rampur, Ambala Cantt, Ambala Industrial estate.            |

For further details, please refer to the chapter titled '*Our Management*' beginning on page 61 of this Draft Letter of Offer.

### KEY PERSONNEL AND INTERMEDIARIES



| Chief Financial Officer/ Company Secretary and Compliance Officer                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>DEVA RAM</b><br><b>(Managing Director)</b><br><b>Address:</b> s/o Kheraj Ram, Dhanenya sewara<br>jalor, Rajasthan -343041<br><b>Contact No.:</b> 9818502247<br><b>Email id:</b> Desaisvg@gmail.com                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                              |
| <b>AYUSHI SINHHA</b><br><b>(Chief Financial Officer)</b><br><b>Address:</b> 232, Aliganj, Kotla, Mubarakpur, Lodhi Road, Central Delhi-110003<br><b>Contact Details:</b> 09220904191<br><b>Email-ID:</b> : <a href="mailto:accounts@volkai.io">accounts@volkai.io</a>                                                                                                  |                                                                                                                                                                                                                                                                                                                                                              |
| <b>HARSHAL KUMAR AGARWAL</b><br><b>(Company Secretary &amp; Compliance Officer)</b><br><b>Address:</b> 16, Manbad Jharia District-Dhanbad-828111<br><b>Contact Details:</b> 9205916404<br><b>Email-ID:</b> cs@volkai.io                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                              |
| Statutory and Peer Review Auditor                                                                                                                                                                                                                                                                                                                                      | Registrar to the Issue                                                                                                                                                                                                                                                                                                                                       |
| <b>Name:</b> S. Agarwal & Co.<br><b>Address:</b> 123, Vinobapuri Lajpat Nagar-II New Delhi 110024<br><b>Contact:</b> 011- 29830625/ 29838501<br><b>Email:</b> sagarwal1910@gmail.com<br><b>Membership no.:</b> 012103<br><b>Firm Registration No.:</b> 000808N<br><b>Peer review certificate number:</b>                                                               | Skyline Financial Services Pvt. Ltd.<br><b>Address:-</b> D 153 A, 1st Floor, Okhla Industrial Area, Phase<br>– I, New Delhi 110020<br><b>Telephone:</b> +91 011-26812682<br><b>Email:</b> admin@skylinerta.com/ info@skylinerta.com<br><b>Website:</b> www.skylinerta.com<br><b>Contact Person:</b> Mr. Virendra Rana<br>SEBI Registration No.: INR000003241 |
| Bankers to the Issue                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                              |
| <br><b>ICICI Bank Ltd</b><br>18/20 C.P. Street, Jeevan Jyoti Bldg, Fort Area, Mumbai, Maharashtra 400023<br><b>Email Id:</b> corporatcare@icicibank.com<br><b>Website:</b> <a href="http://www.icicibank.com">www.icicibank.com</a><br>SEBI Registration No. :- <b>INZ000183631</b> |                                                                                                                                                                                                                                                                                                                                                              |

#### CHANGES IN THE AUDITORS DURING THE LAST THREE YEARS

There has been no change in the auditors of the Company in the previous 3 (Three) Financial Years prior to the date of filing this Draft Letter of Offer.

#### INVESTORS GRIEVANCES

Investors may contact the Registrar to the Issue or our Company Secretary and Compliance Officer for any pre-Rights Issue or post-Rights Issue related matter. All grievances relating to the ASBA process may be addressed to the Registrar the Issue, with a copy to the SCSBs (in case of ASBA process), giving full details such as name, address of the Applicant, contact number(s), E-mail address of the sole/ first holder, folio number or demat account number, number of Rights Equity Shares applied for, amount blocked (in case of ASBA process), ASBA Account number and the Designated Branch of the SCSBs where the Application Form or the plain paper application, as the case may be, was



submitted by the Investors along with a photocopy of the acknowledgement slip (in case of ASBA process). For details on the ASBA process, please refer to the section titled '**Terms of the Issue**' beginning on page 79 of this Draft Letter of Offer.

The list of banks that have been notified by SEBI to act as SCSBs for the ASBA process is provided at the website of the SEBI <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> and updated from time to time. For details on Designated Branches of SCSBs collecting the Application Forms, refer to the website of the SEBI <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>. On Allotment, the amount will be unblocked and the account will be debited only to the extent required to pay for the Rights Equity Shares Allotted.

## ALLOCATION OF RESPONSIBILITIES

The Company has not appointed any merchant banker to the Issue and hence there is no inter-se allocation of responsibilities.

## CREDIT RATING

This being a Rights Issue of Equity Shares, there is no requirement of credit rating.

## EXPERT

Except as stated below, our Company has not obtained any expert opinion:

Our Company has received a written consent from our Statutory Auditors, M/s S Agarwal & Co. Chartered Accountants, to include their name in this Draft Letter of Offer and as an 'expert', as defined under Section 2 (38) of the Companies Act, 2013, to the extent and in their capacity as statutory auditors of our Company and in respect of the inclusion of the Audited Financial Statements and the statement of special tax benefits dated August 18, 2026, included in this Draft Letter of Offer, and such consent has not been withdrawn as of the date of this Draft Letter of Offer.

## ISSUE SCHEDULE

The subscription will open upon the commencement of the banking hours and will close upon the close of banking hours on the dates mentioned below:

|                                                              |     |
|--------------------------------------------------------------|-----|
| Last Date for credit of Rights Entitlements                  | [●] |
| Issue Opening Date                                           | [●] |
| Last Date for On Market Renunciation of Rights Entitlements# | [●] |
| Issue Closing Date*                                          | [●] |
| Finalization of Basis of Allotment (on or about)             | [●] |
| Date of Allotment (on or about)                              | [●] |
| Date of credit (on or about)                                 | [●] |
| Date of listing (on or about)                                | [●] |

*Note:*

*#Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounces on or prior to the Issue Closing Date;*

*\*Our Board will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.*

Please note that if Eligible Shareholders holding Equity Shares who have not provided the details of their demat accounts to our Company or to the Registrar to the Issue, they are required to provide their demat account details to our Company or the Registrar



to the Offer not later than 2 (Two) Working Days prior to the Issue Closing Date, i.e., [●] to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least 1 (One) day before the Issue Closing Date, i.e., [●]

Investors are advised to ensure that the Applications are submitted on or before the Issue Closing Date. Our Company, or the Registrar to the Issue will not be liable for any loss on account of non-submission of Applications on or before the Issue Closing Date. Further, it is also encouraged that the Applications are submitted well in advance before the Issue Closing Date. For details on submitting Application Forms, please refer to the section titled '*Terms of the Issue*' beginning on page 79 of this Draft Letter of Offer.

The details of the Rights Entitlements with respect to each Eligible Shareholders can be accessed by such respective Eligible Shareholders on the website of the Registrar to the Issue at [www.skylinerta.com](http://www.skylinerta.com) after keying in their respective details along with other security control measures implemented there at. For further details, please refer to the paragraph titled see '*Credit of Rights Entitlements in demat accounts of Eligible Shareholders*' under the section titled '*Terms of the Issue*' beginning on page 79 of this Draft Letter of Offer.

Please note that if no Application is made by the Eligible Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall get lapsed and shall be extinguished after the Issue Closing Date. No Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the premium paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an application to apply for Equity Shares offered under Rights Issue for subscribing to the Equity Shares offered under this Issue.

#### CREDIT RATING

As the proposed Rights Issue is of Equity Shares, the appointment of a credit rating agency is not required.

#### DEBENTURE TRUSTEE

As the proposed Rights Issue is of Equity Shares, the appointment of debenture trustee is not required.

#### MONITORING AGENCY

Our Company has appointed **BRICKWORK RATINGS INDIA PRIVATE LIMITED** as the Monitoring Agency for the Issue, in accordance with Regulation 82 of the SEBI ICDR Regulations, to monitor the utilization of the Gross Proceeds. The details of the

**Monitoring Agency are as follows:**

##### **BRICKWORK RATINGS INDIA PRIVATE LIMITED**

3rd Floor, Raj Alkaa Park, Kalena Agrahara,

Bannerghatta Road, Bangalore 560076

Telephone number: 080-4040 9940/080-4040 9999

E-mail ID: [baiju.upadhyay@brickworkratings.com](mailto:baiju.upadhyay@brickworkratings.com)

Website: [www.Brickworkratings.com](http://www.Brickworkratings.com)

Contact person: Baiju Mukundray Upadhyay

SEBI Registration number: IN/CRA/005/2008

#### APPRAISING ENTITY

None of the purposes for which the Net Proceeds are proposed to be utilized have been financially appraised by any banks or financial institution or any other independent agency.



(Formally known as Pankaj Piyush Trade and Investment limited)  
(CIN- L22209DL1982PLC256291)

## UNDERWRITING

This Rights Issue is not underwritten, and our Company has not entered any underwriting arrangement.

## FILING

This Draft Letter of Offer is being filed with the Stock Exchanges and with SEBI as per the provisions of the SEBI ICDR Regulations.

## CAPITAL STRUCTURE

| Particulars                                                                                                      | Aggregate Value | Nominal | Aggregate Value at Issue Price |
|------------------------------------------------------------------------------------------------------------------|-----------------|---------|--------------------------------|
| <b>Authorised Equity Share capital</b>                                                                           |                 |         |                                |
| 1,90,00,000 (One Crores Ninety Lakhs) Equity Shares of face value ₹10.00/ each                                   | ₹1900.00 Lakhs  |         | -                              |
| 20,00,000 (Twenty Lakhs) Preference Shares of face value of ₹10.00/ each                                         | ₹200.00 Lakhs   |         |                                |
| <b>Issued, subscribed and paid-up Equity Share capital before the Rights Issue</b>                               |                 |         |                                |
| 11,82,956 (Eleven Lakhs Eighty-Two Thousand Nine Hundred Fifty-Six) Equity Shares of face value of ₹10.00/- each | ₹118.29 Lakhs   |         | -                              |
| 20,00,000 (Twenty Lakhs) Preference Shares of face value of ₹10.00/ each                                         | ₹200.00 Lakhs   |         |                                |
| <b>Present Rights Issue in terms of this Draft Letter of Offer <sup>(1)</sup></b>                                |                 |         |                                |
| [●] ([●]) Equity Shares                                                                                          | ₹[●]            |         | [●]                            |
| <b>Issued, subscribed and paid-up Equity Share capital after the Issue</b>                                       |                 |         |                                |
| [●] Equity Shares of face value of ₹10.00/- each                                                                 | [●]             |         |                                |
| <b>Securities premium account</b>                                                                                |                 |         |                                |
| Before the Issue                                                                                                 | Nil             |         |                                |
| After the Issue <sup>(2)</sup>                                                                                   | [●]             |         |                                |

*Assuming full subscription for allotment of Rights Equity Shares.*

*Note:*

*(1) The present Rights Issue has been authorised by our Board of Directors pursuant to the resolution passed in their meeting conducted on 18<sup>th</sup> August, 2026.*

*(2) Assuming full subscription for allotment of Rights Equity Shares.*

## NOTES TO THE CAPITAL STRUCTURE

- The Equity Shares of our Company are fully paid-up and there are no partly paid-up Equity Shares as on the date of this Draft Letter of Offer;
- At any given time, there shall be only one denomination of the Equity Shares. Our Company shall comply with such disclosure and accounting norms as may be specified by SEBI from time to time;
- As on the date of this Draft Letter of Offer, our Company has not issued any special voting Right Shares and there are no outstanding Equity Shares having special voting rights;
- The ex-rights price arrived in accordance with the formula prescribed Regulation 10(4)(b) of the SEBI (SAST) Regulations, in connection with the Issue is ₹[●] (Rupees [●] Only);
- Details of outstanding warrants, outstanding instruments with an option to convert or securities which are convertible at a later date into Equity Shares**

As on the date of this Draft Letter of Offer, our Company does not have any outstanding warrants, outstanding instruments with an option to convert or securities which are convertible at a later date into Equity Shares;

## 6. Details of stock option scheme of our Company

As on the date of this Draft Letter of Offer, our Company does not have a stock option scheme;



**7. Details of Equity Shares held by the promoter and promoter group including the details of lock-in, pledge of and encumbrance on such Equity Shares**

As on the date of this Draft Letter of Offer, none of the Equity Shares held by the members of the Promoter and Promoter Group of the Company are locked-in, pledged and encumbered;

**8. Details of Equity Shares acquired by the promoter and promoter group in the last one year prior to the filing of this Draft Letter of Offer**

None of our Promoter or Promoter Group have acquired any securities in the last one year, immediately preceding the date of filing of this Draft Letter of Offer.

**9. Intention and participation by the promoter and promoter group**

The Promoter of our Company have, vide their letters dated August 18, 2026 ("Subscription Letters") confirmed that they have no intention of participation with respect to (i) their rights entitlement; (ii) to subscribe over and above their rights entitlement; and (iii) to renounce their right entitlement, to specific investor(s). Consequently, Promoter and Promoter Group have no intention to partially or fully subscribe to their Right Entitlement in this proposed Rights Issue, and do not intend to subscribe to the unsubscribed portion of the Right Issue, if any.

**Allotment of the under-subscribed portion of the Right Issue to any specific investor(s)**

Our Company will not allot any undersubscribed portion (if any) of the Rights Issue to Specific Investor(s). Since there will be no such allotment to specific investor(s), the Company is not liable to be disclosed through a public advertisement.

**10. Shareholding Pattern of our company**

a) The shareholding pattern of our Company as on June 30, 2026 is as follows:

| Particulars                                                                                                     | BSE Limited's URL                                                                                                                                                                                                                                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Summary statement holding of specified securities                                                               | <a href="https://www.bseindia.com/stock-share-price/kairosoft-ai-solutions-ltd/volkai/506122/qtrid/130.00/shareholding-pattern/jun-2026">https://www.bseindia.com/stock-share-price/kairosoft-ai-solutions-ltd/volkai/506122/qtrid/130.00/shareholding-pattern/jun-2026</a>                                                               |
| Statement showing shareholding pattern of the Promoter and Promoter Group                                       | <a href="https://www.bseindia.com/corporates/shppromoterngroup?scripcd=506122&amp;qtrid=130.00&amp;QtrName=Jun-26">https://www.bseindia.com/corporates/shppromoterngroup?scripcd=506122&amp;qtrid=130.00&amp;QtrName=Jun-26</a>                                                                                                           |
| Statement showing shareholding pattern of the public shareholder                                                | <a href="https://www.bseindia.com/corporates/shppublicshareholder?scripcd=506122&amp;qtrid=130.00&amp;QtrName=Jun-26">https://www.bseindia.com/corporates/shppublicshareholder?scripcd=506122&amp;qtrid=130.00&amp;QtrName=Jun-26</a>                                                                                                     |
| Statement showing shareholding pattern of the Non-Promoter- Non-Public shareholder                              | <a href="https://www.bseindia.com/corporates/shpnonpropublic?scripcd=506122&amp;qtrid=130.00&amp;QtrName=Jun-26">https://www.bseindia.com/corporates/shpnonpropublic?scripcd=506122&amp;qtrid=130.00&amp;QtrName=Jun-26</a>                                                                                                               |
| Details of disclosure made by the Trading Members holding 1% or more of the Total No. of shares of the company. | <a href="https://www.bseindia.com/corporates/shpdrpercent?scripcd=506122&amp;qtrid=130.00&amp;CompName=Kairosoft%20AI%20Solutions%20Ltd&amp;QtrName=Jun-26&amp;Type=TM">https://www.bseindia.com/corporates/shpdrpercent?scripcd=506122&amp;qtrid=130.00&amp;CompName=Kairosoft%20AI%20Solutions%20Ltd&amp;QtrName=Jun-26&amp;Type=TM</a> |

b) Details of shareholders holding more than 1% of the pre-Issue paid up capital of our Company as on June 30<sup>th</sup>, 2026:

| Name of shareholder                    | Category of shareholder            | No. of shareholders | No. of fully paid-up Equity Shares held | Total no. Equity Shares held | Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2) | No. of Voting Rights | Total as a % of Total Voting right | No. of equity shares held in dematerialized form |
|----------------------------------------|------------------------------------|---------------------|-----------------------------------------|------------------------------|----------------------------------------------------------------------------------------------|----------------------|------------------------------------|--------------------------------------------------|
| KREON FINANCIAL SERVICES LIMITED       | Public - Bodies Corporate-Domestic | 120332              | 120332                                  | 120332                       | 10.17                                                                                        | 120332               | 10.17                              | 120332                                           |
| Smita Khurana                          | Public-Resident Ordinary           | 61790               | 61790                                   | 61790                        | 5.22                                                                                         | 61790                | 5.22                               | 61790                                            |
| Vinod Kumar Bansal                     | Promoters - Resident Indian        | 60000               | 60000                                   | 60000                        | 5.07                                                                                         | 60000                | 5.07                               | 60000                                            |
| A F ENTERPRISES LIMITED                | Public - Bodies Corporate-Domestic | 50000               | 50000                                   | 50000                        | 4.23                                                                                         | 50000                | 4.23                               | 50000                                            |
| RUSHANK SS LUNKAD                      | Public - Resident Ordinary         | 44478               | 44478                                   | 44478                        | 3.76                                                                                         | 44478                | 3.76                               | 44478                                            |
| KOTESWARA RAO GOPISETTY                | Public - Resident Ordinary         | 42135               | 42135                                   | 42135                        | 3.56                                                                                         | 42135                | 3.56                               | 42135                                            |
| Santosh Kumar Kushawaha                | Public - Resident Ordinary         | 37673               | 37673                                   | 37673                        | 3.18                                                                                         | 37673                | 3.18                               | 37673                                            |
| REKHA S PASEBAND                       | Public - Resident Ordinary         | 31300               | 31300                                   | 31300                        | 2.65                                                                                         | 31300                | 2.65                               | 31300                                            |
| RDS CORPORATE SERVICES PRIVATE LIMITED | Public - Bodies Corporate-Domestic | 31125               | 31125                                   | 31125                        | 2.63                                                                                         | 31125                | 2.63                               | 31125                                            |
| M.BOSE                                 | Public - Resident Ordinary         | 25001               | 25001                                   | 25001                        | 2.11                                                                                         | 25001                | 2.11                               | 25001                                            |
| NIRANJAN MANJUNATH NAYAK               | Public - Resident Ordinary         | 24469               | 24469                                   | 24469                        | 2.07                                                                                         | 24469                | 2.07                               | 24469                                            |
| Prashant Mishra                        | Public - Resident Ordinary         | 13000               | 13000                                   | 13000                        | 1.1                                                                                          | 13000                | 1.1                                | 13000                                            |
| <b>Total</b>                           |                                    | <b>541303</b>       | <b>541303</b>                           | <b>541303</b>                | <b>45.75</b>                                                                                 | <b>541303</b>        | <b>45.75</b>                       | <b>541303</b>                                    |



## SECTION V-PARTICULARS OF THE ISSUE OBJECTS OF THE ISSUE

Our Company proposes to utilize the net proceeds from the Issue towards funding the following objects.

1. To meet working capital requirements
2. To meet Capital Expenditure in requirements
3. General corporate purpose

Collectively, referred herein as the “objects”.

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the object’s clause of our Memorandum of Association.

### Utilization of Net Proceeds

The details of the proceeds of the Issue are summarized below:

(Rs. In Lakhs)

| Sr. No. | Particulars                   | Amounts* |
|---------|-------------------------------|----------|
| 1)      | Gross Proceeds                | 4950.00  |
| 2)      | (Less) Issue related expenses | 90.00    |
| 3)      | Net Proceeds                  | 4860     |

\*To be finalized on determination of Issue Price.

### FUND REQUIREMENTS

We intend to utilize the Net Proceeds from the Issue, in the manner set below:

(Rs. In Lakhs)

| S. No. | Particulars                                 | Amounts* | % of gross proceeds | % of Net |
|--------|---------------------------------------------|----------|---------------------|----------|
| 1.     | To meet working capital requirements        | 2975.60  | 60.11               | 61.23    |
| 2.     | To meet Capital Expenditure in requirements | 896.80   | 18.12               | 18.45    |
| 3.     | General corporate purpose                   | 987.60   | 19.95               | 20.32    |
|        | Total                                       | 4860.00  | 100                 | 100      |

\*To be finalized on determination of Issue Price.

### MEANS OF FINANCE

Our Company proposes to meet the entire requirement of funds for the objects of the Issue from the Net Proceeds. Accordingly, our Company confirms that there is no requirement to make firm arrangements of finance under Regulation 62(1)(c) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Rights Issue. The fund requirement and deployment are based on our management estimates and has not been appraised by any bank or financial institution or any other independent agencies. The fund requirement above is based on our current business plan and our Company may have to revise these estimates from time to time on account of various factors beyond our control, such as market conditions, competitive environment and interest or exchange rate fluctuations. Consequently, our Company’s funding requirements and deployment schedules are subject to revision in the future at the discretion of our management.

### PROPOSED SCHEDULE OF IMPLEMENTATION AND DEPLOYMENT OF FUNDS

We propose to deploy the Net Proceeds towards the aforesaid objects in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below:

(₹ in Lakhs)

| Particulars                                 | Amount to be deployed from<br>Net Proceeds in the Financial<br>Year ending | Total Amount   |
|---------------------------------------------|----------------------------------------------------------------------------|----------------|
|                                             | 31-Mar-27                                                                  |                |
| To meet working capital requirements        | 2975.60                                                                    | 2975.60        |
| To meet Capital Expenditure in requirements | 896.80                                                                     | 896.80         |
| General corporate purpose                   | 987.60                                                                     | 987.60         |
| <b>Total Net Proceeds</b>                   | <b>4860.00</b>                                                             | <b>4860.00</b> |

\*Issue Proceeds proposed to be used for general corporate purposes shall not exceed 25% of the Gross Proceeds of the Issue.

## DETAILS OF THE OBJECTS OF THE ISSUE

The details in relation to objects of the Issue are set forth herein below:

### 1. TO MEET OUT THE WORKING CAPITAL REQUIREMENTS.

Our business operates within a dynamic and competitive market environment, often requiring substantial working capital to sustain operations and pursue growth opportunities. While we primarily rely on internal accruals and unsecured borrowings to meet our working capital needs, the fluctuating nature of our industry and business strategies necessitates periodic reassessment of our funding requirements.

In light of this, the proposed equity infusion through the Rights Issue is aimed at addressing our increasing working capital demands. The proceeds from the Rights Issue will be utilized to maintain optimal levels of creditors, debtors, and inventory in alignment with our operational needs. This strategic initiative is vital for sustaining our growth trajectory over the next 3 years and ensuring our competitiveness within the industry.

The details of our Company's working capital as of March 31, 2026 and March 31, 2025 derived from the fiscal 2026 and 2025 Audited Standalone financial statement of the Company and the source of funding are provided in the table below and Based on our comprehensive assessment of projected working capital requirements, the Rights Issue Committee, has approved the anticipated working capital needs for the Financial Years ending March 31, 2027, March 31, 2028 and 31<sup>st</sup> March, 2029. The detailed breakdown of these requirements is as follows:

| S. No | Particulars                   | Actual     |            |            |            | Projected  |            |            |
|-------|-------------------------------|------------|------------|------------|------------|------------|------------|------------|
|       |                               | 31-03-2024 | 31-03-2025 | 31-03-2026 | 30.06.2026 | 31-03-2027 | 31-03-2028 | 31-03-2029 |
| I     | Current Assets                |            |            |            |            |            |            |            |
|       | Inventories                   | -          | -          | -          | -          | -          | -          | -          |
|       | Trade Receivables             | -          | -          | 251.29     | 183.59     | 1712.29    | 2461.67    | 3969.97    |
|       | Short Term Loans and Advances | -          | -          | 1061.20    | 1302.40    | 1061.20    | 1061.20    | 1061.20    |

|           |                                                               |              |                 |                |                |                |                |                |
|-----------|---------------------------------------------------------------|--------------|-----------------|----------------|----------------|----------------|----------------|----------------|
|           | Cash and Cash Equivalents                                     | 57.42        | 1970.18         | 165.39         | 16.45          | 110.38         | 1520.91        | 4451.57        |
|           | Other Current Assets                                          | 38.45        | 110.06          | 112.79         | 106.50         | 375.84         | 375.84         | 375.84         |
|           | <b>Total (A)</b>                                              | <b>95.87</b> | <b>2080.24</b>  | <b>1590.67</b> | <b>1608.93</b> | <b>3259.71</b> | <b>5419.63</b> | <b>9858.59</b> |
| <b>II</b> | <b>Current Liabilities</b>                                    |              |                 |                |                |                |                |                |
|           | Borrowings                                                    | 20.00        | 19.00           | 65.30          | 64.41          | 65.30          | 65.30          | 65.30          |
|           | Trade Payables                                                | 2.02         | 293.10          | 16.82          | 17.33          | 183.65         | 318.83         | 566.61         |
|           | Other Current Liabilities                                     | 34.59        | 31.00           | 10.63          | 11.76          | 34.03          | 28.99          | 43.49          |
|           | Short Term Provisions                                         | -            | 0.90            | 1.13           | 1.44           | 1.13           | 45.01          | 15.85          |
|           | <b>Total (B)</b>                                              | <b>56.61</b> | <b>344.00</b>   | <b>93.88</b>   | <b>94.95</b>   | <b>284.11</b>  | <b>458.13</b>  | <b>691.25</b>  |
|           | <b>Total Working Capital (A) - (B)</b>                        | <b>39.26</b> | <b>-1736.24</b> | <b>1496.79</b> | <b>1513.98</b> | <b>2975.60</b> | <b>4961.50</b> | <b>9167.34</b> |
|           | <b>Funding Pattern</b>                                        |              |                 |                |                |                |                |                |
|           | <i>I) Borrowings for meeting working capital requirements</i> | 20.00        | 19.00           | 65.30          | 64.41          | -              | 65.30          | 65.30          |
|           | <i>II) Networth / Internal Accruals</i>                       | 19.26        | -1755.24        | 191.58         | 1449.57        |                | 4896.2         | 9102.04        |
|           | <i>III) Proceeds from Right Issue</i>                         | -            | -               | 1239.91        | -              | 2975.60        | -              | -              |

#### Assumptions for working capital requirements

The following table sets forth the details of the holding period (with days rounded to the nearest whole number) considered for the period ended 30<sup>th</sup> June 2026 and financial years ended March 31, 2026, March 31, 2025 and March 31, 2024, as well as estimated for financial year ended March 31, 2027, March 31, 2028, & March 31, 2029.

| Particulars | Actual     |            |            |            | Projected  |            | 31-03-2029 |
|-------------|------------|------------|------------|------------|------------|------------|------------|
|             | 31-03-2024 | 31-03-2025 | 31-03-2026 | 30.06.2026 | 31-03-2027 | 31-03-2028 |            |
|             | (in Days)  | (in Days)  | (in Days)  | (in Days)  | (in Days)  | (in Days)  | (in Days)  |

|                   |    |    |     |     |    |    |    |
|-------------------|----|----|-----|-----|----|----|----|
| Trade Receivables | -  | -  | 180 | 180 | 60 | 60 | 60 |
| Trade Payables    | 30 | 45 | 45  | 45  | 30 | 30 | 30 |
| Inventories       | -  | -  | -   | -   | -  | -  | -  |

#### Justification:

| Particulars                          | Assumption made and Justification                                                                                                                                                                                                                                                                                                             |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Current Assets</b>                |                                                                                                                                                                                                                                                                                                                                               |
| <b>Inventories</b>                   | <b>No inventory</b> is assumed, as the company is primarily <b>engaged in providing services</b> and does not maintain physical stock for sale. Accordingly, inventory has been considered nil throughout the projection period.                                                                                                              |
| <b>Trade Receivable</b>              | <b>Trade receivables</b> are assumed based on the expected customer collection period, with a <b>90-day collection</b> period in the first year and <b>60 days thereafter</b> . This reflects the company's expected improvement in collection efficiency and customer payment cycle over time                                                |
| <b>Short Term Loans and Advances</b> | <b>Short-term loans and advances</b> are projected to remain broadly stable or gradually decrease, as the company intends to manage its working capital efficiently and minimise funds tied up in short-term advances.                                                                                                                        |
| <b>Other Current Assets</b>          | <b>Other Current Assets</b> are projected to increase considerably in the current year, reflecting the Company's expected operational requirements. Thereafter, the balance is expected to continue increasing at a gradually declining rate.                                                                                                 |
| <b>Current Liabilities</b>           |                                                                                                                                                                                                                                                                                                                                               |
| <b>Trade Payable</b>                 | <b>Trade payables</b> are assumed based on the company's expected payment cycle for services and other operating expenses. As a service-based business, the company primarily incurs payables to service providers and vendors rather than for inventory purchases. The assumption reflects the expected settlement period with such vendors. |
| <b>Other Current Liability</b>       | <b>Other Current Liabilities</b> are projected to increase considerably in the current year based on management's assessment of the Company's operating requirements. Thereafter, the balance is expected to increase at a moderate rate of less than 10% per annum.                                                                          |
| <b>Short Term Provisions</b>         | <b>Short-term provisions</b> have been computed based on the Company's projected profit and loss statements for the respective future financial years, in accordance with expected statutory and operational obligations.                                                                                                                     |

#### **Justification of increase in working capital requirement:**

The Company proposes to utilize ₹2975.60 lacs towards funding its working capital requirements in the ordinary course of business. We have significant working capital requirements, and in the ordinary course of business, we fund our working capital needs through internal accruals and/or through debt facilities. Our Company, in order to support its incremental business requirements, funding growth opportunities and for other strategic, business, and corporate purposes requires additional working capital and such funding is expected to lead to a consequent increase in our revenues and profitability.

## **2. TO MEET CAPITAL EXPENDITURE IN REQUIREMENTS**

### **Capital Expenditures**

We assume that capital expenditures (CapEx) will be incurred primarily for **Intangible assests under development and Office Equipment's**. Investments in R&D and expansion of AI infrastructure will be budgeted and managed according to strategic priorities.

Our company intends to deploy ₹896.80 Lakhs out of net proceeds in towards Investment in Infrastructure Technology to be used by our estimated employee over a span of 1 years. This introduction will revamp the existing system and will allow us to improve our day-to-day functioning, particularly in customer support. The bifurcation of ₹896.80 lakhs shall be as follows:

*Note: Our company has received quotations from vendor for respective products details of which are mentioned herein below. The quotation is valid on the date of DLOF. Furthermore, in case of any increase in the price of the quotation the incremental amount shall be funded by the company through internal accruals.*

| S.No.                     | DESCRIPTION OF GOODS                                                                                                                                             | QUANTITY | RATE        | Amount (Rs.) |
|---------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------|--------------|
| <b>CPU</b>                | AMD EPYC-9555, 64Core ,128Thread, 3.1Ghz ,256MB L3 Cache ,360w                                                                                                   | 2        | 23500000.00 | 23,500,000   |
| <b>CPU HEATSINK</b>       | CPU HEATSINK                                                                                                                                                     | 2        |             |              |
|                           | 4U10G-TURIN2/RF                                                                                                                                                  |          |             |              |
|                           | Enhanced airflow for reliable cooling of 600W GPUs and accelerator cards                                                                                         |          |             |              |
|                           | 4U Rackmount with 3+1 redundant 3200W CRPS Dual Socket SP5 (LGA 6096), supports AMD EPYC™ 9005/9004 (with AMD 3D V-Cache™ Technology) and 97x4 series processors |          |             |              |
|                           | 12+12 DIMM slots (1DPC), supports DDR5 RDIMM, RDIMM-3DS                                                                                                          |          |             |              |
|                           | 16 hot-swap 2.5" NVMe (PCIe5.0 x4) drive bays or 24 Hot-swap                                                                                                     |          |             |              |
|                           | 2.5" SATA/SAS* drive bays *Additional RAID/HBA card required                                                                                                     |          |             |              |
| <b>Asrock Brabone</b>     | 10 FHFL dual-slot PCIe5.0 x16 + 2 FHFL single-slot PCIe5.0 x8 shared space with adjacent dual-slot (with PEX89104 PCIe Switch)                                   | 1        |             |              |
|                           | 1 FHFL single-slot PCIe5.0 x16 (CPU direct link), 2 FHFL PCIe5.0 x16                                                                                             |          |             |              |
|                           | Supports 2 M.2 (PCIe3.0 x4 or SATA 6Gb/s)                                                                                                                        |          |             |              |
|                           | 1 OCP NIC 3.0 (PCIe5.0 x16), 2 RJ45 (1GbE) by Intel® i350 Remote Management (IPMI)                                                                               |          |             |              |
| <b>RAM</b>                | RAM 128GB ECC REG.                                                                                                                                               | 6        | 52500000.00 | 52,500,000   |
| <b>STORAGE for OS</b>     | 960GB NVMe/m.2 Enterprise (FOR OS )                                                                                                                              | 2        |             |              |
| <b>Physical Storage</b>   | 7.68 TB SATA ENTERPRISE SSD                                                                                                                                      | 6        |             |              |
| <b>GPU</b>                | NVIDIA H200 141GB                                                                                                                                                | 4        |             |              |
| <b>Raid Controller</b>    | 8 PORT RAID CONTROLLER SUPPORTING RAID 0,5, 6, 10,50& 60 WITH 2GB CACHE                                                                                          | 1        |             |              |
| <b>Ethernet controler</b> | DUAL PORT 100G ETHERNET CONTROLLER                                                                                                                               | 1        |             |              |
| <b>CPU</b>                | AMD EPYC-9555, 64Core ,128Thread, 3.1Ghz ,256MB L3 Cache ,360w                                                                                                   | 2        |             |              |
| <b>CPU HEATSINK</b>       | CPU HEATSINK                                                                                                                                                     | 2        |             |              |
|                           | 4U10G-TURIN2/RF                                                                                                                                                  |          |             |              |
|                           | Enhanced airflow for reliable cooling of 600W GPUs and accelerator cards                                                                                         |          |             |              |
|                           | 4U Rackmount with 3+1 redundant 3200W CRPS Dual Socket SP5 (LGA 6096), supports AMD EPYC™ 9005/9004 (with AMD 3D V-Cache™ Technology) and 97x4 series processors |          |             |              |
|                           | 12+12 DIMM slots (1DPC), supports DDR5 RDIMM, RDIMM-3DS                                                                                                          |          |             |              |
|                           | 16 hot-swap 2.5" NVMe (PCIe5.0 x4) drive bays or 24 Hot-swap                                                                                                     |          |             |              |
|                           | 2.5" SATA/SAS* drive bays *Additional RAID/HBA card required                                                                                                     |          |             |              |
| <b>Asrock Brabone</b>     | 10 FHFL dual-slot PCIe5.0 x16 + 2 FHFL single-slot PCIe5.0 x8 shared space with adjacent dual-slot (with PEX89104 PCIe Switch)                                   | 1        |             |              |
|                           | 1 FHFL single-slot PCIe5.0 x16 (CPU direct link), 2 FHFL PCIe5.0 x16                                                                                             |          |             |              |
|                           | Supports 2 M.2 (PCIe3.0 x4 or SATA 6Gb/s)                                                                                                                        |          |             |              |
|                           | 1 OCP NIC 3.0 (PCIe5.0 x16), 2 RJ45 (1GbE) by Intel® i350 Remote Management (IPMI)                                                                               |          |             |              |
| <b>RAM</b>                | RAM 128GB ECC REG. (TOTAL 2TB)                                                                                                                                   | 16       |             |              |

|                     |                                                                         |    |  |               |
|---------------------|-------------------------------------------------------------------------|----|--|---------------|
| STORAGE for OS      | 960GB NVMe/m.2 Enterprise (FOR OS)                                      | 2  |  |               |
| Physical Storage    | 7.68 TB SATA ENTERPRISE SSD                                             | 6  |  |               |
| GPU                 | NVIDIA H200 141GB (TOTAL VRAM 1410)                                     | 10 |  |               |
| Raid Controller     | 8 PORT RAID CONTROLLER SUPPORTING RAID 0,5, 6, 10,50& 60 WITH 2GB CACHE | 1  |  |               |
| Ethernet controller | DUAL PORT 100G ETHERNET CONTROLLER                                      | 1  |  |               |
| Basic               |                                                                         |    |  | 7,60,00,000/- |
| GST                 |                                                                         |    |  | 1,36,80,000/- |
| Total               |                                                                         |    |  | 8,96,80,000/- |

### 3. TO MEET GENERAL CORPORATE PURPOSES.

The Net Proceeds will first be utilized towards the Objects set out above, as well as meeting the Issue-related expenses. Subject to this, our Company intends to deploy any balance left out of the Net Proceeds of Rs. [●] towards general corporate purposes and the business requirements of our Company, as approved by our management, from time to time. We confirm that utilization for general corporate purposes will not exceed 25% of the Net Proceeds of the Issue.

Such general corporate purposes may include, but are not restricted to, the following:

- Strategic initiatives, including investments or acquisitions, from time to time;
- Brand building, promotional and outreach activities;
- Strengthening our infrastructure and systems and processes, in-house training initiatives, etc.;
- Repayment of present or future loans;
- Research and Development;
- Ongoing general corporate purposes or exigencies, as approved by the Board, subject to compliance with applicable law.

Our management will have flexibility in utilizing any amounts for general corporate purposes in accordance with policies of our Board. The quantum of utilization of funds towards any of the purposes mentioned above will be determined by the Board, based on the amount available under this head and the business requirements of our Company, from time to time.

### ISSUE RELATED EXPENSES

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, printing and distribution expenses, advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. [●].

| Particulars                                                                                                     | Amount<br>(Rs. in<br>thousands) | % of Total<br>Issue<br>Expenses | % of<br>Total<br>Issue Size |
|-----------------------------------------------------------------------------------------------------------------|---------------------------------|---------------------------------|-----------------------------|
| Issue management fees, selling commissions, brokerages, Payment to other intermediaries such as Registrars etc. | [●]                             | [●]                             | [●]                         |
| Printing & Stationery, Distribution, Postage, etc.                                                              | [●]                             | [●]                             | [●]                         |
| Advertisement & Marketing Expenses                                                                              | [●]                             | [●]                             | [●]                         |
| Regulatory & other expenses                                                                                     | [●]                             | [●]                             | [●]                         |
| Miscellaneous Expenses                                                                                          | [●]                             | [●]                             | [●]                         |
| Total                                                                                                           | [●]                             | [●]                             | [●]                         |

### Details of funds already deployed till date and sources of funds deployed

As on date, our Company has not deployed any funds towards 'Objects of the Issue'.



## BRIDGE FINANCING FACILITIES

We have not availed any bridge financing facilities for meeting the expenses as stated under the Objects of the Issue.

## INTERIM USE OF PROCEEDS

Our Company, in accordance with the policies formulated by our Board from time to time, will have flexibility to deploy the Net Proceeds. Pending utilization of the Net Proceeds for the purposes described above, our Company intends to deposit the Net Proceeds only with scheduled commercial banks included in the second schedule of the Reserve Bank of India Act, 1934 or make any such investment as may be allowed by SEBI from time to time.

## KEY INDUSTRIAL REGULATIONS FOR THE OBJECTS OF THE ISSUE

No additional provisions of any acts, rules and other laws are or will be applicable to the Company for the proposed Objects of the Issue.

## INTEREST OF PROMOTERS, PROMOTER GROUP AND DIRECTORS, AS APPLICABLE TO THE OBJECTS OF THE ISSUE

None of the Promoters, members of the Promoter Group, or Directors have any interest in the objects of the Issue other than to the extent of their respective shareholding in the Company or any benefits arising out of such shareholding.

## VARIATION IN OBJECTS

In accordance with applicable provisions of the Companies Act, 2013 and applicable rules, except in circumstances of business exigencies, our Company shall not vary the Objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the '*Postal Ballot Notice*') shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Hindi, the vernacular language of the jurisdiction where the Registered Office is situated.



## STATEMENT OF TAX BENEFITS

### STATEMENT OF POSSIBLE TAX BENEFITS AVAILABLE TO THE COMPANY AND ITS SHAREHOLDERS AS PER THE CERTIFICATE ISSUED BY STATUTORY AUDITORS OF THE COMPANY

To,  
The Board of Directors,  
Kairosoft AI Solutions Limited  
UNIT NO. 500 5th Floor ITL Twin Tower,  
Plot No. B-9, NSP, Pitampura, Saraswati Vihar,  
North West Delhi, Delhi, India, 110034

**Subject: Statement of possible special tax benefits available to Kairosoft AI Solutions Limited, ("the Company") and its shareholders under direct and indirect tax laws**

We have been requested by the Company to issue a report on the Special Tax Benefits available to the Company, (as defined under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended) and its shareholders attached for inclusion in the Draft Letter of Offer & Letter of Offer in connection with the proposed Rights Issue of Equity Shares of the Company (the "Issue").

We hereby confirm that the enclosed statement in the Annexure I, states the current position of possible special direct tax benefits available to the Company and the shareholders of the Company under the Income Tax Act, 1961 ("Act") as amended from time to time, presently in force in India and the Central Goods And Services Tax Act, 2017/ Integrated Goods And Services Tax Act, 2017 relevant State Goods and Services Tax Act ( "SGST" ) read with Rules, Circulars, and Notifications ( "GST law" ), the Customs Act, 1962, Customs Tariff Act, 1975 ( "Customs law" ) and Foreign Trade Policy 2015-2020 ( "FTP" ) (herein collectively referred as "Indirect Tax Laws" ) as amended by Finance Act, 2025, i.e. applicable for the Assessment Year 2026-27 relevant to the Financial Year 2025-26 for inclusion in the Draft Letter of Offer ( "DLOF" ) & Letter of Offer ( "LOF" ) for the issue of rights shares.

These possible Special Tax Benefits are dependent on the Company, Material Subsidiaries and the Shareholders of the Company fulfilling the conditions prescribed under the relevant provisions of the corresponding Tax Laws. Hence, the ability of the Company, Material Subsidiaries and the Shareholders of the Company to derive these Possible Special Tax Benefits is dependent upon their fulfilling such conditions, which is based on business imperatives, the Company may face in the future and accordingly, the Company, Material Subsidiaries and the Shareholders of the Company may or may not choose to fulfil. Further, certain tax benefits may be optional, and it would be at the discretion of the Company, Material Subsidiaries or the Shareholders of the Company to exercise the option by fulfilling the conditions prescribed under the Tax Laws.

This statement is only intended to provide general information to the investors and hence is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the rights issue of equity shares of the Company particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail. Neither are we suggesting nor are we advising

the investor to invest money based on this statement.

The contents of the enclosed statement are based on the information, explanations and representations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company. We do not express any opinion or provide any assurance as to whether:

- i) the Company or its shareholders will continue to obtain these benefits in future; or
- ii) the conditions prescribed for availing the benefits have been/would be met with
- iii) There venue authorities/courts will concur with the views expressed herein

This statement is intended solely for information and for inclusion in the Draft Letter of Offer & Letter of Offer in relation to the Issue of equity shares of the Company and is not to be used, circulated or referred to for any other purpose without our prior written consent. Our views are based on the existing provisions of law referred to earlier and its interpretation, which are subject to change from time to time.

We hereby give consent to include this statement of special tax benefits in the Issue Documents and in any other material used in connection with the Issue.

We confirm that we will immediately communicate any changes in writing in the above information to the legal counsel to the issue ( "Legal Counsel" ) until the date when the Equity Shares that are allotted and transferred in the Issue, commence trading on the Stock Exchanges. In the absence of any such communication from the Legal Counsel to the Issue, you can assume that there is no change to the above information until the Equity Shares commence trading on the Stock Exchanges pursuant to the Issue.

This consent letter is for information and for inclusion (in part or in full) in the Issue Documents, and may be relied upon by the Legal Counsel in relation to the Issue.

We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this Statement.

**For Jain Rajeev & Associates**  
**Chartered Accountants**  
**FRN: 027521N**

**Sd/-**  
**CA Rajeev Jain**  
**Partner**  
**M. No. :097354**  
**Date: 18-08-2026**  
**Place: New Delhi**  
**UDIN: 26097354YKFZYY5598**



**Annexure-I**

**ANNEXURE TO THE STATEMENT OF SPECIAL TAX BENEFITS AVAILABLE TO THE KAIROSOFT AI SOLUTIONS LIMITED AND ITS SHAREHOLDERS UNDER THE APPLICABLE TAX LAWS IN INDIA**

**I Special Tax Benefits available to the Company under the Act:**

There are no special tax benefits available to the Company.

**II. Special Tax Benefits available to the Shareholders under the Act:**

There are no special tax benefits available to the Shareholders of the Company.

**III. Special Tax Benefits available to the Subsidiary Company under the Act:**

There are no special tax benefits available to the Subsidiary Company.

**For Jain Rajeev & Associates  
Chartered Accountants  
FRN: 027521N**

**Sd/-  
CA Rajeev Jain  
Partner  
M. No. :097354  
Date: 18-08-2026  
Place: New Delhi  
UDIN: 26097354YKFZYY5598**

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**This certificate is issued for the purpose of Rights issue and should not be used for general applications. Any use beyond its intended scope requires prior written consent from the issuing authority.**



## SECTION VI-ABOUT OUR COMPANY OUR BUSINESS

*Some of the information in this section, including information with respect to our plans and strategies, contain forward- looking statements that involve risks and uncertainties. Before deciding to invest in the Equity Shares, Shareholders should read this entire Draft Letter of Offer. An investment in the Equity Shares involves a high degree of risk. For a discussion of certain risks in connection with investment in the Equity Shares, you should read section titled "Risk Factors" on page 18 for a discussion of the risks and uncertainties related to those statements, as well as "Financial Information" on pages 69, for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Unless otherwise stated, the financial information used in this section is derived from our Audited Standalone Financial Statements.*

### OVERVIEW

Our Company was originally incorporated as "Pankaj Piyush Trade and Investment Limited" a Public limited company vide a certificate of incorporation dated May 29, 1982, issued by the Registrar of Companies, Maharashtra Mumbai, Over the years, the company has undergone significant transformations to align with its strategic goals. On August 20, 2024, it was renamed "Kairosoft AI Solutions Limited" reflecting its core focus.

We believe in innovation meets efficiency in the world of content creation. Our diverse suite of AI tools is designed to empower creators, developers, and businesses by streamlining the content creation process across multiple domains. At Kairosoft, we specialize in cutting-edge solutions that cover every aspect of content generation, from advanced text and code generation to pioneering visual and voice technologies. Whether you're crafting compelling narratives, coding innovative software, designing striking visuals, or producing dynamic voice content, our AI tools are engineered to enhance your creativity and productivity. Our mission is to transform the way content is created, making it faster, smarter, and more accessible to everyone. With a focus on delivering high- quality, user-friendly tools, Kairosoft is committed to helping you bring your ideas to life with unparalleled efficiency and precision.

Our AI Solutions Company is at the forefront of leveraging artificial intelligence to revolutionize digital content creation, marketing strategies, and business model innovations. We specialize in providing advanced tools and services that empower businesses to enhance their visual and written content, optimize their marketing efforts, and develop innovative AI-based business models.

#### Key Offerings:

##### 1. AI Image Creation:

We offer state-of-the-art AI image generation tools that allow users to create high-quality visuals tailored to their specific needs. Utilizing deep learning algorithms, our platform can produce custom images, artwork, and graphics based on textual prompts, enabling businesses to enhance their branding and marketing materials efficiently.

##### 2. AI Content Writing:

Our AI-driven content writing services generate engaging and coherent written material for various purposes, including blogs, articles, social media posts, and product descriptions. By analyzing trends and user preferences, our tools ensure that the content not only aligns with brand voice but also resonates with target audiences.

##### 3. AI-Based Marketing Solutions:

We provide AI-enhanced marketing solutions that analyze consumer data to optimize campaigns and improve ROI. Our services include predictive analytics, customer segmentation, and personalized marketing strategies, enabling businesses to reach their audience more effectively and boost conversion rates.



#### 4. AI Business Model Innovation:

We assist companies in identifying and implementing AI-based business models tailored to their industry. Our team conducts thorough market analyses to develop strategies that leverage AI for operational efficiency, customer engagement, and revenue generation, helping businesses stay competitive in an ever-evolving marketplace.

Our AI Solutions Company stands as a leader in the digital transformation of content creation and marketing. By utilizing advanced artificial intelligence technologies, we empower businesses to unlock new levels of creativity, efficiency, and profitability.

#### Our Vision:

At Kairosoft, we envision a future where artificial intelligence plays a pivotal role in the creative process, allowing individuals and organizations to bring their ideas to life with unprecedented ease and precision. We aim to be at the forefront of this transformation, continually evolving our tools and services to meet the needs of our clients.

#### Core Elements of Our Vision:

##### 1. Empowering Creativity:

- We envision a future where artificial intelligence serves as a collaborative partner for creators, enabling them to produce stunning visuals and compelling narratives effortlessly. Our tools will inspire creativity, allowing users to explore new possibilities and push the boundaries of their imagination.

##### 2. Enhancing Efficiency:

- Our goal is to streamline the content creation process, making it faster and more efficient without compromising quality. By automating repetitive tasks and providing intelligent insights, we aim to free up time for marketers and content creators, allowing them to focus on strategy and innovation.

##### 3. Driving Personalization:

- We believe in the power of personalization to create meaningful connections between brands and their audiences. Our AI solutions will harness data to deliver tailored experiences that resonate with consumers, fostering deeper engagement and loyalty.

##### 4. Championing Ethical AI

- We are committed to developing AI technologies that prioritize ethical standards, transparency, and inclusivity. Our vision includes creating tools that are fair, unbiased, and accessible to all, ensuring that AI serves as a force for good in society.

##### 5. Fostering Collaboration:

- We aim to cultivate a collaborative ecosystem where businesses, creators, and AI work together harmoniously. By integrating our technologies into diverse industries, we envision a future where innovation flourishes through collaboration and shared knowledge.

##### 6. Adapting to Change:



- In a rapidly evolving digital landscape, we strive to be agile and forward-thinking. Our vision includes continuous learning and adaptation, allowing us to stay ahead of trends and provide our clients with cutting-edge solutions that drive growth and success.

#### 7. Creating Lasting Impact:

- We seek to make a positive impact on businesses and communities through our AI solutions. By helping organizations thrive, we contribute to economic growth, job creation, and a more vibrant digital ecosystem.

#### Conclusion:

Our vision for the AI Solutions Company is not just about technological advancement; it is about fostering creativity, efficiency, and meaningful connections. We aspire to be at the forefront of the AI revolution, guiding businesses and individuals toward a future where innovation knows no bounds and every idea can come to life.

#### Our Mission:

Our mission is to democratize content creation through innovative AI technologies, making it accessible, efficient, and powerful for everyone. By leveraging the latest advancements in AI, we strive to empower our users to achieve their creative goals, whether they are individuals, startups, or large enterprises.

#### OUR KEY UNIQUE BUSINESS STRENGTHS ARE

- 1) **Organizational Stability:** Our organization has been in this industry with the best quality of services multiple years which itself proves our ability to weather through economic and business cycles.
- 2) **Experienced Promoters and a well-trained employee base** – Our management is experienced in our line of business. Our management and employee team combines expertise and experience to outline plans for the future development of the company. Since starting of operations, we have witnessed consistent and stable growth. Our Promoter has significant industry experience and has been instrumental in the consistent growth of our company. We believe that the knowledge and experience of our promoter and management will enable us to identify new opportunities, rapidly respond to market conditions, adapt to changes in the business landscape and competitive environment and enhance the growth in the business.
- 3) **Strong financial position** - We believe that our strong financial position will provide us with the financial flexibility to fund our growth and expansion and allow us to respond quickly and competitively to further capitalise on emerging opportunities in the market.
- 4) **Improving functional efficiency** – Our Company intends to improve operating efficiency to achieve cost reductions to have a competitive edge over the peers. We believe that this can be done through continuous process improvement, customer services.
- 5) **Established brand and image**– We are engaged in providing services to our clients and over the years, we believe that we have established ourselves as a reliable brand in India wherein our clients trust us for our quality, consistency and continuous performance.

#### OUR BUSINESS STRATEGIES

1. **Expanding our Clientele Base:** - Our Company is strategizing to strengthen its cliental base. Our present customer base comprises of a large number of Overseas & Indian Companies/concerns. Our Company intends to grow



business continuously by adding new customers.

2. **Leveraging our Market skills and Relationships:** - This is a continuous process in our organization and the skills that we impart in our people to give importance to customers. We aim to enhance the growth by leveraging our relationships and further enhancing customer satisfaction. We plan to increase our customers by meeting orders in hand on time, maintaining our customer relationship and renewing our relationship with existing buyers.
3. **Pursue strategic acquisitions:** In order to expand, we seek to identify acquisition targets and/or joint venture partners whose resources, capabilities, technologies and strategies are complementary to and are enabling us to establish our presence in new geographical locations.
4. **Improving operational efficiencies:** Improving operational efficiencies is the key to success of any business. Our Company intends to improve efficiencies to achieve cost reductions so that they can be competitive. We believe that this can be done through domestic presence and economies of scale. Increasing our penetration in existing regions will enable us to penetrate into new catchment areas within these regions. As a result of these measures, our Company will be able to increase its market share and profitability.

## OUR OPERATIONS:

Kairosoft AI Solutions Limited is dedicated to providing a comprehensive suite of services designed to meet the diverse needs of Virtual Reality, and Artificial Intelligence. The company's services span various platforms and formats, ensuring that every aspect of Artificial Intelligence and business opportunities is covered comprehensively. Here's an in-depth look at the key services offered by our company:

### i. Our Comprehensive AI Image Creation Services

In today's fast-paced digital landscape, the demand for visually appealing content is higher than ever. Whether for marketing, branding, or creative projects, businesses and individuals need high-quality visuals that not only capture attention but also convey messages effectively. This is where **Kairosoft AI Solutions Ltd.** steps in, offering state-of-the-art AI image creation services designed to transform your ideas into reality. Our AI-powered platform empowers users to generate bespoke visuals tailored to their needs, leveraging the latest advancements in artificial intelligence and deep learning technologies.

Here's an in-depth look at our AI image creation services and how they can add value to your projects:

- **What is AI Image Creation?**

AI image creation involves the use of artificial intelligence, particularly deep learning algorithms, to generate images, artwork, and graphics. These images can be produced from textual descriptions, predefined parameters, or specific design inputs provided by the user. By mimicking the creative processes of a human artist, AI systems can produce visually stunning content that caters to a variety of industries and use cases.

Our platform uses cutting-edge AI models to interpret your textual prompts and deliver results that align with your vision. From photorealistic renderings to abstract artistic designs, the possibilities are virtually limitless.

- **Key Features of Our AI Image Creation Services**

- Text-to-Image Generation

Our platform allows users to input detailed textual descriptions, which the AI then interprets to create images. For



example, you can type “a serene mountain landscape with a river flowing through it at sunset,” and our system will produce a high-resolution image matching this description.

- Customization Options

**Style Selection:** Choose from a range of artistic styles, including photorealism, impressionism, surrealism, and more.

**Color Schemes:** Specify your preferred color palette to ensure the image aligns with your branding or personal taste.

**Aspect Ratios and Dimension:** Generate images optimized for various platforms, such as social media posts, advertisements, or print materials.

- High-Resolution Outputs

Our AI tools generate images in high resolution, ensuring they are suitable for both digital and print applications. Whether you’re designing a billboard or a website banner, we’ve got you covered.

- Advanced Editing Capabilities

Beyond creation, our platform offers tools for post-generation editing. Adjust colors, refine details, and add text or overlays directly within the system.

- Multi-Language Support

Our platform understands prompts in multiple languages, making it accessible to users worldwide.

- **Benefits of Using Our AI Image Creation Services**

- **Time Efficiency:** Traditional image creation often involves lengthy design processes or coordination with graphic designers. Our AI platform significantly reduces the time required, delivering high-quality visuals within minutes.
- **Cost-Effective Solutions:** Hiring professional artists or purchasing stock images can be expensive. With our AI image generation tools, you can produce unlimited visuals at a fraction of the cost.
- **Creativity Without Limits:** AI opens up a world of possibilities by enabling users to experiment with ideas that may not be feasible through conventional design methods. From fantastical concepts to intricate designs, our tools bring your imagination to life.
- **Enhanced Branding Opportunities:** Custom visuals help businesses stand out in a crowded marketplace. By aligning your imagery with your brand’s identity, you can create a stronger connection with your audience.
- **Scalability:** Our services cater to projects of all sizes, from small-scale campaigns to enterprise-level operations requiring hundreds of visuals.

- **Applications of AI Image Creation**

Our AI image creation services are versatile and can be used across various industries:

- Marketing and Advertising

- Create eye-catching visuals for social media campaigns.
- Design banners, posters, and flyers that captivate your audience.
- Develop unique concepts for digital ads that stand out from competitors.
- E-commerce
  - Generate product mockups and promotional materials.
  - Design appealing backgrounds and settings to highlight your products.
- Entertainment and Media
  - Produce concept art for movies, games, and animations.
  - Generate illustrations for books, magazines, or graphic novels.
- Education and Training
  - Create visuals for presentations, e-learning modules, and educational content.
- Architecture and Real Estate
  - Design visualizations and artistic representations of architectural concepts.

#### • **How Our Platform Works**

##### **Step 1: Input Your Idea**

Start by providing a textual description of the image you want to create. Be as detailed or as concise as you like, depending on your needs.

Step 2: Select Customization Options Choose from various customization features, such as style, dimensions, and color schemes.

Step 3: Generate and Review Our AI processes your inputs and generates a set of images. Review the results and select the one that best matches your vision.

Step 4: Edit and Finalize

Use our built-in editing tools to make any final adjustments. Once satisfied, download the high-resolution file.

#### • **Why Choose Kairosoft AI Solutions Ltd. for Image Creation?**

- Expertise in AI and Deep Learning

Our team comprises AI specialists and creative professionals who ensure our platform delivers top-tier results.

- Commitment to Innovation

We continuously update our platform to incorporate the latest advancements in AI and design technology.

- User-Friendly Interface

Our platform is designed to be intuitive and accessible, catering to both tech-savvy users and those new to AI tools.



- Reliable Support

We provide dedicated customer support to assist you at every step of the image creation process.

- **Frequently Asked Questions (FAQs)**

Q1: What types of images can your AI create?

Our AI can generate a wide range of visuals, including realistic photographs, artistic illustrations, and abstract designs.

Q2: Is there a limit to how many images I can create

We offer flexible subscription plans to suit various needs, ranging from individual users to enterprise clients. Q3: Can I use the generated images for commercial purposes?

Yes, the images you create can be used for commercial purposes, provided they comply with our terms of service.

- **Future Prospects**

At Kairosoft AI Solutions Ltd., we're constantly exploring new ways to enhance our AI image creation services. Upcoming features include:

-3D Image Generation: Create 3D models and visuals for more immersive applications.

-Dynamic Animations: Generate short animated sequences from static images.

-Collaborative Tool : Enable teams to work together on image creation projects in real time.

- **Get Started Today**

Unleash your creativity with Kairosoft AI Solutions Ltd.'s AI Image Creation Services. Whether you're a marketer, designer, educator, or entrepreneur, our tools are designed to meet your unique needs.

## ii. **AI Content Writing Services: Transforming User Engagement**

At Kairosoft AI Solutions, we revolutionize how businesses create and deliver content through our **\*\*AI Content Writing Services\*\***. Powered by state-of-the-art artificial intelligence, our solutions are designed to craft impactful, user-centric content that drives engagement and boosts brand presence.

Our AI models are trained to understand user behaviour, preferences, and trends, enabling us to generate highly relevant and personalized content. Whether it's crafting blogs, website copy, social media post, or marketing emails, our AI ensures every word resonates with your target audience. By utilizing advanced natural language processing (NLP) and machine learning, we produce content that's not only engaging but also optimized for search engines, driving organic traffic to your platforms.

The impact on users is profound:

2. **Personalized Experiences:** AI analyses user data to create content tailored to their interests, ensuring higher engagement rates.



3. Consistency Across Channels: Our solutions maintain a consistent tone and voice, strengthening brand identity.
4. Time Efficiency: AI-generated content is fast, enabling businesses to meet tight deadlines without compromising quality.
5. Enhanced Accessibility: Multilingual capabilities allow businesses to reach diverse audiences effectively.

By integrating AI Content Writing into your strategy, you not only save time and resources but also create meaningful connections with your audience. Trust Kairosoft AI Solutions to deliver content that makes an impact.

### iii. AI-Based Marketing Solutions: Empowering Smarter Marketing

At Kairosoft AI Solutions, we offer **\*\*AI-Based Marketing Solutions\*\*** designed to transform how businesses connect with their audience. By leveraging advanced AI technologies, we help companies optimize their marketing efforts, maximize return on investment (ROI), and achieve measurable results.

Our services include:

- Predictive Analytics: Analyze consumer behavior and trends to anticipate future actions, enabling proactive decision-making.
- Customer Segmentation: Use AI to group your audience based on preferences, demographics, and behavior for targeted campaigns.
- Personalized Marketing Strategies: Deliver tailored messages that resonate with individual customers, improving engagement and loyalty.

### iv. AI Business Model Innovation: Driving Future-Ready Enterprises

At Kairosoft AI Solutions, we specialize in crafting AI-driven business models that empower companies to thrive in their industries. Our **\*\*AI Business Model Innovation\*\*** services help businesses unlock new opportunities by integrating artificial intelligence into their operations, customer engagement strategies, and revenue streams.

Key Offerings:

Market Analysis: We conduct in-depth studies of industry trends and competitive landscapes to identify opportunities for AI integration.

-Tailored Strategies: Develop AI-based business models aligned with your company's goals and industry dynamics.

Operational Efficiency Implement AI solutions that streamline workflows, reduce costs, and improve decision-making.

Enhanced Customer Engagement: Use AI to personalize customer experiences, driving loyalty and satisfaction.

Revenue Generation: Explore innovative ways to monetize AI capabilities, such as predictive analytics, automation, and intelligent product recommendations.

How We Help Users:



6. Competitive Edge: Stay ahead by adopting cutting-edge AI strategies tailored to your industry.
7. Scalable Solutions: Implement flexible models that grow with your business.
8. Data-Driven Insights: Leverage AI to uncover actionable insights from vast amounts of data.
9. Innovation Enablement: Transform traditional processes into smarter, automated systems, reducing time and effort.

With Kairosoft's AI Business Model Innovation services, companies can reimagine their operations, enhance customer satisfaction, and create sustainable revenue streams to thrive in an ever-evolving market.

### **TARGET MARKET: EMPOWERING BUSINESSES WITH AI TECHNOLOGY**

At Kairosoft AI Solutions, we cater to a diverse target market, providing tailored AI solutions to help businesses optimize their operations and innovate their processes.

#### **Who We Serve:**

##### **1. Small to Medium-Sized Enterprises (SMEs):**

We empower SMEs with cost-effective AI tools that enhance operational efficiency, streamline workflows, and improve decision-making, enabling them to compete with larger players.

##### **2. Marketing Agencies:**

Our AI solutions help agencies deliver targeted, data-driven campaigns, analyze performance in real time, and maximize ROI for their clients.

##### **3. E-Commerce Businesses:**

From personalized product recommendations to inventory management and AI-driven customer support, we provide tools to elevate e-commerce platforms and boost sales.

##### **4. Content Creators:**

We offer AI-powered content generation and analytics tools to help creators produce high-quality, engaging content while saving time.

##### **5. Large Corporations:**

For enterprises seeking to innovate, we deliver scalable AI solutions for process automation, customer engagement, and advanced analytics to transform their business models.

#### **How We Help Users:**

-Tailored Solutions: We understand the unique needs of each industry and provide customized AI tools to address specific challenges.

- Scalability: Our solutions grow with your business, ensuring long-term value.



-Enhanced Productivity: Automate repetitive tasks, freeing up resources for strategic initiatives.

-Market Competitiveness: Equip businesses with cutting-edge AI to stay ahead in the ever-evolving marketplace.

With Kairosoft AI Solutions, businesses of all sizes can unlock the potential of AI to drive growth, innovation, and success.

### Value Proposition: Unlocking the Power of AI for Your Business

At Kairosoft AI Solutions, we deliver a compelling **value proposition** that empowers businesses to achieve more with less effort by integrating artificial intelligence into their workflows.

#### Key Benefits:

1. **Cost Reduction:** Our AI solutions streamline processes and automate repetitive tasks, minimizing operational costs and maximizing efficiency.
2. **Increased Productivity:** With AI handling time-intensive tasks, businesses can focus on strategic initiatives, boosting overall productivity.
3. **Creative Freedom:** By automating routine activities, we enable teams to dedicate more time to innovation and creative problem-solving, fostering growth.
4. **User-Friendly Solutions:** Our AI tools are designed to be intuitive and easy to use, ensuring that businesses of all sizes can adopt them seamlessly without requiring specialized technical skills.
5. **Scalability:** As your business grows, our AI solutions adapt to meet your evolving needs, offering long-term value and flexibility.

#### How We Help Users:

- **Simplified Integration:** Our solutions are easy to implement, ensuring a hassle-free transition to AI- enhanced workflows.
- **Actionable Insights:** Leverage data-driven insights to make informed decisions and stay ahead in competitive markets.
- **Empowerment Through Technology:** From startups to large enterprises, we enable businesses to unlock AI's potential and drive sustainable success.

With Kairosoft AI Solutions, you can transform your operations, maximize creativity, and achieve new levels of efficiency—all with the power of AI.

### REVENUE MODEL: FLEXIBLE AND USER-CENTRIC

At Kairosoft AI Solutions, our **\*\*revenue model\*\*** is designed to cater to businesses of all sizes, ensuring accessibility and flexibility for our clients.

#### Key Features of Our Model:

##### 1. **\*\*Subscription-Based Services:**

- We offer tiered pricing plans that align with the specific needs and budgets of different businesses.
- Options range from basic packages for small startups to premium solutions for larger enterprises with advanced



requirements.

## 2. Custom Solutions:

- For businesses seeking specialized applications of AI, we provide tailored solutions.
- These projects are designed collaboratively, ensuring the technology aligns with unique goals and challenges.

## 3. Scalable Options:

- As businesses grow, they can upgrade their subscription plans or add custom features, ensuring long-term value. How

We Help Users:

**Affordability:** Our tiered pricing ensures that even small businesses can access cutting-edge AI solutions. **Flexibility:**

Clients can choose plans that match their current needs and scale up as they grow.

-**Tailored Excellence:** For specialized requirements, our custom solutions deliver precisely what businesses need to innovate and thrive.

-**Predictable Costs:** The subscription model provides transparency, allowing businesses to budget effectively without hidden fees.

By combining affordability, customization, and scalability, Kairosoft AI Solutions empowers businesses to harness AI's potential without financial strain, fostering innovation and growth.

## COMPETITION

The industry in which we operate is highly competitive and fragmented. We have a lot of competition from regional and national carriers who are in business of AI Solution based. We compete a lot with other Service provider on basis of Service quality, price and reliability. While these factors are key Parameters in client's decision-making matrix in availing service, we try to offer the best service at the most economical price. We provide services at a large scale which makes us offer best quality service in comparisons to our competitors.

We believe that scale of our operations allows us to meet customer requirements better than small manufacturer and distributors.

Due to industry fragmentation, there is no authentic data available to our Company on total Industry size and market share of Our Company vis-vis Competitors.

## MARKETING STRATEGY

We undertake an exercise periodically to identify existing and prospective customers with the potential to develop into large clients. Our senior management is actively involved in managing customer relationships and business development through targeted interaction with multiple contacts at different levels on an ongoing basis. Our Company proposes to market the major users of our services viz. We also propose to market our services through placing advertisement in newspapers, trade journals, participate in exhibitions and trade fairs and display our wide range of products to promote our products.

## EXPORT POSSIBILITIES & EXPORT OBLIGATION

We do not have any outstanding export obligations.

## QUALITY

We are wholly committed to build and sustain itself as an organization where quality shall be the hallmark of every aspect. We check the entire process right from procurement of materials to final delivery. Our maximum attention is paid to upgrade our process and system to achieve consistent product quality and customer satisfaction.

To maintain our quality policy, we shall follow the basic system in the organization which are:

- All the members shall participate in achieving the targets
- There should be transparency in ideas and methods of implementation for quality improvement in every step and every corner of production and testing
- A laid down procedure to maintain quality shall be implemented and distributed in respective areas
- There shall be clear instructions to maintain laid down quality checking
- Multiple level Quality review is made starting from the client order till the completion of the services.

## INTELLECTUAL PROPERTY

As of the date of this Draft Letter of Offer, our Company has following registered trademarks. The details of trademark are as given below:

| Sr. No. | Mark                                                                                | Application Number | Valid upto | Applicant Name                 | Class  |
|---------|-------------------------------------------------------------------------------------|--------------------|------------|--------------------------------|--------|
| 1.      |  | 6628025            | Applied    | KAIROSOFT AI SOLUTIONS LIMITED | 9 & 42 |

## TARGET INDUSTRIES

At Kairosoft AI Solutions Ltd., our clients are at the heart of everything we do. We take pride in serving a diverse range of industries, providing tailored AI solutions that address their specific needs and challenges. Our clients include businesses of all sizes, from startups to large enterprises, across various sectors. Here are the key client segments we cater to:

### 1. Healthcare and Life Sciences:

We work with hospitals, research institutions, pharmaceutical companies, and healthcare providers to develop AI-driven solutions that improve patient care, streamline operations, and accelerate research. Our solutions include predictive analytics, diagnostic tools, and patient management systems that help healthcare professionals make data-driven decisions.



## 2. Finance and Banking:

Our AI solutions for the finance sector help banks, insurance companies, and financial institutions optimize risk management, enhance fraud detection, and improve customer service. We provide machine learning models for credit scoring, automated trading, and customer support chatbots that enhance efficiency and security in financial operations.

## 3. Retail and E-commerce:

Retailers and e-commerce platforms rely on our AI solutions to personalize customer experiences, optimize supply chains, and drive sales. Our products include recommendation engines, inventory management tools, and data analytics platforms that help retailers understand customer behavior and make informed business decisions.

## 4. Manufacturing and Supply Chain:

We serve manufacturing companies by offering AI-powered solutions that enhance production efficiency, predictive maintenance, and quality control. Our systems can analyze production data to identify patterns, predict equipment failures, and ensure a seamless flow of operations throughout the supply chain.

## 5. Telecommunications:

Telecom companies use our AI solutions to improve network management, enhance customer service, and optimize resource allocation. We develop chatbots, predictive maintenance systems, and data analytics tools that help telecom providers reduce downtime and improve overall service quality.

## 6. Education and E-Learning:

Educational institutions and e-learning platforms partner with us to integrate AI into their teaching and administrative processes. Our solutions include personalized learning platforms, automated grading systems, and student engagement analytics, which help educators deliver a more effective and engaging learning experience.

## 7. Automotive and Transportation:

We collaborate with automotive companies to develop AI solutions for autonomous driving, fleet management, and predictive maintenance. Our technology helps improve vehicle safety, optimize logistics, and enhance the overall efficiency of transportation networks.

## 8. Government and Public Sector:

Government agencies and public sector organizations leverage our AI solutions to improve service delivery, enhance data security, and streamline processes. We work with public sector clients to develop solutions for smart cities, public safety, and efficient resource management.

## 9. Energy and Utilities:

Our AI solutions for the energy sector focus on optimizing energy consumption, predictive maintenance of



infrastructure, and enhancing grid management. We help energy companies and utilities improve operational efficiency and reduce costs by providing intelligent analytics and automation tools

#### 10. Startups and SMEs:

We understand the unique challenges faced by startups and small-to-medium enterprises (SMEs). Our scalable and cost-effective AI solutions empower these businesses to leverage technology, enhance their capabilities, and compete in the market. We offer customized solutions that address their specific business needs without compromising on quality or performance.

## OUR MANAGEMENT

### BOARD OF DIRECTORS

Our Articles of Association provide that our Board shall consist of minimum 3 (Three) Directors and not more than 15 (Fifteen) Directors, unless otherwise determined by our Company in a general meeting.

As on date of this Draft Letter of Offer, our Company currently has 4(Four) directors on its Board, 1 (One) Executive Director, 1(One) Non-Executive Non-Independent Director and 2 (Two) Independent Directors. The present composition of our Board of Directors and its committees are in accordance with the corporate governance requirements provided under the Companies Act and SEBI (LODR) Regulations, to the extent applicable.

The following table sets forth details regarding our Board of Directors as on the date of this Draft Letter of Offer:

| Name, Designation, DIN, Date of Birth, Age, Occupation, Address, Nationality, Original date of appointment, Change in designation and Period of Directorship                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Other Directorships                                            |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|
| <b>Mr. Deva Ram</b><br><b>Designation: - Managing Directors</b><br><b>DIN: - 09003288</b><br><b>Date of Birth: -01.07.1997</b><br><b>Age: - 29 Years</b><br><b>Occupation: - Business</b><br><b>Address: - Dhanenya sewara , Jalor, Rajasthan -343041.</b><br><b>Nationality: Indian</b><br><b>Original Date of Appointment: - 28/10/2024</b><br><b>Date of Re-appointment/Regularization: 30/05/2026</b><br><b>Current Term: Five years</b><br><b>Qualification: Graduation</b><br><b>Experience:</b> His professional experience include:<br>Ck Motion Pictures 2012-2013- Script Writer, Vaaraahi Chalana Chitram 2013-2014- Associate Director Arka Media Works- 2015-2016 2nd Assistant Director, Associate director in Sommi films from 2016 to 2017, Co- founder of Get Indian online from year 2017 to 2020, Current he is working as freelancer filmmaker from year 2020, he is also the co-founder of Zero company.<br><br><b>Role in the Company:</b> Mr. Deva Ram is the Managing Director in our company. He is an innovative and results-driven leader with extensive experience in software development, filmmaking, and marketing. In his role as Managing Director, he provides strategic direction and oversees all key functions including business development, technology, and operations. Under his leadership, the company delivers cutting-edge solutions across Media Tech, CRM, Web3, Blockchain, AI-driven tools, and custom software development. He is committed to driving growth, fostering innovation, and ensuring high-quality, scalable solutions for clients across diverse industries. | 1. Techtoly Solutions Private Limited                          |
| <b>Mr. Santosh Kumar Kushawaha</b><br><b>Designation: - Non-Executive Non-Independent Director</b><br><b>DIN: - 02994228</b><br><b>Date of Birth: -02.03.1987</b><br><b>Age: - 39 Years</b><br><b>Occupation: - Business</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1. A F Enterprises Limited<br>2. Hrihana Homes Private Limited |

| Name, Designation, DIN, Date of Birth, Age, Occupation, Address, Nationality, Original date of appointment, Change in designation and Period of Directorship                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Other Directorships                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Address:</b> -S/o Ram Niwas Kushwaha<br/>395, 2nd Floor, 46, Near Vardhman Public School, Amarnagar, Faridabad, Haryana-121003.</p> <p><b>Nationality:</b> Indian</p> <p><b>Original Date of Appointment:</b> -05/08/2025</p> <p><b>Date of Re-appointment/Regularization:</b></p> <p><b>Current Term:</b> Five years</p> <p><b>Qualification:</b> Bachelor of Technology in Electronics and Communication Engineering (ECE)</p> <p>Experience: His Professional experience consist of holding critical role as a director in various companies including (Telka Technologies Pvt. Ltd since 2021 &amp; Kairosoft AI Solutions Ltd). He is a young and Dynamic person with innovative approach towards Finance.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <p><b>Mr. Achal Kapoor</b><br/><b>Designation:</b> Non-Executive - Independent Director<br/><b>DIN:</b> 09150394<br/><b>Date of Birth:</b>06/11/1987<br/><b>Age:</b> 38 Years<br/><b>Occupation:</b> Business<br/><b>Address:</b> Near Old Bus Stand , Nokha Road, Gabgashahar, Bikaner Rajasthan-334401<br/><b>Nationality:</b> Indian<br/><b>Original Date of Appointment:</b>03/10/2024<br/><b>Date of Re-appointment/ Regularization:</b> Nil<br/><b>Current Term:</b> 5 years<br/><b>Qualification:</b> Company Secretary<br/><b>Experience:</b> He has more than 10 years of experience as on Legal Manager Level in the field of Corporate Laws, Securities Law, SEBI Compliances, Financial Management, Accounts and Taxation etc. in a Listed Companies, Public and Private Companies.<br/>He adjudged as Best Participant Male in orientation Programme conducted by Institute of Company Secretaries of India (ICSI). He worked in Delhi Stock Exchange, Registrar of Companies or any other legal authorities etc. He strives for a progressive, professional and a challenging work ecosystem comprising a blend of legal, compliance &amp; secretarial profile which will enable his to do justice to his potential as well as to the development of the organization.</p> | <ol style="list-style-type: none"> <li>1. Ispatika International Limited</li> <li>2. Goyal Aluminiums Limited</li> <li>3. Ems Limited</li> <li>4. Rkb Towel Manufacturing Company Limited</li> <li>5. Five Vision Promoters Private Limited</li> <li>6. Rodec Pharma Limited</li> <li>7. Davangere Sugar Company Limited</li> <li>8. Unicum India Private Limited</li> <li>9. Golden Biofuels Limited</li> <li>11. Dsm Fresh Foods Limited</li> </ol> |
| <p><b>Ms. Anupama Kashyap</b><br/><b>Designation:</b> Non-Executive - Independent Director<br/><b>DIN:</b>09720124<br/><b>Date of Birth:</b>15/08/1990<br/><b>Age:</b>26 Years<br/><b>Occupation:</b> Business<br/><b>Address:</b> House No 36,Arjun Nagar,Rampur,Ambala Cantt Ambala Ind-Estate Haryana 133006<br/><b>Nationality:</b> Indian<br/><b>Original Date of Appointment:</b>21/11/2022<br/><b>Date of Re-appointment/ Regularization:</b><br/><b>Current Term:</b> 5 Years</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <ol style="list-style-type: none"> <li>1. Lemon Electronics Limited</li> <li>2. Injecto Polymers Limited</li> <li>3. Maina International Limited</li> <li>4. Swagtam Trading and Services Limited</li> <li>5. Bharat Ekansh Limited</li> <li>6. Blue Pearl Agriventures Limited</li> <li>7. Jindal Intellicom Limited</li> <li>8. Every Day Proteins Limited</li> </ol>                                                                               |

| Name, Designation, DIN, Date of Birth, Age, Occupation, Address, Nationality, Original date of appointment, Change in designation and Period of Directorship                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Other Directorships |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| <p><b>Qualification:</b> Bachelor of Information and Management from G.M.N. College, Ambala Cantt</p> <p>She is a highly efficient and competent company secretary with an ability to ensure that a company complies and operates in accordance with statutory and legal provisions.</p> <ol style="list-style-type: none"> <li>1. Experience of attending meetings with company shareholders and the board of directors and acting as a point of communication between them.</li> <li>2. Well-presented and highly personable, with a deep knowledge of corporate regulatory and company rules.</li> <li>3. Excellent organizational skills, highly efficient and methodical with a good eye for detail.</li> <li>4. Keen to find a challenging secretarial position with a successful and ambitious company that offers opportunities for career development and advancement</li> </ol> |                     |

#### PAST DIRECTORSHIPS IN SUSPENDED COMPANIES

None of our Directors are, or were a director of any listed company, whose shares have been, or were suspended from being traded on any of the stock exchanges during the term of their directorships in such companies during the last 5 (Five) years preceding the date of this Draft Letter of Offer.

#### PAST DIRECTORSHIPS IN DELISTED COMPANIES

Further, none of our directors are or were a director of any listed company, which has been, or was delisted from any stock exchange during the term of their directorship in such Company during the last 10 (Ten) years preceding the date of this Draft Letter of Offer.

#### RELATIONSHIP BETWEEN DIRECTORS

There is no relationship between any of the directors of our company.

#### ARRANGEMENT OR UNDERSTANDING WITH MAJOR SHAREHOLDERS, CUSTOMERS, SUPPLIERS OR OTHERS

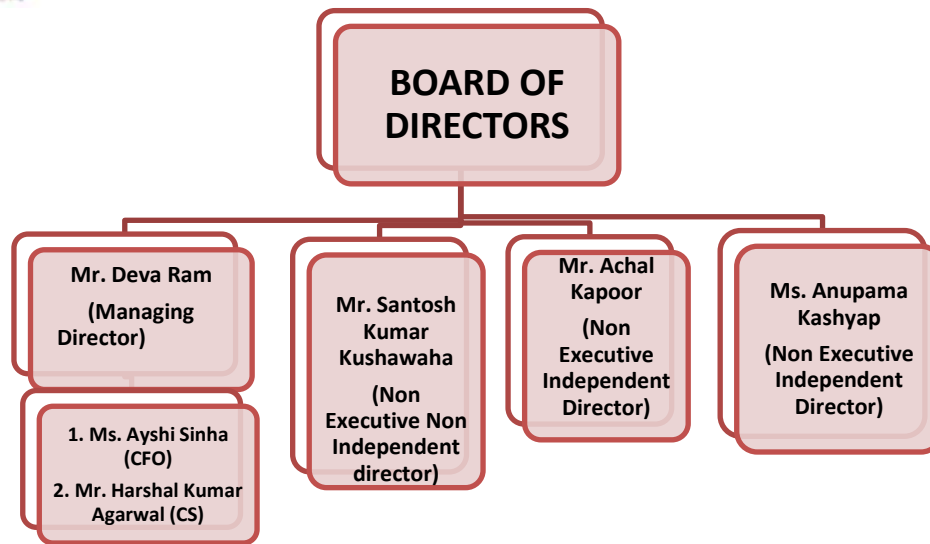
Our Company has not entered into any arrangement or understanding with major shareholders, customers, suppliers, or others pursuant to which any of the above-mentioned directors have been appointed in the Board.

#### DETAILS OF SERVICE CONTRACTS ENTERED WITH DIRECTORS

Our Company has not entered into any service contracts with the present Board of Directors for providing benefits upon termination of employment.

#### ORGANISATIONAL STRUCTURE

The following chart depicts our Management Organization Structure:



## CORPORATE GOVERNANCE

The Company is falling within the criteria of Regulation 15 (2) of SEBI (LODR) Regulations; therefore, the Corporate Governance requirement is applicable to the Company. The Company has complied with the requirements of corporate governance provisions composition of its board of directors, constitution of committees such as Audit Committee, Nomination and Remuneration Committee, Stakeholders' Relationship Committee, etc. as prescribed under the provisions of the Companies Act.

### 1. AUDIT COMMITTEE

Our Company has constituted an audit committee ("Audit Committee"), as per the provisions of Section 177 of the Companies Act, 2013 and regulation 18 of SEBI LODR Regulations.

The terms of reference of Audit Committee complies with the requirements of Companies Act, 2013 and regulation 18 of SEBI LODR Regulations. The committee presently comprises following three (3) directors. The details of which are specified as under:

| Name of the Member          | Designation |
|-----------------------------|-------------|
| Mr. Achal Kapoor            | Chairperson |
| Ms. Anupama Kashyap         | Member      |
| Mr. Santosh Kumar Kushawaha | Member      |

The role of the Audit Committee includes the following:

- Overseeing the Company's financial reporting process and disclosure of financial information to ensure that the financial Statements are correct, sufficient and credible;
- To recommend the appointment, re-appointment and removal of Auditors, fixing of audit fees and approval of payments;
- Reviewing with management the Annual Financial Statements before submission to the Board;
- Reviewing with the management and external Auditors, the adequacy of internal control systems
- Reviewing the adequacy of Cost Audit function;
- Discussing with Cost Auditors any significant findings and follow up on such issues;

- Discussing with the external Auditors before the Audit commences on the nature and scope of Audit, as well as having post Audit discussion to ascertain the area of concern, if any;
- Reviewing the Company's financial and risk management policies; and
- Examining reasons for substantial default in the payment to Shareholders (in case of non-payment of declared dividends) and creditors, if any
- To review the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding rupees 100 crores or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.
- Review the internal audit reports relating to internal control weaknesses;
- Scrutinize inter-corporate loans and investments;
- Review the functioning of the Whistle blower mechanism
- Look after the risk assessment including fraud risk and risk guidelines governing the risk management process;
- Review compliance with the provisions of SEBI (Prohibition of Insider Trading) Regulations, 2015 with reference to events which were regarded as UPSI, whether such UPSI were shared in the manner expected, instances of leaks, if any, instance of breaches of the Code, efficiency of sensitization process, etc. at least once in a financial year and shall verify that the systems for internal control are adequate and are operating effectively.
- To investigate any activity within its terms of reference, to seek information from employees and to obtain outside legal and professional advice

## 2. NOMINATION AND REMUNERATION COMMITTEE

Our Company has constituted a Nomination and Remuneration Committee ("Nomination and Remuneration Committee") in terms of section 178 (3) of Companies Act, 2013 and regulation 19 of SEBI LODR Regulations. The Committee currently comprises of three (3) Directors. The details of which are specified as under:

| Name of the Member          | Designation |
|-----------------------------|-------------|
| Ms. Anupama Kashyap         | Chairperson |
| Mr. Santosh Kumar Kushawaha | Member      |
| Mr. Achal Kapoor            | Member      |

The Company Secretary of our Company shall act as the Secretary to the Nomination and Remuneration Committee. The role of the Nomination and Remuneration Committee are as follows:

- To formulate criteria for evaluation and evaluate the performance of every director, including the Independent Directors;
- To identify and recommend to the Board, in accordance with the criteria as laid down, appointment/ reappointment/ removal of the Executive /Non-Executive Directors and the senior management of the Company;
- Recommend to the board appointment of key managerial personnel ("KMP" as defined by the Act) and executive team members of the Company (as defined by this committee).
- Carry out evaluation of every director's performance and support the board and independent directors in evaluation of the performance of the board, its committees and individual directors.
- This shall include "formulation of criteria for evaluation of independent directors and the Board"
- On an annual basis, recommend to the board the remuneration payable to the directors and oversee the remuneration to executive team or key managerial personnel of the Company.
- To monitor and handle any other matter relating to framing/administration of SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme Guidelines, 1999 or any amendments thereof;
- Any other function as may be mandated by the Board or stipulated by the Companies Act, 2013, SEBI, Stock Exchanges or any other regulatory authorities from time to time.
- Performing such other duties and responsibilities as may be consistent with the provisions of the committee charter.
- Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria lay down, and recommend to the Board their appointment and removal.

- The company shall disclose the remuneration policy and the evaluation criteria in its Annual Report.

### 3. STAKEHOLDERS RELATIONSHIP COMMITTEE

Our Company has constituted a Stakeholders Relationship Committee ("*Stakeholders relationship committee*") to redress the complaints of the shareholders in terms of section 178 (5) of Companies Act, 2013 and regulation 20 of SEBI LODR Regulations. The committee currently comprises of three (3) Directors. The details of which are specified as under:

| Name of the Member          | Designation |
|-----------------------------|-------------|
| Ms. Anupama Kashyap         | Chairperson |
| Mr. Santosh Kumar Kushawaha | Member      |
| Mr. Deva Ram                | Member      |

The role of the Stakeholders' Relationship Committee are as follows:

- To consider and resolve the grievances of security holders of the Company including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc.;
- To consider and approve demat/ remat of shares / split / consolidation / sub-division of share / debenture certificates;
- To consider and approve issue of share certificates (including issue of renewed or duplicate share certificates), transposition of names, deletion of names transfers and transmission of securities, etc.
- To review adherence to the standards adopted by the Company in respect of various services being rendered by the Registrar & Share Transfer Agent;
- To review of the measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company;
- To deal with Shareholders' and Investors' complaints on matters relating to transfer of shares, non-receipt of annual report, non-receipt of dividends and matters related thereto.
- To exercise all power conferred on the Board of Directors under Articles of Association.
- Attending to complaints of Investor routed by SEBI / Stock Exchanges / RBI.

### KEY MANAGERIAL PERSONNEL

#### Mr. Deva Ram

**Designation:** - Managing Directors

**DIN:** - 09003288

**Date of Birth:** -01.07.1997

**Age:** - 29 Years

**Occupation:** - Business

**Address:** - Dhananya sewara , Jalor, Rajasthan -343041.

**Nationality:** Indian

**Original Date of Appointment:** - 28/10/2024

**Date of Re-appointment/Regularization:** 30/05/2026

**Current Term:** Five years

**Qualification:** Graduation

**Experience:** His professional experience include:

Ck Motion Pictures 2012-2013- Script Writer, Vaaraahi Chalana Chitram 2013-2014- Associate Director Arka Media Works- 2015-2016 2nd Assistant Director, Associate director in Sommi films from 2016 to 2017, Co- founder of Get Indian online from year 2017 to 2020, Current he is working as freelancer filmmaker from year 2020, he is also the co-founder of Zero company.



**Ms Ayushi Sinha**

**Designation:** - Chief Financial Officer

**Address:** - 232, Aliganj, Kotla, Mubarakpur, Lodhi Road, Central Delhi-110003

**Date of Appointment:** - 30/05/2025

**Nationality:** Indian

**Educational Qualification:** - Chartered Accountant

**Term of Office:** - Permanent Employee

**Details of previous Employment:** -

**Functions and areas of experience in the Company**

**Mr. Harshal Kumar Agarwal**

**Designation:** - Company Secretary and Compliance Officer

**Address:** - 16, Manbad Jharia District-Dhanbad-828111

**Date of Appointment:** - 01/05/2026

**Nationality:** Indian

**Educational Qualification:** - Chartered Accountant

**Term of Office:** - Permanent Employee

**Details of previous Employment:** -

**Functions and areas of experience in the Company**



## PROMOTERS/ PRINCIPAL SHAREHOLDERS

### VINOD KUMAR BANSAL

Our Promoter is M/s. Vinod Kumar Bansal. As on date of this Draft Letter of Offer, the Promoters of our Company hold, in aggregate of 60,000 Equity Shares constituting 05.07% of our pre issued, subscribed and paid-up equity share capital. Brief profile of our promoters is as under:

Mr. Vinod Kumar Bansal is the Chartered Accountant, he has been holding position of promoters in the company since year 2014, He has been instrumental in promoting and guiding the growth of the company, leveraging his financial expertise to drive strategic decision-making.

### DETAILED RATIONALE FOR THE ISSUE PRICE

This information shall be provided in the Draft Letter of Offer to be circulated by the Company to the Eligible Equity Shareholders prior to the opening of the issue.

### DIVIDEND POLICY

Under the Companies Act, 2013, a company pays dividends upon a recommendation by its Board of Directors and approval by majority of the Shareholders at the general meeting. Under the Companies Act, 2013, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both. The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. No dividend shall be payable for any financial year except out of profits of our Company for that year or that of any previous financial year or years, which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion.

However, as on date of this Draft Letter of Offer, neither our Company has a formal dividend policy for declaration of dividend in respect of Equity Shares, nor has declared any dividend on the Equity Shares since incorporation.

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## SECTION – VII – FINANCIAL INFORMATION

The Standalone and Consolidated Audited Financial Statements of our Company for the year ended March 31, 2026, and March 31, 2025, and Unaudited Financial Results for Quarter ended on June 30, 2026 along with Comparative prior year period i.e. June 30, 2025 with Limited Review Report can be accessed on the website of our Company, web link of the same is as follows:

| Particulars                                                             | Website link                                                                                                                                                                                                                                                            |
|-------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Limited Review Financial Results for the Quarter ended on June 30, 2026 | <a href="https://www.bseindia.com/xml-data/corpfilings/AttachHis/0f48455b-a26a-45bb-b616-be6af30ac784.pdf">https://www.bseindia.com/xml-data/corpfilings/AttachHis/0f48455b-a26a-45bb-b616-be6af30ac784.pdf</a>                                                         |
| Limited Review Financial Results for the Quarter ended on June 30, 2025 | <a href="https://www.bseindia.com/XBRLFILES/IFIndasDuplicateUploadDocument/Integrated_Finance_Ind_As_506122_582025223036_IFIndAs.html">https://www.bseindia.com/XBRLFILES/IFIndasDuplicateUploadDocument/Integrated_Finance_Ind_As_506122_582025223036_IFIndAs.html</a> |
| Financial Statements for the financial year ended March 31, 2026        | <a href="https://www.bseindia.com/XBRLFILES/IFIndasDuplicateUploadDocument/Integrated_Finance_Ind_As_506122_262026182824_IFIndAs.html">https://www.bseindia.com/XBRLFILES/IFIndasDuplicateUploadDocument/Integrated_Finance_Ind_As_506122_262026182824_IFIndAs.html</a> |
| Financial Statements for the financial year ended March 31, 2025        | <a href="https://www.bseindia.com/XBRLFILES/IFIndasDuplicateUploadDocument/Integrated_Finance_Ind_As_506122_136202520447_IFIndAs.html">https://www.bseindia.com/XBRLFILES/IFIndasDuplicateUploadDocument/Integrated_Finance_Ind_As_506122_136202520447_IFIndAs.html</a> |

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## FINANCIAL INFORMATION

The following table sets forth the summary of Standalone financials for the year ended March 31, 2026 & March 31, 2025 derived from the Audited Financial Statements and Unaudited Financial Results for Quarter ended June 30, 2026 along with Comparative prior year period i.e. June 30, 2025 are as follows:

| (₹ in Lakhs)                                       |               |               |                |                |
|----------------------------------------------------|---------------|---------------|----------------|----------------|
| Particulars                                        | June 30, 2026 | June 30, 2025 | March 31, 2026 | March 31, 2025 |
| Total income from operations                       | 33            | 90.03         | 340.36         | 0              |
| Net profit/loss before tax and extraordinary items | 12.07         | (169.54)      | (42.02)        | (318.92)       |
| Net profit/loss after tax and extraordinary items  | 8.48          | (174.10)      | (42.54)        | (239.26)       |
| Equity share capital                               | 118.30        | 118.30        | 118.30         | 118.29         |
| Reserves and surplus                               | 3645.50       | 3505.47       | 3637.02        | 3673.5         |
| Net worth                                          | 3963.8        | 3823.77       | 3955.31        | 3991.80        |
| Basic Earnings per share (In ₹)                    | 0.72          | (14.72)       | (3.60)         | (20.23)        |
| Diluted Earnings per share (In ₹)                  | 0.72          | (14.72)       | (3.60)         | (20.23)        |
| Return on net worth (%)                            | 0.2138        | (4.55)        | (1.075)        | (5.99)         |
| Net Asset Value per Share (In ₹)                   | 318.17        | 154.17        | 317.45         | 337.42         |

Notes:

1. Total income includes to Revenue from Operations and Other Income.
2. Net worth includes Equity share capital, general reserves, securities premium and retained earnings and Non-Controlling Interest.
3. Return on Net Worth (RoNW) is calculated by dividing the net profit after tax by the average net worth.
4. Net Asset Value per Share is calculated by dividing the net worth by the number of paid-up shares.
5. Basic EPS: -Net Profit for the year attributable to owners of the Company/ weighted average number of Equity Shares outstanding during the year.
6. Diluted EPS: - Net Profit for the year attributable to owners of the Company/weighted average number of Equity Shares outstanding during the year as adjusted for effective of dilutive equity shares.

### Detailed rationale for the Issue Price

The Issue Price will be determined by the Company on the basis of qualitative and quantitative factors as described below:

Some of the qualitative factors which form the basis for computing the Issue Price are set forth below:

Quantitative factors

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows:

| Fiscal         | Basic EPS (₹) | Diluted EPS (₹) |
|----------------|---------------|-----------------|
| June 30, 2026  | 0.72          | 0.72            |
| June 30, 2025  | (14.72)       | (14.72)         |
| March 31, 2026 | (3.60)        | (3.60)          |
| March 31, 2025 | (20.23)       | (20.23)         |

Notes: Basic EPS: -Net Profit for the year attributable to owners of the Company/ weighted average number of Equity Shares outstanding during the year.

Diluted EPS: - Net Profit for the year attributable to owners of the Company/weighted average number of Equity Share outstanding during the year as adjusted for effective of dilutive equity shares.

#### Return on Net Worth (“RoNW”)

| Fiscal         | RoNW (%) |
|----------------|----------|
| June 30, 2026  | 0.21     |
| June 30, 2025  | (4.55)   |
| March 31, 2026 | (1.075)  |
| March 31, 2025 | (5.99)   |

Note- Return on Net Worth (RoNW) is calculated by dividing the net profit after tax by the average net worth.

#### Net Asset Value (“NAV”) per Equity Shares

| Fiscal         | NAV (₹) |
|----------------|---------|
| June 30, 2026  | 318.17  |
| June 30, 2025  | 154.17  |
| March 31, 2026 | 317.45  |
| March 31, 2025 | 337.42  |

Note: Net Asset Value per Share is calculated by dividing the net worth by the number of paid-up shares.

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## **SECTION VIII – LEGAL AND OTHER INFORMATION GOVERNMENT AND OTHER STATUTORY APPROVALS**

Our Company is required to comply with the provisions of various laws and regulations and obtain approvals, registrations, permits and licenses under them for conducting our operations. The requirement for approvals may vary based on factors such as the activity being carried out and the legal requirements in the jurisdiction in which we are operating. Further, our obligation to obtain and renew such approvals arises periodically and applications for such approvals are made at the appropriate stage. Our Company has obtained all material consents, licenses, permissions and approvals from governmental and regulatory authorities that are required for carrying on our present business activities. In the event, some of the approvals and licenses that are required for our business operations expire in the ordinary course of business, we will apply for their renewal, from time to time. As on the date of this Draft Letter of Offer, there are no pending material approvals required for our Company or any of our Subsidiaries, to conduct our existing business and operations.

### **Material pending government and regulatory approvals pertaining to the Objects of the Issue**

As on the date of this Draft Letter of Offer, there are no material pending government and regulatory approvals pertaining to the Objects of the Issue

### **MATERIAL DEVELOPMENTS**

Except as disclosed in this Draft Letter of Offer, there have been no material developments since the date of the latest audited financial statements of the Company, which materially or adversely affect or are likely to affect: (a) the operations or the profitability of the Company; or (b) the value of its assets; or (c) its ability to pay its liabilities in the next 12 months; or (d) its performance and prospects except for the matters disclosed in this DLOF, including the proposed rights issue.



## OTHER REGULATORY AND STATUTORY DISCLOSURES

This Issue of Equity Shares to the Eligible Shareholders is being made in accordance with the:

1. Resolution passed by our Board of Directors under clause (a) of Sub-Section (1) of Section 62 and other provisions of the Companies Act, at their meeting conducted on August 18, 2026.
2. The Board of Directors of our Company in their meeting conducted on [●], approved this Issue inter-alia on the following terms:

|                                       |                                                                                                                             |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| <b>Issue Size</b>                     | Upto Rs. 4950.00 Lakhs                                                                                                      |
| <b>Issue Price</b>                    | Rs. [●]/- (Rupees [●] only) per Right Equity Share, including a premium of [●]/- (Rupees [●]/-only) per Rights Equity Share |
| <b>Rights Issue Entitlement Ratio</b> | [●] Equity Shares for every [●] Equity Shares held by eligible Equity Shareholders of our Company as on Record Date;        |
| <b>Record Date</b>                    | [●]                                                                                                                         |

The Board of Directors in their meeting held on [●] have determined the Issue Price as ₹ [●] per Equity Share and the Rights Entitlement as [●] Equity Shares for every [●] Equity Shares held by eligible Equity Shareholders of our Company as on Record Date.;

3. This Draft Letter of Offer has been approved at Rights Issue Committee on August 18, 2026.
4. Receipt of In-principal approval from BSE Limited in accordance with Regulation 28 (1) of SEBI (LODR) Regulations for listing of the Right Shares proposed to be allotted pursuant Issue vide a letter bearing reference number [●] from BSE Limited dated [●]. Our Company will also make application to BSE to obtain their trading approvals for the Rights Entitlements as required under the ASBA Circular;
5. Our Company has been allotted the ISIN [●] for the Rights Entitlements to be credited to the respective demat accounts of the Eligible Shareholders of our Company;

### PROHIBITION BY SEBI OR OTHER GOVERNMENTAL AUTHORITIES

1. Our Company, the Promoters and members of the Promoter Group, and the Directors of our Company have not been prohibited or debarred from accessing or operating in the capital markets, or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other regulatory or governmental authority.
2. The companies with which our directors or the persons in control of our Company are or were associated as promoter, directors or persons in control have not been debarred from accessing the capital market under any order or direction passed by SEBI or any other regulatory or governmental authority.
3. Our Company, the Promoters and members of the Promoter Group, and the Directors of our Company have not been identified as Wilful Defaulters by the RBI;
4. None of our Directors are associated with the securities market in any manner;
5. Our Company, the Promoters and members of the Promoter Group, and the Directors of our Company have not been declared as fugitive economic offenders or wilful defaulters;



6. None of our Directors currently holds nor have held directorship(s) in the last five years in a listed Company whose shares have been or were suspended from trading on any stock exchange or in a listed Company which has been / was delisted from any stock exchange;
7. There are no proceedings initiated by SEBI, Stock Exchange or ROC, etc., against our Company, Directors, Group Companies;
8. The Company, its Promoters, members of Promoter Group, are in compliance with Companies (Significant Beneficial Ownership) Rules, 2018;

#### **PROHIBITION BY RBI**

Neither our Company, nor our Promoter, and Directors have been categorized or identified as wilful defaulters by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.

#### **ELIGIBILITY FOR THE ISSUE**

1. Our Company is a listed company incorporated under the Companies Act, 1956. Our Equity Shares are presently listed on the BSE Limited. Our Company is eligible to offer and issue Right Shares pursuant to this Issue in terms of Chapter III and other applicable provisions of the SEBI (ICDR) Regulations;
2. Our Company is undertaking this Right Issue in compliance with Part B of Schedule VI of the SEBI (ICDR) Regulations.
3. Our Company undertakes to make an application to BSE Limited for listing of the Right Shares to be issued pursuant to this Issue.

#### **COMPLIANCE WITH SEBI (ICDR) REGULATIONS**

Our Company is in compliance with the conditions specified in Regulations 61 and 62 of the SEBI ICDR Regulations, to the extent applicable. Further, in relation to compliance with Regulation 62(1)(a) of the SEBI ICDR Regulations, our Company has made applications to the BSE and has received them in-principle approvals through their letters dated [●] respectively for listing of the Rights Equity Shares to be Allotted pursuant to this Issue. BSE is the Designated Stock Exchange for the Issue.

#### **COMPLIANCE PART B OF SCHEDULE VI OF SEBI (ICDR) REGULATIONS**

The Company confirms that it is in compliance with the provisions of Part B of Schedule VI of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended. All material disclosures in this Draft Letter of Offer are true, fair, and adequate to enable investors to make an informed investment decision, and no material information has been suppressed nor any statement made that is misleading. The Company, its Directors, and Promoters have not been debarred from accessing the capital market by SEBI, and there is no outstanding order or ongoing regulatory action that may have a material adverse effect on this offer. A compliance certificate has been obtained from the Company Secretary and Compliance Officer, Ms. Payal Punit Pandya, confirming adherence to applicable laws and regulations in connection with this Rights Issue.

#### **DISCLAIMER CLAUSE OF SEBI**

It is to be distinctly understood that the submission of the letter of offer to SEBI should not, in any way be deemed or construed that the same has been cleared or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any scheme or the project for which the issue is proposed to be made, or for the correctness of the statements made or opinions expressed in the letter of offer. It should also be clearly understood that the issuer is primarily responsible for the correctness, adequacy, and disclosure of all relevant information in the letter of offer.



#### DISCLAIMER CLAUSES FROM OUR COMPANY

Our Company accept no responsibility for the statements made otherwise than in this Draft Letter of Offer or in any advertisement or other materials issued by us or by any other persons at our instance and anyone placing reliance on any other source of information would be doing so at his/ her own risk.

Investors who invest in this Issue will be deemed to have represented by our Company and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and are relying on independent advice / evaluation as to their ability and quantum of investment in this Issue.

#### CAUTION

Our Company shall make all the relevant information available to the Eligible Shareholders in accordance with the SEBI (ICDR) Regulations and no selective or additional information would be available for a section of the Eligible Shareholders in any manner whatsoever, including at presentations, in research or sales reports, etc., after filing this Draft Letter of Offer.

No dealer, salesperson or other person is authorized to give any information or to represent anything not contained in this Draft Letter of Offer. You must not rely on any unauthorized information or representations. This Draft Letter of Offer is an offer to sell only the Right Shares and the Rights Entitlement, but only under circumstances and in the applicable jurisdictions. Unless otherwise specified, the information contained in this Draft Letter of Offer is current only as at its date of this Draft Letter of Offer.

#### DISCLAIMER WITH RESPECT TO JURISDICTION

This Draft Letter of Offer has been prepared under the provisions of Indian laws and the applicable rules and regulations thereunder. Any disputes arising out of this Rights Issue will be subject to the jurisdiction of the appropriate court(s) in Delhi, India only.

#### DESIGNATED STOCK EXCHANGE

The Designated Stock Exchange for the purpose of this Rights Issue will be BSE.

#### DISCLAIMER CLAUSE OF BSE

“BSE Limited (“the Exchange”) has given vide its letter no. [●] dated [●], permission to the Company to use the Exchange’s name in this Draft Letter of Offer as the stock exchange on which this Company’s securities are proposed to be listed. The Exchange has scrutinized this Draft Letter of Offer for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Company.

Further, BSE Limited does not in any manner:

1. Warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Letter of Offer; or
2. Warrant that our Company’s Equity Shares will be listed or will continue to be listed on BSE Limited; or
3. Take any responsibility for the financial or other soundness of our Company, its management or any scheme or project of our Company;

And it should not for any reason be deemed or construed that Draft Letter of Offer has been cleared or approved by the BSE Limited.



Every Investor who desires to apply for or otherwise acquires any Equity Shares of our Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against BSE Limited whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/ acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.

## FILING

This Draft Letter of Offer is being filed with the Stock Exchanges for their approval. Once the in-principal approval from Stock Exchanges are received, the Letter of Offer shall be filed with the Stock Exchanges and with the SEBI for information and dissemination.

## PREVIOUS PUBLIC OR RIGHTS ISSUES, IF ANY, DURING THE LAST FIVE YEARS

The Company had initially filed an application for in-principal approval for a proposed rights issue with the BSE Limited on November 28, 2024, i.e., post the closure of the financial year ended March 31, 2024. The said application was Approved by the stock exchange on January 24, 2025.

However, the Company has not made any public issue or rights issue of any kind or class of securities since incorporation, and hence disclosures with respect to Performance vis-à-vis objects–Public/ rights issue by our Company, is not applicable.

## CONSENTS

Consents in writing of all our Directors, Legal Counsel to the Issue, the Registrar to the Issue, in their respective capacities, have been obtained and such consents have not been withdrawn up to the time of delivery of this Draft Letter of Offer.

## EXPERT

Except as stated below, our Company has not obtained any expert opinion:

Our Company has received a written consent from our Statutory Auditors, M/s. S. Agarwal & Co., Chartered Accountants, to include their name in this Draft Letter of Offer and as an ‘expert’, as defined under Section 2 (38) of the Companies Act, 2013, to the extent and in their capacity as statutory auditors of our Company and in respect of the inclusion of the Audited Financial Statements and the statement of special tax benefits dated September 06, 2025, included in this Draft Letter of Offer, and such consent has not been withdrawn as of the date of this Letter of Offer.

## NO OFFER IN THE UNITED STATES

**THE RIGHTS ENTITLEMENTS AND THE EQUITY SHARES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE U.S. SECURITIES ACT, OR ANY U.S. STATE SECURITIES LAWS AND MAY NOT BE OFFERED, SOLD, RESOLD OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES, EXCEPT IN A TRANSACTION EXEMPT FROM, OR NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE U.S. SECURITIES ACT AND APPLICABLE U.S. STATE SECURITIES LAWS. ACCORDINGLY, THE EQUITY SHARES AND THE RIGHTS ENTITLEMENTS REFERRED TO IN THIS DRAFT LETTER OF OFFER ARE BEING OFFERED AND SOLD ONLY OUTSIDE THE UNITED STATES IN “OFFSHORE TRANSACTIONS” IN RELIANCE ON REGULATION S TO EXISTING SHAREHOLDERS LOCATED IN JURISDICTIONS WHERE SUCH OFFER AND SALE OF THE EQUITY SHARES AND/ OR RIGHTS ENTITLEMENTS IS PERMITTED UNDER LAWS OF SUCH JURISDICTIONS AND IN COMPLIANCE WITH THE APPLICABLE LAWS OF SUCH JURISDICTIONS. THE OFFERING TO WHICH THIS DRAFT LETTER OF OFFER RELATES IS NOT, AND UNDER NO CIRCUMSTANCES IS TO BE CONSTRUED AS, AN OFFERING OF ANY EQUITY SHARES OR RIGHTS ENTITLEMENTS FOR SALE IN THE UNITED STATES OR AS A SOLICITATION THEREIN OF AN OFFER TO BUY OR TRANSFER ANY OF THE SAID SECURITIES.**

Neither our Company, nor any person acting on behalf of our Company, will accept a subscription or renunciation or purchase of the Equity Shares and/ or Rights Entitlements from any person, or the agent of any person, who appears to be, or who our Company, or any person acting on behalf of our Company, has reason to believe is, in the United States when the buy order is made. No Application Form should be postmarked in the United States, electronically transmitted from the United States or otherwise dispatched from the United States or from any other jurisdiction where it would be illegal to make an offer of securities under the Letter of Offer. Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders and will dispatch, only through email, the Letter of Offer, the Application Form and other applicable Issue materials only to Eligible Equity Shareholders who have provided an Indian address to our Company.

Any person who acquires Rights Entitlements or Equity Shares will be deemed to have declared, warranted and agreed, by accepting the delivery of this Draft Letter of Offer, that it is not and that at the time of subscribing for the Equity Shares or the Rights Entitlements, it will not be, in the United States, and is authorized to acquire the Rights Entitlements and the Equity Shares in compliance with all applicable laws and regulations. Our Company reserves the right to treat as invalid any Application Form which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States or other jurisdictions where the offer and sale of the Equity Shares and/ or the Rights Entitlements is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including to the effect that the person submitting and/or renouncing the Application Form is not in the United States and is eligible to subscribe for the Equity Shares and/ or the Rights Entitlements under applicable securities laws, and such person is complying with laws of jurisdictions applicable to such person in connection with this Issue and have obtained requisite approvals before applying in this Issue; or (iii) where either a registered Indian address is not provided or our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements. Our Company shall not be bound to issue or allot any Equity Shares and/ or the Rights Entitlements in respect of any such Application Form.

## INVESTOR GRIEVANCES AND REDRESSAL SYSTEM

### 1. Mechanism for Redressal of Investor Grievances

Our Company has made adequate arrangements for Redressal of investor complaints in compliance with the corporate governance requirements under the SEBI (LODR) Regulations as well as a well-arranged correspondence system developed for letters of routine nature. We have been registered with the SEBI Complaints Redress System (SCORES) as required by the SEBI Circular bearing reference number 'CIR/OIAE/2/2011 dated June 3, 2011'. Consequently, investor grievances are also tracked online by our Company through the SCORES mechanism.

Our Company has a Stakeholders Relationship Committee comprising of Anupma Kashyap, the Chairperson, Santosh Kumar Kushawaha and Deva Ram, members of the said committee, which meets at least once a year and as and when required. Its terms of reference include considering and resolving grievances of shareholders in relation to transfer of shares and effective exercise of voting rights. All investor grievances received by us have been handled by the Company Secretary and Compliance Officer and in case of absence of Company Secretary and Compliance Officer by Managing Director.

The Investor complaints received by our Company are generally disposed of within 15 (Fifteen) days from the date of receipt of the complaint.

The average time taken by the Registrar to the Issue, **Skyline Financial Services Private Limited**, for attending to routine grievances will be within 30 (thirty) days from the date of receipt. In case of non-routine grievances where verification at other agencies is involved, it would be the endeavour of the Registrar to the Issue to attend to them as expeditiously as possible. We undertake to resolve the investor grievances in a time bound manner.



## 2. Investor Grievances arising out of this Issue

Our Company's investor grievances arising out of the Issue will be handled by **Skyline Financial Services Private Limited.**, who is the Registrar to the Issue. The Registrar to the Issue will have a separate team of personnel handling only post- Issue correspondence.

The agreement between our Company and the Registrar to the Issue will provide for retention of records with the Registrar for a period of at least one year from the last date of dispatch of Allotment Advice to enable the Registrar to redress grievances of Investors.

All grievances relating to this Issue may be addressed to the Registrar to the Issue giving full details such as folio no., name and address, contact details, Email-ID of the first applicant, number and type of Equity Shares applied for, Application Form serial number, amount paid on application and the name of the bank and the branch where the application was deposited, along with a photocopy of the acknowledgement slip. In case of renunciation, the same details of the Renouncee should be furnished.

The average time taken by the Registrar to the Issue for attending to routine grievances will be seven to ten days from the date of receipt of complaints. In case of non-routine grievances where verification at other agencies is involved, it would be the endeavour of the Registrar to the Issue to attend to them as expeditiously as possible. Our Company undertakes to resolve the Investor grievances in a time bound manner.

Investors may contact the Company Secretary and Compliance Officer of our Company and/ or Registrar to the Issue at the below mentioned address in case of any pre-Issue/ post-Issue related problems such as non-receipt of allotment advice/ demat credit etc.

Investors may contact the Registrar to the Issue or the Company Secretary and Compliance Officer of our Company of our Company for any pre-Issue or post-Issue related matter. All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the SCSBs (in case of ASBA process), giving full details such as name, address of the Applicant, contact number(s), e mail address of the sole/ first holder, folio number or demat account number, number of Right Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSBs where the Application Form or the plain paper application, as the case may be, was submitted by the Investors along with a photocopy of the acknowledgement slip. For details on the ASBA process, please refer to the section titled '*Terms of the Issue*' on page 96 of this Draft Letter of Offer.

The contact details of the Registrar to the Issue and the Authorised Representative of our Company are as follows:

| Company Secretary and Compliance Officer                                                                                                                                                                                                                                                               | Registrar to the Company:                                                                                                                                                                                                                                                                                                                                    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Contact Person:</b> Harshal Kumar Agarwal<br><b>Company Secretary and Compliance Office</b><br><b>Registered Office:</b> 500 5th Floor ITL Twin Tower Plot No-B-9<br>NSP Pitampura Delhi -110034<br><b>Tel:</b> (011) 44781747<br><b>Email-ID:</b> cs@volkai.io<br><b>Website:</b> www.kairosoft.ai | Skyline Financial Services Pvt. Ltd.<br><b>Address:-</b> D 153 A, 1st Floor, Okhla Industrial Area,<br>Phase – I, New Delhi 110020<br><b>Telephone:</b> +91 011-26812682<br><b>Email:</b> admin@skylinerta.com/ info@skylinerta.com<br><b>Website:</b> www.skylinerta.com<br><b>Contact Person:</b> Mr. Virendra Rana<br>SEBI Registration No.: INR000003241 |

## SECTION IX – ISSUE INFORMATION TERMS OF THE ISSUE

*This section is for the information of the Investors proposing to apply in this Issue. Investors should carefully read the provisions contained the Issue Materials, before submitting the Application Form. Our Company is not liable for any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Draft Letter of Offer. Investors are advised to make their independent investigation and ensure that the Application Form is accurately filled up in accordance with instructions provided therein and this Draft Letter of Offer. Unless otherwise permitted under the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, Investors proposing to apply in this Issue can apply only through ASBA or by mechanism as disclosed in this Draft Letter of Offer.*

*Further, SEBI has pursuant to the SEBI Rights Issue Circular stated that in the event there are physical shareholders who have not been able to open a demat account pursuant to the SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020 or are unable to communicate their demat account details to our Company or the Registrar for credit of Rights Entitlements, such physical shareholders may be allowed to submit their application. For more details, please see 'Application by Eligible Equity Shareholders Holding Equity Shares in Physical Form' on page 79 of this Draft Letter of Offer.*

This Issue is proposed to be undertaken on a rights basis and is subject to the terms and conditions contained in this Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association of our Company, the provisions of the Companies Act, 2013, the FEMA, the FEMA Rules, the SEBI (ICDR) Regulations, the SEBI (LODR) Regulations and the guidelines, notifications, circulars and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, approvals, if any, from RBI or other regulatory authorities, the terms of the Listing Agreements entered into by our Company with Stock Exchanges and the terms and conditions as stipulated in the Allotment Advice.

### IMPORTANT

#### 1. Dispatch and availability of Issue materials

In accordance with the SEBI (ICDR) Regulations, ASBA Circular, our Company will send/dispatch at least 3 (Three) days before the Issue Opening Date, the Letter of Offer, the Entitlement Letter, Application Form and other applicable Issue Materials only to the Eligible Shareholders who have provided an India address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlement or Right Shares is permitted under laws of such jurisdictions and does not result in and may not be construed as, a public offering in such jurisdictions. In case the Eligible Shareholders have provided their valid e-mail address, the Issue Materials will be sent only to their valid e-mail address and in case the Eligible Shareholders have not provided their e-mail address, then the Issue Materials will be dispatched, on a reasonable effort basis, to the India addresses provided by them. Further, the Letter of Offer will be sent/dispatched, by the Registrar to the Issue on behalf of our Company to the Eligible Shareholders who have provided their Indian addresses and have made a request in this regard. In case such Eligible Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Shareholders have not provided their e-mail address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them or who are located in jurisdictions where the offer and sale of the Right Shares is permitted under laws of such jurisdictions and in each case who make a request in this regard.

Investors can access the Draft Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Right Shares under applicable securities laws) on the websites of:

| Access of Documents on the website of | URL of websites                                            |
|---------------------------------------|------------------------------------------------------------|
| Company                               | <a href="http://www.kairosoft.ai">www.kairosoft.ai</a>     |
| Registrar to the Issue                | <a href="http://www.skylinerta.com">www.skylinerta.com</a> |



BSE Limited

www.bseindia.com

Eligible Shareholders can obtain the details of their respective Rights Entitlements from the website of the Registrar to the Issue's website at [www.skylinerta.com](http://www.skylinerta.com) entering their DP-ID, Client-ID, or Folio Number (for Eligible Equity Shareholders holding Equity Shares in physical form as on the Record Date) and PAN. The link for the same shall also be available on the website of our Company at <https://kairosoft.ai/>.

Further, our Company will undertake all adequate steps to reach out the Eligible Shareholders who have provided their Indian address through other means, as may be feasible. Please note that, our Company and the Registrar to the Issue will not be liable for non-dispatch of physical copies of Issue materials, including the Letter of Offer, the Rights Entitlement Letter, and the Application Form or delay in the receipt of the Letter of Offer, the Rights Entitlement Letter, and the Application Form attributable to the non-availability of the e-mail addresses of Eligible Shareholders or electronic transmission delays or failures, or if the Application Forms or the Rights Entitlement Letters are delayed or misplaced in transit.

The distribution of this Letter of Offer, the Rights Entitlement Letter, and the issue of Rights Shares on a rights basis to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. No action has been, or will be, taken to permit this Issue in any jurisdiction where action would be required for that purpose, except that this Letter of Offer is being filed with SEBI and the Stock Exchanges. Accordingly, the Rights Entitlements and Rights Shares may not be offered or sold, directly or indirectly, and this Letter of Offer, the Rights Entitlement Letter, the Application Form or any Issue related materials or advertisements in connection with this Issue may not be distributed, in any jurisdiction, except in accordance with and as permitted under the legal requirements applicable in such jurisdiction. Receipt of this Letter of Offer, the Rights Entitlement Letter, or the Application Form (including by way of electronic means) will not constitute an offer, invitation to, or solicitation by anyone in any jurisdiction or in any circumstances in which such an offer, invitation or solicitation is unlawful or not authorized or to any person to whom it is unlawful to make such an offer, invitation or solicitation. In those circumstances, this Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, or the Application Form must be treated as sent for information only and should not be acted upon for making an Application and should not be copied or re-distributed.

Accordingly, persons receiving a copy of this Letter of Offer, the Rights Entitlement Letter, or the Application Form should not, in connection with the issue of the Rights Shares or the Rights Entitlements, distribute or send this Letter of Offer, the Rights Entitlement Letter, or the Application Form in or into any jurisdiction where to do so, would, or might, contravene local securities laws or regulations or would subject our Company or its affiliates to any filing or registration requirement (other than in India). If this Letter of Offer, the Rights Entitlement Letter or the Application Form is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to make an application or acquire the Rights Entitlements referred to in this Letter of Offer, the Rights Entitlement Letter or the Application Form. Any person who makes an application to acquire Rights Entitlements and the Rights Shares offered in the Issue will be deemed to have declared, represented, and warranted that such person is authorized to acquire the Rights Entitlements and the Rights Shares in compliance with all applicable laws and regulations prevailing in such person's jurisdiction and India, without requirement for our Company or our affiliates to make any filing or registration (other than in India).

## 2. Process of making an Application in this Issue

**In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI - Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use the ASBA process. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA. For details, please refer to the Paragraph titled 'Procedure for Application through the ASBA Process' on page 79 of this Draft Letter of Offer.**

Investors can submit either the Application Form in physical mode to the Designated Branches of the SCSBs or online/electronic Application through the website of the SCSBs (if made available by such SCSB) authorizing the SCSB to block the Application Money in an ASBA Account maintained with the SCSB. Application through ASBA facility in electronic mode will only be available with such SCSBs who provide such facility.

The Application Form can be used by the Eligible Equity Shareholders as well as the Renounces, to make Applications in this Issue basis the Rights Entitlement credited in their respective demat accounts or demat suspense escrow account, as applicable. For further details on the Rights Entitlements and demat suspense escrow account, please see the section entitled 'Credit of Rights Entitlements in demat accounts of Eligible Equity Shareholders' on page 79 of this Draft Letter of Offer.

Please note that one single Application Form shall be used by Investors to make Applications for all Rights Entitlements available in a particular demat account or entire respective portion of the Rights Entitlements in the demat suspense escrow account in case of resident Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and applying in this Issue, as applicable. In case of Investors who have provided details of demat account in accordance with the SEBI (ICDR) Regulations, such Investors will have to apply for the Rights Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts, the Investors are required to submit a separate Application Form for each demat account.

Investors may apply for the Rights Entitlements by submitting the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts. Investors are also advised to ensure that the Application Form is correctly filled up stating therein the ASBA Account in which an amount equivalent to the amount payable on Application as stated in the Application Form will be blocked by the SCSB.

**Applicants should note that they should very carefully fill-in their depository account details and PAN in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB). Please note that incorrect depository account details or PAN or Application Forms without depository account details shall be treated as incomplete and shall be rejected. For details, please see the paragraph titled 'Grounds for Technical Rejection' on page 116 of this Draft Letter of Offer. Our Company, the Registrar to the Issue, and the SCSBs shall not be liable for any incomplete or incorrect demat details provided by the Applicants.**

Additionally, in terms of Regulation 78 of the SEBI (ICDR) Regulations, Investors may choose to accept the offer to participate in this Issue by making plain paper Applications. Please note that SCSBs shall accept such applications only if all details required for making the application as per the SEBI (ICDR) Regulations are specified in the plain paper application and that Eligible Equity Shareholders making an application in this Issue by way of plain paper applications shall not be permitted to renounce any portion of their Rights Entitlements. For details, please see the section entitled 'Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process' on page 112 of Draft Letter of Offer.

### **3. Credit of Rights Entitlements in demat accounts of Eligible Shareholders**

In accordance with Regulation 77A of the SEBI (ICDR) Regulations, read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to:

- (i) The demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and
- (ii) A demat suspense escrow account opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to:
  - (a) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI (LODR) Regulations; or
  - (b) Equity Shares held in the account to IEPF authority; or
  - (c) The demat accounts of the Eligible Equity Shareholder which are frozen or details of which are unavailable with our Company or with the Registrar on the Record Date; or



- (d) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date where details of demat accounts are not provided by Eligible Equity Shareholders to our Company or Registrar; or
- (e) Credit of the Rights Entitlements returned/reversed/failed; or
- (f) The ownership of the Equity Shares currently under dispute, including any court proceedings, as applicable
- (g) Eligible Equity Shareholders who have not provided their Indian addresses.

Eligible Equity Shareholders, whose Rights Entitlements are credited in demat suspense escrow account opened by our Company, are requested to provide relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to the Company or the Registrar not later than 2 (Two) Working Days prior to the Issue Closing Date, i.e., [●], to enable the credit of their Rights Entitlements by way of transfer from the demat suspense escrow account to their demat account at least one day before the Issue Closing Date, to enable such Eligible Equity Shareholders to make an application in this Issue, and this communication shall serve as an intimation to such Eligible Equity Shareholders in this regard. Such Eligible Equity Shareholders are also requested to ensure that their demat account is active, details of which have been provided to the Company or the Registrar, to facilitate the aforementioned transfer. Eligible Equity Shareholders holding Equity Shares in physical form can update the details of their demat accounts on the website of the Registrar (i.e., [www.skylinerta.com](http://www.skylinerta.com)). Such Eligible Equity Shareholders can make an application only after the Rights Entitlements is credited to their respective demat accounts.

Eligible Equity Shareholders can obtain the details of their Rights Entitlements from the website of the Registrar (i.e. [www.skylinerta.com](http://www.skylinerta.com)) by entering their DP ID and Client ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form) and PAN. The link for the same shall also be available on the website of our Company (i.e. [www.kairosoft.ai](http://www.kairosoft.ai))

#### OTHER IMPORTANT LINKS AND HELPLINE

The Investors can visit following links for the below-mentioned purposes:

| Purpose                                                                                                                                                                     | Link / Email- ID                                           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|
| Frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors | <a href="http://www.skylinerta.com">www.skylinerta.com</a> |
| Submission of self-attested PAN, client master sheet and demat account details by non-resident Eligible Shareholders                                                        |                                                            |
| Updating of Indian address/ e-mail address/ mobile number in the records maintained by the Registrar to the Issue or our Company                                            | <a href="http://www.skylinerta.com">www.skylinerta.com</a> |
| Updating of demat account details by Eligible Shareholders holding shares in physical form                                                                                  |                                                            |

#### RENOUNCEES

All rights and obligations of the Eligible Shareholders in relation to Applications and refunds pertaining to this Issue shall apply to the Renouncee(s) as well.

#### BASIS FOR THIS ISSUE

The Rights Shares are being offered for subscription for cash to the Eligible Shareholders whose names appear as beneficial owners as per the list to be furnished by the Depositories in respect of the Equity Shares held in dematerialised form and on the register of members of our Company in respect of our Equity Shares held in physical form at the close of business hours



on the Record Date [●].

## RIGHTS ENTITLEMENTS

As your name appears as a beneficial owner in respect of the issued and paid-up Equity Shares held in dematerialised form or appears in the register of members of our Company as an Eligible Equity Shareholder in respect of our Equity Shares held in physical form, as on the Record Date [●], you may be entitled to subscribe to the number of Rights Equity Shares as set out in the Rights Entitlement Letter.

The Registrar will send/dispatch a Rights Entitlement Letter along with the Common Application Form to all Eligible Equity Shareholders who have provided an Indian address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlements or Rights Equity Shares is permitted under laws of such jurisdiction and does not result in and may not be construed as, a public offering in such jurisdictions, which will contain details of their Rights Entitlements based on their shareholding as on the Record Date.

Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (i.e. [www.skylinerta.com](http://www.skylinerta.com)) by entering their DP ID and Client ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form) and PAN. The link for the same shall also be available on the website of our Company (i.e. [www.kairosoft.ai](http://www.kairosoft.ai)).

Rights Entitlements shall be credited to the respective demat accounts of Eligible Equity Shareholders before the Issue Opening Date only in dematerialised form. If Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two Working Days prior to the Issue Closing Date, to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date. Such Eligible Equity Shareholders holding shares in physical form can update the details of their respective demat accounts on the website of the Registrar (i.e. [www.skylinerta.com](http://www.skylinerta.com)). Such Eligible Equity Shareholders can make an application only after the Rights Entitlements is credited to their respective demat accounts.

Our Company is undertaking this Issue on a rights basis to the Eligible Equity Shareholders and will send/ dispatch the Letter of Offer, the Rights Entitlement Letter and the Common Application Form only to Eligible Equity Shareholders who have provided an Indian address to our Company or who are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Issue Materials will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Issue Materials will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

## PRINCIPAL TERMS OF THIS ISSUE

|                                     |                                                                                                                                                                                                                 |
|-------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Face Value                          | Each Rights Equity Share will have the face value of ₹10.00/- (Rupee One Only).                                                                                                                                 |
| Issue Price                         | [●] (Rupees [●] Only) per Rights Equity Share including a premium of ₹[●] Rupees [●] per Rights Share).<br>On Application, Investors will have to pay full amount i.e. ₹[●] (Rupees [●] Only) per Rights Share. |
| Rights Entitlements Ratio           | The Rights Equity Shares are being offered on a rights basis to the Eligible Equity Shareholders in the Ratio of [●] Equity Shares held by the Eligible Equity Shareholders as on the Record Date i.e. [●].     |
| Renunciation of Rights Entitlements | This Issue includes a right exercisable by Eligible Equity Shareholders to renounce the Rights Entitlements credited to their respective demat account either in full or in part.                               |

|                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                | <p>The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and <i>vice versa</i> shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation shall not be available to or operate in favour of an Eligible Equity Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.</p> <p>The renunciation of Rights Entitlements credited in your demat account can be made either by way of On Market or through off-market transfer. For details, see 'Procedure for Renunciation of Rights Entitlements' on page 109 of this Draft Letter of Offer.</p> <p>In accordance with SEBI Rights Issue Circulars, the Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date and who have not furnished the details of their demat account of the Registrar or our Company at least 2 (Two) Working Days prior to the Issue Closing Date, will not be able to renounce their Rights Entitlements.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <p>Credit of Rights Entitlements in dematerialized account</p> | <p>In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI Listing Regulations; or (b) Equity Shares held in the account of IEPF authority; or (c) the demat accounts of the Eligible Equity Shareholder which are frozen or details of which are unavailable with our Company or with the Registrar on the Record Date, i.e. [●]; or (d) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date where details of demat accounts are not provided by Eligible Equity Shareholders to our Company or Registrar; or (e) credit of the Rights Entitlements returned/reversed/failed; or (f) the ownership of the Equity Shares currently under dispute, including any court proceedings, as applicable.</p> <p>In this regard, our Company has made necessary arrangements with NSDL and CDSL for the credit of the Rights Entitlements to the demat accounts of the Eligible Equity Shareholders in a dematerialized form. A separate ISIN for the Rights Entitlements has also been generated which is [●]. The said ISIN shall remain frozen (for debit) until the Issue Opening Date and shall be active for renouncement or transfer only during the Renunciation Period, i.e., from [●] to [●] (both days inclusive). It is clarified that the Rights Entitlements shall not be available for transfer or trading post the Renunciation Period. The said ISIN shall be suspended for transfer by the Depositories post the Issue Closing Date.</p> <p>Eligible Equity Shareholders, whose Rights Entitlement are credited in demat suspense escrow account opened by our Company are requested to provide</p> |

## Trading of the Rights Entitlements

relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to the Company or the Registrar not later than two (2) Working Days prior to the Issue Closing Date, i.e., [●] to enable the credit of their Rights Entitlements by way of transfer from the demat suspense escrow account to their demat account at least one day before the Issue Closing Date, to enable such Eligible Equity Shareholders to make an application in this Issue, and this communication shall serve as an intimation to such Eligible Equity Shareholders in this regard. Such Eligible Equity Shareholders are also requested to ensure that their demat account, details of which have been provided to the Company or the Registrar account is active to facilitate the aforementioned transfer. Eligible Equity Shareholders holding Equity Shares in physical form can update the details of their demat accounts on the website of the Registrar (i.e. [www.skylinerta.com](http://www.skylinerta.com)). Such Eligible Equity Shareholders can make an application only after the Rights Entitlements is credited to their respective demat accounts.

Additionally, our Company will submit the details of the total Rights Entitlements credited to the demat accounts of the Eligible Equity Shareholders and the demat suspense escrow account to the Stock Exchanges after completing the corporate action. The details of the Rights Entitlements with respect to each Eligible Equity Shareholders can be accessed by such respective Eligible Equity Shareholders on the website of the Registrar after keying in their respective details along with other security control measures implemented thereat.

**PLEASE NOTE THAT CREDIT OF THE RIGHTS ENTITLEMENTS IN THE DEMAT ACCOUNT DOES NOT, PER SE, ENTITLE THE INVESTORS TO THE RIGHTS EQUITY SHARES AND THE INVESTORS HAVE TO SUBMIT APPLICATION FOR THE RIGHTS EQUITY SHARES ON OR BEFORE THE ISSUE CLOSING DATE I.E., [●] AND MAKE PAYMENT OF THE APPLICATION MONEY. FOR DETAILS, SEE 'PROCEDURE FOR APPLICATION' ON PAGE 79 OF THIS DRAFT LETTER OF OFFER.**

In accordance with the SEBI Rights Issue Circulars, the Rights Entitlements credited shall be admitted for trading on the Stock Exchanges under Rights Entitlement ISIN [●]. Prior to the Issue Opening Date, our Company will obtain the approval from the Stock Exchanges for trading of Rights Entitlements. Investors shall be able to trade/ transfer their Rights Entitlements either through On Market Renunciation or through Off Market Renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

The On Market Renunciation shall take place electronically on the secondary market platform of the Stock Exchanges on T+2 rolling settlement basis, where T refers to the date of trading. The transactions will be settled on trade-for-trade basis. The Rights Entitlements shall be tradable in dematerialized form only. The market lot for trading of Rights Entitlements is One Rights Entitlement.

The On Market Renunciation shall take place only during the Renunciation

## Terms of Payment

Period for On Market Renunciation, i.e., from [●] to [●] (both days inclusive). No assurance can be given regarding the active or sustained On Market Renunciation or the price at which the Rights Entitlements will trade. Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounces on or prior to the Issue Closing Date. For details, see 'Procedure for Renunciation of Rights Entitlements – On Market Renunciation' and 'Procedure for Renunciation of Rights Entitlements – Off Market Renunciation' on page 109 and page no 110 respectively of this Draft Letter of Offer. Once the Rights Entitlements are credited to the demat account of the Renounces, application in the Issue could be made until the Issue Closing Date. For details, see 'Procedure for Application' on page 106 of this Draft Letter of Offer.

**Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.**

On Application, Investors will have to pay full amount ₹[●] (Rupees [●] Only) per Rights Share, as Rights Issue Application money and the balance on one or more subsequent call(s) as determined by our Board/Committee of the Board from time to time. Where an Applicant has applied for additional Rights Equity Shares and is Allotted a lesser number of Rights Equity Shares than applied for, the excess Application Money paid/blocked shall be refunded/unblocked. The un-blocking of ASBA funds/refund of monies shall be completed within such period as prescribed under the SEBI(ICDR) Regulations. If there is a delay in making refunds beyond such period as prescribed under applicable law, our Company shall pay the requisite interest at such rate as prescribed under applicable law.

| AMOUNT PAYABLE PER RIGHTS EQUITY SHARE | Face Value     | Premium      |
|----------------------------------------|----------------|--------------|
| On the Rights Issue Application        | ₹ 10.00        | ₹[●]         |
| <b>Total (₹)</b>                       | <b>₹ 10.00</b> | <b>₹ [●]</b> |

## Fractional Entitlements

The Rights Equity Shares are being offered on a rights basis to existing Eligible Equity Shareholders in the ratio of [●] Rights Equity Shares for every [●] Equity Shares held as on the Record Date. As per SEBI Rights Issue Circulars, the fractional entitlements are to be ignored. Accordingly, if the shareholding of any of the Eligible Equity Shareholders is less than [●] ([●]) Equity Shares or is not in the multiple of [●] ([●]) Equity Shares, the fractional entitlements of such Eligible Equity Shareholders shall be ignored by rounding down of their Rights Entitlements. However, the Eligible Equity Shareholders whose fractional entitlements are being ignored will be given preferential consideration for the Allotment of one (1) additional Rights Equity Share if they apply for additional Rights Equity Shares over and above their Rights Entitlements, if any, subject to availability of Rights Equity Shares in this Issue post allocation towards Rights Entitlements applied for.

For example, if an Eligible Equity Shareholder holds [●] ([●]) Equity Shares, such Equity Shareholder will be entitled to [●] ([●]) Rights Equity Share and

### Credit Rating

will also be given a preferential consideration for the Allotment of one (1) additional Rights Equity Share if such Eligible Equity Shareholder has applied for additional Rights Equity Shares, over and above his/ her Rights Entitlements, subject to availability of Rights Equity Shares in this Issue post allocation towards Rights Entitlements applied for.

Further, the Eligible Equity Shareholders holding less than [●] ([●]) Equity Shares shall have 'zero' entitlement for the Rights Equity Shares. Such Eligible Equity Shareholders are entitled to apply for additional Rights Equity Shares and will be given preference in the Allotment of one Rights Equity Share, if such Eligible Equity Shareholders apply for additional Rights Equity Shares, subject to availability of Rights Equity Shares in this Issue post allocation towards Rights Entitlements applied for. However, they cannot renounce the same in favour of third parties.

As this Issue is a rights issue of Rights Equity Shares, there is no requirement of credit rating for this Issue.

### Ranking

The Rights Equity Shares to be issued and Allotted pursuant to this Issue shall be subject to the provisions of the Letter of Offer, the Rights Entitlement Letter, the Common Application Form, and the Memorandum of Association and the Articles of Association, the provisions of the Companies Act, 2013, FEMA, the SEBI ICDR Regulations, the SEBI Listing Regulations, and the guidelines, notifications and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, the terms of the Listing Agreements entered into by our Company with the Stock Exchanges and the terms and conditions as stipulated in the Allotment advice. The Rights Equity Shares to be issued and allotted under this Issue shall, upon being fully paid up, rank pari-passu with the existing Equity Shares, in all respects including dividends. In respect of the Rights Equity Shares, Investors are entitled to dividend in proportion to the amount paid up and their voting rights exercisable on a poll shall also be proportional to their respective share of the paid-up equity capital of our Company.

### Listing and trading of the Rights Equity Shares to be issued pursuant to this Issue

Subject to receipt of the listing and trading approvals, the Rights Equity Shares proposed to be issued on a rights basis shall be listed and admitted for trading on the Stock Exchanges. Unless otherwise permitted by the SEBI ICDR Regulations, the Rights Equity Shares Allotted pursuant to this Issue will be listed as soon as practicable and all steps for completion of necessary formalities for listing and commencement of trading in the Rights Equity Shares will be taken within such period prescribed under the SEBI (ICDR) Regulations. Our Company has received in-principal approval from the BSE Limited vide its letter bearing reference number [●] dated [●]. Our Company Will apply to the Stock Exchanges for final approvals for the listing and trading of the Rights Equity Shares subsequent to their allotment. No assurance can be given regarding the active or sustained trading in the Rights Equity Shares or the price at which the Rights Equity Shares offered under this issue will trade after the listing thereof For an applicable period, the trading of the Rights Equity Shares would be suspended under the applicable law. The process of corporate action for crediting the fully paid-up Rights Equity Shares to the Investors' demat accounts may take such time as is customary or as prescribed under applicable law from the last date of payment of the amount.

Subscription to this  
Issue by our Promoters and our  
Promoter  
Group

Right of  
Holders of Rights Equity Shares of our  
Company

The existing Equity Shares are listed and traded on BSE (Scrip Code: 506122) and Stock Exchanges (Symbol: VOLKAI) under the ISIN: **INE820M01018**. The Rights Equity Shares shall be credited to a temporary RE ISIN which will be frozen until the receipt of the final listing/ trading approvals from the Stock Exchanges. Upon receipt of such listing and trading approvals, the Rights Equity Shares shall be debited from such temporary RE ISIN and credited to the new ISIN for the Rights Equity Shares and thereafter be available for trading and the temporary RE ISIN shall be permanently deactivated in the depository system of CDSL and NSDL.

The listing and trading of the Rights Equity Shares issued pursuant to this Issue shall be based on the current regulatory framework then applicable. Accordingly, any change in the regulatory regime would affect the listing and trading schedule.

In case our Company fails to obtain listing or trading permission from the Stock Exchanges, we shall refund through verifiable means/unblock the respective ASBA Accounts, the entire monies received/ blocked within four (4) days of receipt of intimation from the Stock Exchanges, rejecting the application for listing of the Rights Equity Shares, and if any such money is not refunded/unblocked within four (4) days after our Company becomes liable to repay it, our Company and every director of our Company who is an officer-in-default shall, on and from the expiry of the fourth day, be jointly and severally liable to repay that money with interest at rates prescribed under applicable law.

For details of trading and listing of fully paid-up Rights Equity Shares, please refer to the heading '*Terms of Payment*' at page 79 of this Draft Letter of Offer.

For details of the intent and extent of subscription by our Promoter and the Promoter Group, please refer to the chapter titled 'Capital Structure – Intention and extent of participation by our Promoters/Principal Shareholders' on page 35 **Error! Bookmark not defined.** of this Draft Letter of Offer.

Subject to applicable laws, Rights Equity Shareholders shall have the following rights:

The right to receive dividend, if declared;

The right to vote in person, or by proxy;

The right to receive surplus on liquidation;

The right to free transferability of Rights Equity Shares;

The right to attend general meeting so four Company and exercise voting powers in accordance with law, unless prohibited/restricted by law; and

Such other rights as may be available to a shareholder of a listed public company under the Companies Act, 2013, the Memorandum of Association, and the Articles of Association.

Subject to applicable law and Articles of Association, holders of Rights Equity Shares shall be entitled to the above rights in proportion to amount paid-up on

such Rights Equity Shares in this Issue

## GENERAL TERMS OF THE ISSUE

|                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Market Lot</b>                                                                         | The Rights Equity Shares of our Company shall be tradable only in dematerialized form. The market lot for Rights Equity Shares in dematerialised mode is one (1) Equity Share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>JointHolders</b>                                                                       | Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as the joint holders with the benefit of survivorship, subject to the provisions contained in our Articles of Association. In case of Equity Shares held by joint holders, the Application submitted in physical mode to the Designated Branch of the SCSBs would be required to be signed by all the joint holders (in the same order as appearing in the records of the Depository) to be considered as valid for allotment of Rights Equity Shares offered in this Issue.                                                                        |
| <b>Nomination</b>                                                                         | Nomination facility is available in respect of the Rights Equity Shares in accordance with the provisions of Section 72 of the Companies Act, 2013, read with Rule 19 of the Companies (Share Capital and Debenture) Rules, 2014.<br>Since the allotment is in dematerialised form, there is no need to make a separate nomination for the Rights Equity Shares to be allotted in this Issue. Nominations registered with the respective Depository Participants of the Investors would prevail. Any Investor holding Equity Shares in dematerialised form and desirous of changing the existing nomination is requested to inform its Depository Participant.          |
| <b>Arrangementsfor Disposal ofOddLots</b>                                                 | The Rights Equity Shares shall be traded in dematerialised form only and, therefore, the marketable lot shall be 1 (one) Rights Equity Share, and hence, no arrangements for disposal of odd lots are required.                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Restrictions ontransferandtransmissionofshares and ontheirconsolidation/s Plitting</b> | There are no restrictions on transfer and transmission and on the consolidation/splitting of shares issued pursuant to this Issue. However, the Investors should note that, pursuant to the provisions of the SEBI (LODR) Regulations, with effect from April 1, 2019, and as amended vide SEBI Notification bearing No. SEBI/LAD-NRO/GN/2022/66 on January 24, 2022, the request for transfer of securities shall not be effected unless the securities are held in dematerialized form with a depository.<br>Provided further that transmission or transposition of securities held in physical or dematerialized form shall be effected only in dematerialized form. |

## Notices

In accordance with the SEBI (ICDR) Regulations and the SEBI Rights Issue Circulars, our Company will send/dispatch the Letter of Offer, the Rights Entitlement Letter, Common Application Form, and other issue materials (“Issue Materials”) only to the Eligible Equity Shareholders who have provided an Indian address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlement or Rights Equity Shares is permitted under the laws of such jurisdiction and does not result in, and may not be construed as, a public offering in such jurisdictions. In case the Eligible Equity Shareholders have provided their valid e-mail address, the Issue Materials will be sent only to their valid e-mail address, and in case the Eligible Equity Shareholders have not provided their e-mail address, then the Issue Materials will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

Further, the Letter of Offer will be provided by the Registrar on behalf of our Company to the Eligible Equity Shareholders who have provided their Indian addresses to our Company and who make a request in this regard. In case the Eligible Equity Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address, and in case the Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

All notices to the Eligible Equity Shareholders required to be given by our Company shall be published in:

- (i) One English language national daily newspaper with wide circulation;
- (ii) One Hindi language national daily newspaper with wide circulation; and
- (iii) One Gujarati language daily newspaper with wide circulation (Gujarati being the regional language of Gujarat, where our Registered Office is situated)

and/or will be sent by post or electronic transmission or other permissible mode to the addresses of the Eligible Equity Shareholders provided to our Company.

This Draft Letter of Offer, the Letter of Offer, and the Common Application Form shall also be submitted with the Stock Exchanges for making the same available on their websites.

### Offer to Non- Resident Eligible Equity Shareholders/ Investors

As per Rule 7 of the FEMA Rules, the RBI has given general permission to Indian companies to issue Rights Equity Shares to non-resident shareholders, including additional Rights Equity Shares. Further, as per the Master Direction on Foreign Investment in India dated January 4, 2018, issued by the RBI, non-residents may, amongst other things:

- (i) Subscribe for additional shares over and above their Rights Entitlements;
- (ii) Renounce the shares offered to them either in full or part thereof in favour of a person named by them; or
- (iii) Apply for the shares renounced in their favour.

Applications received from NRIs and non-residents for allotment of Rights Equity Shares shall be, amongst other things, subject to the conditions imposed from time to time by the RBI under FEMA in the matter of application, refund of application money, allotment of Rights Equity Shares, and issue of Rights Entitlement Letters/Letters of Allotment/Allotment Advice.

If a non-resident or NRI investor has specific approval from the RBI in connection with his shareholding in our Company, such person should enclose a copy of such approval with the application details and send it to the Registrar by email at [admin@skylinerta.com](mailto:admin@skylinerta.com) or by physical/postal means at the address of the Registrar mentioned on the cover page of the Letter of Offer.

It will be the sole responsibility of the investors to ensure that the necessary approval from the RBI or the governmental authority is valid in order to make any investment in the Issue, and our Company will not be responsible for any such allotments made by relying on such approvals.

The Rights Entitlement Letter and Common Application Form shall be sent/dispatched to the email addresses and Indian addresses of non-resident Eligible Equity Shareholders, on a reasonable effort basis, who have provided an Indian address to our Company and are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions and does not result in and may not be construed as, a public offering in such jurisdictions. Investors can access the Letter of Offer, and the Common Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable securities laws) from the websites of the Registrar, our Company and the Stock Exchanges. Our Board may at its absolute discretion, agree to such terms and conditions as may be stipulated by the RBI while approving the Allotment. The Rights Equity Shares purchased by non-residents shall be subject to the same conditions including restrictions in regard to their partition as are applicable to the original Equity Shares against which Rights Equity Shares are issued on rights basis.

In case of change of status of holders, i.e., from resident to non-resident, a new demat account must be opened. Any application from a demat account which does not reflect the accurate status of the Applicant is liable to be rejected at the sole discretion of our Company.

## PROCEDURE FOR APPLICATION

### How to Apply



In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use the ASBA process. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA.

For details of procedure for application by the resident Eligible Shareholders holding Equity Shares in physical form as on the Record Date, see 'Procedure for Application by Eligible Shareholders holding Equity Shares in physical form' on page of this Draft Letter of Offer.

**The Company, its directors, its employees, affiliates, associates and their respective directors and officers and the Registrar shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc. in relation to Applications accepted by SCSBs, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts.**

#### **Common Application Form**

The Common Application Form for the Rights Equity Shares offered as part of this Issue would be sent/ dispatched (i) only to email address of the resident Eligible Equity Shareholders who have provided their email address; (ii) only to the Indian addresses of the resident Eligible Equity Shareholders, on a reasonable effort basis, who have not provided a valid email address to our Company; (iii) only to the Indian addresses of the non-resident Eligible Equity Shareholders, on a reasonable effort basis, who have provided an Indian address to our Company and are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions. The Common Application Form along with the Rights Entitlement Letter shall be sent/ dispatched at least three days before the Issue Opening Date. The Renounces and Eligible Equity Shareholders who have not received the Common Application Form can download the same from the website of the Registrar, our Company or Stock Exchanges.

In case of non-resident Eligible Equity Shareholders, the Common Application Form along with the Rights Entitlement Letter shall be sent through email-to-email address if they have provided an Indian address to our Company or who are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions and does not result in and may not be construed as, a public offering in such jurisdictions.

**Please note that neither our Company nor the Registrar shall be responsible for delay in the receipt of the Letter of Offer, the Rights Entitlement Letter or the Common Application Form attributable to non-availability of the email addresses of Eligible Equity Shareholders or electronic transmission delays or failures, or if the Common Application Forms or the Rights Entitlement Letters are delayed or misplaced in the transit or there is a delay in physical delivery (where applicable).**

To update the respective email addresses/ mobile numbers in the records maintained by the Registrar or our Company, Eligible Equity Shareholders should visit or contact the Registrar. Investors can access this Letter of Offer, and the Common Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable securities laws) from the websites of:

| Access of Documents on the website of | URL of websites                                            |
|---------------------------------------|------------------------------------------------------------|
| Company                               | <a href="http://www.kairosoft.ai">www.kairosoft.ai</a>     |
| Registrar to the Issue                | <a href="http://www.skylinerta.com">www.skylinerta.com</a> |
| BSE Limited                           | <a href="http://www.bseindia.com">www.bseindia.com</a>     |

The Eligible Shareholders can obtain the details of their respective Rights Entitlements from the website of the Registrar at [www.skylinerta.com/rights-issue/input-form.php](http://www.skylinerta.com/rights-issue/input-form.php) by entering their DP-ID and Client-ID or Folio Number (Physical Shareholders) and PAN. The link for the same shall also be available on the website of our Company at [www.kairosoft.ai](http://www.kairosoft.ai).

The Common Application Form can be used by the Investors, Eligible Equity Shareholders as well as the Renounces, to



make Applications in this Issue, based on the Rights Entitlement credited in their respective demat accounts. Please note that one single Common Application Form shall be used by the Investors to make Applications for all Rights Entitlements available in a particular demat account. In case of Investors who have provided details of demat account in accordance with the SEBI (ICDR) Regulations, such Investors will have to apply for the Rights Equity Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts, the Investors are required to submit a separate Common Application Form for each demat account.

Investors may accept this Issue and apply for the Rights Equity Shares by submitting the Common Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

**Please note that Applications made with payment using third party bank accounts are liable to be rejected.**

Investors are also advised to ensure that the Common Application Form is correctly filled up stating therein, the ASBA Account (in case of Application through ASBA process) in which an amount equivalent to the amount payable on Application as stated in the Common Application Form will be blocked by the SCSB.

**Applicants should note that they should very carefully fill-in their depository account details and PAN number in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB). Incorrect depository account details or PAN number could lead to rejection of the Application. For details see 'Grounds for Technical Rejection' on page 116 of this Draft Letter of Offer. Our Company, the Registrar and the SCSB shall not be liable for any incorrect demat details provided by the Applicants.**

Additionally, in terms of Regulation 78 of the SEBI (ICDR) Regulations, Investors may choose to accept the offer to participate in this Issue by making a plain paper Application. Please note that Eligible Shareholders making an application in this Issue by way of plain paper applications shall not be permitted to renounce any portion of their Rights Entitlements. For details, see '*Application on Plain Paper under ASBA process*' on page 110 of this Draft Letter of Offer.

#### OPTIONS AVAILABLE TO THE ELIGIBLE SHAREHOLDERS

The Rights Entitlement Letter will clearly indicate the number of Rights Shares that the Eligible Equity Shareholder is entitled to.

If the Eligible Equity Shareholder applies in this Issue, then such Eligible Equity Shareholder can:

1. Apply for its Rights Shares to the full extent of its Rights Entitlements; or
2. Apply for its Rights Shares to the extent of part of its Rights Entitlements (without renouncing the other part); or
3. Apply for Rights Shares to the extent of part of its Rights Entitlements and renounce the other part of its Rights Entitlements; or
4. Apply for its Rights Shares to the full extent of its Rights Entitlements and apply for additional Rights Shares; or
5. Renounce its Rights Entitlements in full.

#### PROCEDURE FOR APPLICATION THROUGH THE ASBA PROCESS

An investor, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with an SCSB, prior to making the Application. Investors desiring to make an Application in this Issue through



ASBA process, may submit the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors should ensure that they have correctly submitted the Application Form, or have otherwise provided an authorization to the SCSB, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Money mentioned in the Application Form, as the case may be, at the time of submission of the Application.

#### **Self-Certified Syndicate Banks**

For the list of banks which have been notified by SEBI to act as SCSBs for the ASBA process, please refer to <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34>. For details on Designated Branches of SCSBs collecting the Application Form, please refer the above-mentioned link.

**Please note that subject to SCSBs complying with the requirements of SEBI Circular bearing reference number 'CIR/CFD/DIL/13/2012' dated September 25, 2012 within the periods stipulated therein, ASBA Applications may be submitted at the Designated Branches of the SCSBs, in case of Applications made through ASBA facility.**

The Company, its directors, employees, affiliates, associates and their respective directors and officers, and the Registrar shall not take any responsibility for acts, mistakes, errors, omissions, and commissions etc., in relation to Applications accepted by SCSBs, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts.

#### **ACCEPTANCE OF THIS ISSUE**

Investors may accept this Issue and apply for the Rights Shares:

1. Submitting the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts, or

Please note that on the Issue Closing Date:

1. Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchanges, and

**Applications submitted to anyone other than the Designated Branches of the SCSB are liable to be rejected.**

Investors can also make Application on plain paper under ASBA process mentioning all necessary details as mentioned under the section '*Application on Plain Paper under ASBA processes*' on page 79 of this Draft Letter of Offer.

#### **ADDITIONAL RIGHTS SHARES**

Investors are eligible to apply for additional Rights Shares over and above their Rights Entitlements, provided that they are eligible to apply for Rights Shares under applicable law and they have applied for all the Rights Shares forming part of their Rights Entitlements without renouncing them in whole or in part. Where the number of additional Rights Shares applied for exceeds the number available for Allotment, the Allotment would be made as per the Basis of Allotment finalized in consultation with the Designated Stock Exchange. Applications for additional Rights Shares shall be considered and Allotment shall be made in accordance with the SEBI (ICDR) Regulations and in the manner prescribed under the section '*Basis of Allotment*' on page 79 of this Draft Letter of Offer.

**Eligible Shareholders who renounce their Rights Entitlements cannot apply for additional Rights Shares.**

Non-resident Renounces who are not Eligible Equity Shareholders cannot apply for additional Rights Shares. Resident Eligible Equity Shareholders who hold Equity Shares in physical form as on the Record Date cannot renounce until the details of their demat account are provided to our Company or the Registrar and the dematerialized Rights Entitlements are transferred from suspense escrow demat account to the respective demat accounts of such Eligible Equity Shareholders within prescribed timelines. However, Such Eligible Equity Shareholders, where the dematerialized Rights Entitlements are



transferred from the suspense escrow demat account to the respective demat accounts within prescribed timelines, can apply for additional Rights Equity Shares while submitting the Application through ASBA process.

## PROCEDURE FOR RENUNCIATION OF RIGHTS ENTITLEMENTS

The Investors may renounce the Rights Entitlements, credited to their respective demat accounts, either in full or in part (a) by using the secondary market platform of the Stock Exchanges; or (b) through an off-market transfer, during the Renunciation Period. The Investors should have the demat Rights Entitlements credited/lying in his/ her own demat account prior to the renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

Investors may be subject to adverse foreign, state, or local tax or legal consequences as a result of trading in the Rights Entitlements. Investors who intend to trade in the Rights Entitlements should consult their tax advisor or stock broker regarding any cost, applicable taxes, charges and expenses (including brokerage) that may be levied for trading in Rights Entitlements. Our Company accept no responsibility to bear or pay any cost, applicable taxes, charges and expenses (including brokerage), and such costs will be incurred solely by the Investors.

Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.

### On Market Renunciation

The Investors may renounce the Rights Entitlements, credited to their respective demat accounts by trading/selling them on the secondary market platform of the Stock Exchanges through a registered stock broker in the same manner as the existing Equity Shares of our Company.

In this regard, in terms of provisions of the SEBI (ICDR) Regulations and the SEBI Rights Issue Circulars, the Rights Entitlements credited to the respective demat accounts of the Eligible Shareholders shall be admitted for trading on the Stock Exchanges under the RE ISIN [●] allotted for the Rights Entitlement subject to requisite approvals. The details for trading in Rights Entitlements will be as specified by the Stock Exchanges from time to time.

The Rights Entitlements are tradable in dematerialized form only. The market lot for trading of Rights Entitlements is 1 (One) Rights Entitlements.

The On Market Renunciation shall take place only during the Renunciation Period for On Market Renunciation, i.e., from [●] to [●] (both days inclusive).

The Investors holding the Rights Entitlements who desire to sell their Rights Entitlements will have to do so through their registered stock brokers by quoting the RE ISIN [●] and indicating the details of the Rights Entitlements they intend to sell. The Investors can place order for sale of Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The On Market Renunciation shall take place electronically on secondary market platform of the Stock Exchanges under automatic order matching mechanism and on 'T+2 rolling settlement bases', where 'T' refers to the date of trading. The transactions will be settled on trade-for-trade basis. Upon execution of the order, the stockbroker will issue a contract note in accordance with the requirements of the Stock Exchanges and SEBI.

### (i) Off Market Renunciation

The Investors may renounce the Rights Entitlements, credited to their respective demat accounts by way of an off-market transfer through a depository participant. The Rights Entitlements can be transferred in dematerialized form only.

Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounces on or prior to the Issue Closing Date.

The Investors holding the Rights Entitlements who desire to transfer their Rights Entitlements will have to do so through their depository participant by issuing a delivery instruction slip quoting the RE ISIN [●] allotted for the Rights Entitlement subject to requisite approvals, the details of the buyer and the details of the Rights Entitlements they intend to transfer. The buyer of the Rights Entitlements (unless already having given a standing receipt instruction) has to issue a receipt instruction slip to their depository participant. The Investors can transfer Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The instructions for transfer of Rights Entitlements can be issued during the working hours of the depository participants.

The detailed rules for transfer of Rights Entitlements through off-market transfer shall be as specified by the NSDL and CDSL from time to time.

#### APPLICATION ON PLAIN PAPER UNDER ASBA PROCESS

An Eligible Equity Shareholder who is eligible to apply under the ASBA process may make an application to subscribe to this Issue on plain paper. An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorizing such SCSB to block Application Money in the said bank account maintained with the same SCSB.

Applications on plain paper will not be accepted from any address outside India. Please note that the Eligible Shareholders who are making the Application on plain paper shall not be entitled to renounce their Rights Entitlements and should not utilize the Application Form for any purpose including renunciation even if it is received subsequently.

#### PLEASE NOTE THAT APPLICATION ON PLAIN PAPER CANNOT BE SUBMITTED

The application on plain paper, duly signed by the Eligible Shareholder including joint holders, in the same order and as per specimen recorded with his bank, must reach the office of the Designated Branch of the SCSB before the Issue Closing Date and should contain the following particulars:

- (i) Name of our Company, being **'KAIROSOFT AI SOLUTIONS LIMITED'**;
- (ii) Name and address of the Eligible Shareholder including joint holders (in the same order and as per specimen recorded with our Company or the Depository);
- (iii) Registered Folio Number/DP-ID and Client ID Number;
- (iv) Number of Equity Shares held as on Record Date;
- (v) Allotment option – only dematerialized form;
- (vi) Number of Rights Shares entitled to;
- (vii) Total number of Rights Shares applied for within the Rights Entitlements;
- (viii) Number of additional Rights Shares applied for, if any;
- (ix) Total Application Money at the rate of ₹[●](Rupees [●]Only) per one Rights Shares;
- (x) Details of the ASBA Account such as the account number, name, address and branch of the relevant SCSB;
- (xi) In case of non-resident Eligible Shareholders making an application with an Indian address, details of the NRE/FCNR/NRO Account such as the account number, name, address, branch of the SCSB with which the account is maintained and a copy of the RBI approval obtained pursuant to Rule 7 of the FEMA Rules.

(xii) Except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts, PAN of the Eligible Equity Shareholder and for each Eligible Equity Shareholder in case of joint names, irrespective of the total value of the Rights Shares applied for pursuant to this Issue;

(xiii) Authorization to the Designated Branch of the SCSB to block an amount equivalent to the Application Money in the ASBA Account;

(xiv) Signature of the Eligible Equity Shareholder (in case of joint holders, to appear in the same sequence and order as they appear in the records of the SCSB); and

(xv) In addition, all such Eligible Shareholders are deemed to have accepted the following:

*“I/We understand that neither the Rights Entitlements nor the Rights Equity Shares have been, or will be, registered under the US Securities Act of 1933, as amended (the “US Securities Act”), or any United States state securities laws, and may not be offered, sold, resold, or otherwise transferred within the United States or the territories or possessions thereof (the “United States”), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act.*

*I/We understand the Rights Equity Shares referred to in this application are being offered and sold in offshore transactions outside the United States in compliance with Regulation S under the US Securities Act (“Regulation S”) to existing shareholders located in jurisdictions where such offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions.*

*I/We understand that the Issue is not, and under no circumstances is to be construed as, an offering of any Rights Equity Shares or Rights Entitlements for sale in the United States, or as a solicitation therein of an offer to buy any of the said Rights Equity Shares or Rights Entitlements in the United States.*

*I/We confirm that I am/we are (a) not in the United States and eligible to subscribe for the Rights Equity Shares under applicable securities laws, (b) complying with laws of jurisdictions applicable to such person in connection with the Issue, and (c) understand that neither the Company, nor the Registrar or any other person acting on behalf of the Company will accept subscriptions from any person, or the agent of any person, who appears to be, or who the Company, the Registrar, or any other person acting on behalf of the Company have reason to believe is in the United States or is outside of India and United States and ineligible to participate in this Issue under the securities laws of their jurisdiction.*

*I/ We will not offer, sell or otherwise transfer any of the Rights Equity Shares which may be acquired by us in any jurisdiction or under any circumstances in which such offer or sale is not authorized or to any person to whom it is unlawful to make such offer, sale or invitation. I/ We satisfy, and each account for which I/ we are acting satisfies, (a) all suitability standards for investors in investments of the type subscribed for herein imposed by the jurisdiction of my/our residence, and (b) is eligible to subscribe and is subscribing for the Rights Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of our jurisdiction of residence.*

*I/we hereby make the representations, warranties, acknowledgments and agreements set forth in the section of the Draft Letter of Offer.*

*I/ We understand and agree that the Rights Entitlements and Rights Equity Shares may not be reoffered, resold, pledged or otherwise transferred except in an offshore transaction in compliance with Regulation S, or otherwise pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act.*

In cases where multiple Common Application Forms are submitted for Applications pertaining to Rights Entitlements credited to the same demat account or in demat suspense escrow account, including cases where an Investor submits Common Application Forms along with a plain paper Application, such Applications shall be liable to be rejected.



Investors are requested to strictly adhere to these instructions. Failure to do so could result in an application being rejected, with our Company and the Registrar not having any liability to the Investor. The plain paper Application format will be available on the website of the Registrar at [www.skylinerta.com](http://www.skylinerta.com).

Our Company and the Registrar shall not be responsible if the Applications are not uploaded by SCSB or funds are not blocked in the Investors' ASBA Accounts on or before the Issue Closing Date.

#### APPLICATION BY ELIGIBLE SHAREHOLDERS HOLDING EQUITY SHARES IN PHYSICAL FORM

Please note that in accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Rights Equity Shares in this Issue are advised to furnish the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date.

Prior to the Issue Opening Date, the Rights Entitlements of those resident Eligible Equity Shareholders, among others, who hold Equity Shares in physical form, and whose demat account details are not available with our Company or the Registrar, shall be credited in a demat suspense escrow account opened by our Company. In the event, the relevant details of the demat accounts of such Eligible Equity Shareholders are not received during the Issue Period, then their Rights Entitlements kept in the suspense escrow demat account shall lapse.

To update respective email addresses/ mobile numbers in the records maintained by the Registrar or our Company, Eligible Equity Shareholders should visit [www.skylinerta.com](http://www.skylinerta.com)

#### PROCEDURE FOR APPLICATION BY ELIGIBLE EQUITY SHAREHOLDERS HOLDING EQUITY SHARES IN PHYSICAL FORM

Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date, i.e. [●] and who have opened their demat accounts after the Record Date, shall adhere to following procedure for participating in this Issue:

- The Eligible Equity Shareholders shall send a letter to the Registrar containing the name(s), address, email address, contact details and the details of their demat account along with copy of self-attested PAN and self-attested client master sheet of their demat account either by email, post, speed post, courier, or hand delivery so as to reach to the Registrar no later than two Working Days prior to the Issue Closing Date;
- The Registrar shall, after verifying the details of such demat account, transfer the Rights Entitlements of such Eligible Equity Shareholders to their demat accounts atleast one day before the Issue Closing Date;
- The Eligible Equity Shareholders can access the Common Application Form from:

| Access of Documents on the website of | URL of websites                                            |
|---------------------------------------|------------------------------------------------------------|
| Company                               | <a href="http://www.kairosoft.ai">www.kairosoft.ai</a>     |
| Registrar to the Issue                | <a href="http://www.skylinerta.com">www.skylinerta.com</a> |
| BSE Limited                           | <a href="http://www.bseindia.com">www.bseindia.com</a>     |

- Eligible Equity Shareholders can obtain the details of their respective Rights Entitlements from the website of the Registrar (i.e. [www.skylinerta.com](http://www.skylinerta.com)) by entering their DP ID and Client ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form) and PAN. The link for the same shall also be available on the website of our Company (i.e. [www.kairosoft.ai](http://www.kairosoft.ai));



(e) The Eligible Equity Shareholders shall, on or before the Issue Closing Date, submit the Common Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

**PLEASE NOTE THAT NON-RESIDENT ELIGIBLE EQUITY SHAREHOLDERS, WHO HOLD EQUITY SHARES IN PHYSICAL FORM AS ON RECORD DATE, i.e. [●] AND WHO HAVE NOT FURNISHED THE DETAILS OF THEIR RESPECTIVE DEMAT ACCOUNTS TO THE REGISTRAR OR OUR COMPANY AT LEAST TWO WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE, SHALL NOT BE ELIGIBLE TO MAKE AN APPLICATION FOR RIGHTS EQUITY SHARES AGAINST THEIR RIGHTS ENTITLEMENTS WITH RESPECT TO THE EQUITY SHARES HELD IN PHYSICAL FORM.**

#### **ALLOTMENT OF THE RIGHTS EQUITY SHARES IN DEMATERIALIZED FORM**

**PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR IN THIS ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO THE SAME DEPOSITORY ACCOUNT IN WHICH OUR EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE OR THE ISSUE CLOSING DATE, AS THE CASE MAY BE.**

#### **GENERAL INSTRUCTIONS FOR INVESTORS**

- (a) Please read this Draft Letter of Offer carefully to understand the Application process and applicable settlement process.
- (b) Please read the instructions on the Common Application Form sent to you.
- (c) The Common Application Form can be used by both the Eligible Equity Shareholders and the Renounees.
- (d) Application should be made only through the ASBA facility.
- (e) Application should be complete in all respects. The Common Application Form found incomplete with regard to any of the particulars required to be given therein, and/or which are not completed in conformity with the terms of this Draft Letter of Offer, the Rights Entitlement Letter and the Common Application Form are liable to be rejected. The Common Application Form must be filled in English.
- (f) In case of non-receipt of Common Application Form, Application can be made on plain paper mentioning all necessary details as mentioned under the section 'Application on Plain Paper under ASBA process' on page 79 of this Draft Letter of Offer.
- (g) In accordance with Regulation 76 of the SEBI ICDR Regulations, SEBI Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use the ASBA process. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA.
- (h) An Investor, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with an SCSB, prior to making the Application.
- (i) Applications should be submitted to the Designated Branch of the SCSB or made online/electronic through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts. Please note that on the Issue Closing Date for Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchanges.

- (j) Applications should not be submitted to the Bankers to the Issue or Escrow Collection Bank (assuming that such Escrow Collection Bank is not an SCSB), our Company or the Registrar.
- (k) In case of Application through ASBA facility, Investors are required to provide necessary details, including details of the ASBA Account, authorization to the SCSB to block an amount equal to the Application Money in the ASBA Account mentioned in the Common Application Form.
- (l) All Applicants, and in the case of Application in joint names, each of the joint Applicants, should mention their PAN allotted under the Income-tax Act, irrespective of the amount of the Application. Except for Applications on behalf of the Central or the State Government, the residents of Sikkim and the officials appointed by the courts, **Applications without PAN will be considered incomplete and are liable to be rejected. With effect from August 16, 2010, the demat accounts for Investors for which PAN details have not been verified shall be “suspended for credit” and no Allotment and credit of Rights Equity Shares pursuant to this Issue shall be made into the accounts of such Investors. Further, in case of Application in joint names, each of the joint Applicants should sign the Common Application Form.**
- (m) In case of Application through ASBA facility, all payments will be made only by blocking the amount in the ASBA Account. Cash payment or payment by cheque or demand draft or pay order or NEFT or RTGS or through any other mode is not acceptable for application through ASBA process. In case payment is made in contravention of this, the Application will be deemed invalid and the Application Money will be refunded and no interest will be paid thereon.
- (n) For physical Applications through ASBA at Designated Branches of SCSB, signatures should be either in English or Hindi or in any other language specified in the Eighth Schedule to the Constitution of India. Signatures other than in any such language or thumb impression must be attested by a Notary Public or a Special Executive Magistrate under his/her official seal. The Investors must sign the Application as per the specimen signature recorded with the SCSB.
- (o) In case of joint holders and physical Applications through the ASBA process, all joint holders must sign the relevant part of the Common Application Form in the same order and as per the specimen signature(s) recorded with the SCSB. In case of joint Applicants, reference, if any, will be made in the first Applicant's name and all communication will be addressed to the first Applicant.
- (p) All communication in connection with the application for the Rights Equity Shares, including any change in address of the Eligible Equity Shareholders, should be addressed to the Registrar prior to the date of allotment in this Issue, quoting the name of the first/sole Applicant, folio numbers/DP ID and Client ID, and Common Application Form number, as applicable.
- In case of any change in address of the Eligible Equity Shareholders, the Eligible Equity Shareholders should also send the intimation for such change to the respective depository participant, or to our Company or the Registrar in case of Eligible Equity Shareholders holding Equity Shares in physical form.
- (q) Please note that, subject to SCSBs complying with the requirements of SEBI Circular No. CIR/CFD/DIL/13/2012 dated September 25, 2012 within the periods stipulated therein, applications made through the ASBA facility may be submitted at the Designated Branches of the SCSBs. Application through the ASBA facility in electronic mode will only be available with such SCSBs who provide such facility.
- (r) In terms of the SEBI circular CIR/CFD/DIL/1/2013 dated January 2, 2013, it is clarified that for making applications by banks on their own account using the ASBA facility, SCSBs should have a separate account in their own name with any other SEBI registered SCSB(s). Such account shall be used solely for the purpose of making applications in public/rights issues and clear demarcated funds should be available in such account for ASBA applications.
- (s) Investors are required to ensure that the number of Rights Equity Shares applied for by them do not exceed the prescribed limits under the applicable law.

(t) An Applicant being an OCB is required not to be under the adverse notice of the RBI and must submit approval from RBI for applying in this Issue.

**Do's:**

- (a) Ensure that the Common Application Form and necessary details are filled in.
- (b) Except for Application submitted on behalf of the Central or the State Government, residents of Sikkim and the officials appointed by the courts, each Applicant should mention their PAN allotted under the Income-tax Act.
- (c) Ensure that the demographic details such as address, PAN, DP ID, Client ID, bank account details and occupation ('Demographic Details') are updated, true and correct, in all respects.
- (d) Investors should provide correct DP ID and client ID/ folio number while submitting the Application. Such DP ID and Client ID/ folio number should match the demat account details in the records available with Company and/or Registrar, failing which such Application is liable to be rejected. Investor will be solely responsible for any error or inaccurate detail provided in the Application. Our Company, SCSBs or the Registrar will not be liable for any such rejections.
- (e) Ensure that the details about your Depository Participant and beneficiary account are correct and the beneficiary account is activated as the Rights Equity Shares will be Allotted in the dematerialized form only.
- (f) Ensure that the Applications are submitted with the Designated Branch of the SCSBs and details of the correct bank account have been provided in the Application.
- (g) Ensure that there are sufficient funds (equal to {number of Rights Equity Shares (including additional Rights Equity Shares) applied for} X {Application Money of Rights Equity Shares}) available in ASBA Account mentioned in the Common Application Form before submitting the Application to the respective Designated Branch of the SCSB.
- (h) Ensure that you have authorised the SCSB for blocking funds equivalent to the amount payable on application mentioned in the Common Application Form, in the ASBA Account, of which details are provided in the Application and have signed the same.
- (i) Ensure that you have a bank account with an SCSB providing ASBA facility in your location and the Application is made through that SCSB providing ASBA facility in such location.
- (j) Ensure that you receive an acknowledgement from the Designated Branch of the SCSB for your submission of the Common Application Form in physical form or plain paper Application.
- (k) Ensure that the name(s) given in the Common Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case the Common Application Form is submitted in joint names, ensure that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Common Application Form and the Rights Entitlement Letter.

**Don'ts:**

- (a) Do not apply if you are ineligible to participate in this Issue under the securities laws applicable to your jurisdiction.
- (b) Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground.
- (c) Avoid applying on the Issue Closing Date due to risk of delay/ restrictions in making any physical Application.
- (d) Do not pay the Application Money in cash, by money order, pay order or postal order.

- (e) Do not submit multiple Applications.
- (f) Do not submit the Common Application Form after you have submitted a plain paper Application to a Designated Branch of the SCSB or vice versa.
- (g) Do not send your physical Application to the Registrar, the Escrow Collection Bank (assuming that such Escrow Collection Bank is not an SCSB), a branch of the SCSB which is not a Designated Branch of the SCSB or our Company; instead submit the same to a Designated Branch of the SCSB only.
- (h) Do not instruct the SCSBs to unblock the funds blocked under the ASBA process.

### **Grounds for Technical Rejection**

Applications made in this Issue are liable to be rejected on the following grounds:

- (a) DP ID and Client ID mentioned in Application not matching with the DP ID and Client ID records available with the Registrar.
- (b) Sending an Application to the Registrar, Escrow Collection Banks (assuming that such Escrow Collection Bank is not a SCSB), to a branch of a SCSB which is not a Designated Branch of the SCSB or our Company.
- (c) Insufficient funds are available in the ASBA Account with the SCSB for blocking the Application Money.
- (d) Funds in the ASBA Account whose details are mentioned in the Common Application Form having been frozen pursuant to regulatory orders.
- (e) Account holder not signing the Application or declaration mentioned therein.
- (f) Submission of more than one Common Application Form for Rights Entitlements available in a particular demat account.
- (g) Multiple Common Application Forms, including cases where an Investor submits Common Application Forms along with a plain paper Application.
- (h) Submitting the GIR number instead of the PAN (except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts).
- (i) Applications by persons not competent to contract under the Indian Contract Act, 1872, except Applications by minors having valid demat accounts as per the demographic details provided by the Depositories.
- (j) Applications by SCSB on own account, other than through an ASBA Account in its own name with any other SCSB.
- (k) Common Application Forms which are not submitted by the Investors within the time periods prescribed in the Common Application Form and the Letter of Offer.
- (l) Physical Common Application Forms not duly signed by the sole or joint Investors.
- (m) Common Application Forms accompanied by stock invest, outstation cheques, post-dated cheques, money order, postal order or outstation demand drafts.
- (n) If an Investor is (a) debarred by SEBI; or (b) if SEBI has revoked the order or has provided any interim relief then

failure to attach a copy of such SEBI order allowing the Investor to subscribe to their Rights Entitlements.

- (o) Applications which: (i) does not include the certifications set out in the Common Application Form; (ii) appears to us or our agents to have been executed in or dispatched from a Restricted Jurisdiction; (iii) where a registered Indian address is not provided; or (iv) where our Company believes that Common Application Form is incomplete or acceptance of such Common Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to allot or issue any Rights Equity Shares in respect of any such Common Application Form.
- (p) Applications which have evidence of being executed or made in contravention of applicable securities laws.

**Depository account and bank details for Investors holding Equity Shares in demat accounts and applying in this Issue**

**IT IS MANDATORY FOR ALL THE INVESTORS APPLYING UNDER THIS ISSUE TO APPLY THROUGH THE ASBA PROCESS, TO RECEIVE THEIR RIGHTS EQUITY SHARES IN DEMATERIALISED FORM AND TO THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY THE INVESTOR AS ON THE RECORD DATE. ALL INVESTORS APPLYING UNDER THIS ISSUE SHOULD MENTION THEIR DEPOSITORY PARTICIPANT'S NAME, DP ID AND BENEFICIARY ACCOUNT NUMBER/ FOLIO NUMBER IN THE COMMON APPLICATION FORM. INVESTORS MUST ENSURE THAT THE NAME GIVEN IN THE COMMON APPLICATION FORM IS EXACTLY THE SAME AS THE NAME IN WHICH THE DEPOSITORY ACCOUNT IS HELD. IN CASE THE COMMON APPLICATION FORM IS SUBMITTED IN JOINT NAMES, IT SHOULD BE ENSURED THAT THE DEPOSITORY ACCOUNT IS ALSO HELD IN THE SAME JOINT NAMES AND ARE IN THE SAME SEQUENCE IN WHICH THEY APPEAR IN THE COMMON APPLICATION FORM OR PLAIN PAPER APPLICATIONS, AS THE CASE MAY BE.**

**Investors applying under this Issue should note that on the basis of name of the Investors, Depository Participant's name and identification number and beneficiary account number provided by them in the Common Application Form or the plain paper**

Applications, as the case may be, the Registrar will obtain Demographic Details from the Depository. Hence, Investors applying under this Issue should carefully fill in their Depository Account details in the Application.

These Demographic Details would be used for all correspondence with such Investors including mailing of the letters intimating unblocking of bank account of the respective Investor and/or refund. The Demographic Details given by the Investors in the Common Application Form would not be used for any other purposes by the Registrar. Hence, Investors are advised to update their Demographic Details as provided to their Depository Participants.

By signing the Common Application Forms, the Investors would be deemed to have authorised the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.

**The Allotment advice and the email intimating unblocking of ASBA Account or refund (if any) would be emailed to the address of the Investor as per the email address provided to our Company or the Registrar or Demographic Details received from the Depositories. The Registrar will give instructions to the SCSBs for unblocking funds in the ASBA Account to the extent Rights Equity Shares are not Allotted to such Investor. Please note that any such delay shall be at the sole risk of the Investors and none of our Company, the SCSBs, Registrar shall be liable to compensate the Investor for any losses caused due to any such delay or be liable to pay any interest for such delay.**

In case no corresponding record is available with the Depositories that match three parameters, (a) names of the Investors (including the order of names of joint holders), (b) the DP ID, and (c) the beneficiary account number, then such Common Application Forms are liable to be rejected.

## MODE OF PAYMENT

All payments against the Common Application Forms shall be made only through ASBA facility. The Registrar will not accept any payments against the Common Application Forms, if such payments are not made through ASBA facility.

In case of Application through ASBA facility, the Investor agrees to block the amount payable on Application with the submission of the Common Application Form, by authorizing the SCSB to block an amount, equivalent to the amount payable on Application, in the Investor's ASBA Account.

After verifying that sufficient funds are available in the ASBA Account details of which are provided in the Common Application Form, the SCSB shall block an amount equivalent to the Application Money mentioned in the Common Application Form until the Transfer Date. On the Transfer Date, upon receipt of intimation from the Registrar, of the receipt of minimum subscription and pursuant to the finalization of the Basis of Allotment as approved by the Designated Stock Exchange, the SCSBs shall transfer such amount as per the Registrar's instruction from the ASBA Account into the Allotment Account which shall be a separate bank account maintained by our Company, other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act, 2013. The balance amount remaining after the finalisation of the Basis of Allotment on the Transfer Date shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the respective SCSB.

The balance amount remaining after the finalisation of the Basis of Allotment on the Transfer Date shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the respective SCSB

The Investors would be required to give instructions to the respective SCSBs to block the entire amount payable on their application at the time of the submission of the Common Application Form.

The SCSB may reject the application at the time of acceptance of Common Application Form if the ASBA Account, details of which have been provided by the Investor in the Common Application Form does not have sufficient funds equivalent to the amount payable on Application mentioned in the Common Application Form. Subsequent to the acceptance of the Application by the SCSB, our Company would have a right to reject the Application on technical grounds as set forth hereinafter.

### 1. Mode of payment for Resident Investors

- a) Ensure that the details about your Depository Participant and beneficiary account are correct and the beneficiary account is activated as the Rights Equity Shares will be allotted in the dematerialized form only.
- b) Ensure that the Applications are submitted with the Designated Branch of the SCSBs and details of the correct bank account have been provided in the Application.
- c) Ensure that there are sufficient funds (equal to {number of Rights Equity Shares (including additional Rights Equity Shares) applied for} X {Application Money of Rights Equity Shares}) available in ASBA Account mentioned in the Common Application Form before submitting the Application to the respective Designated Branch of the SCSB.
- d) Ensure that you have authorised the SCSB for blocking funds equivalent to the amount payable on application mentioned in the Common Application Form, in the ASBA Account, of which details are provided in the Application and have signed the same.
- e) Ensure that you have a bank account with an SCSB providing ASBA facility in your location and the Application is made through that SCSB providing ASBA facility in such location.
- f) Ensure that you receive an acknowledgement from the Designated Branch of the SCSB for your submission of the Common Application Form in physical form or plain paper Application.

Ensure that the name(s) given in the Common Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case the Common Application Form is submitted in joint names, ensure

that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Common Application Form and the Rights Entitlement Letter. All payments on the Common Application Forms shall be made only through ASBA facility. Applicants are requested to strictly adhere to these instructions.

## 2. Mode of payment for non-resident Investors

As regards the Application by non-resident Investors, payment must be made only through ASBA facility and using permissible accounts in accordance with FEMA, FEMA Rules and requirements prescribed by RBI and subject to the following:

- (i) Individual non-resident Indian Applicants who are permitted to subscribe to Rights Shares by applicable local securities laws can obtain Application Forms on the websites of the Registrar, the BSE Limited, and our Company;

*Note: In case of non-resident Eligible Equity Shareholders, the Rights Entitlement Letter and the Common Application Form shall be sent to their email addresses if they have provided their Indian address to our Company, or if they are located in certain jurisdictions (other than the United States and India) where the offer and sale of the Rights Equity Shares is permitted under the laws of such jurisdictions and does not result in, and may not be construed as, a public offering in such jurisdiction. The Letter of Offer will be provided only through email by the Registrar on behalf of our Company to the Eligible Equity Shareholders who have provided their Indian addresses to our Company or who are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under the laws of such jurisdictions and does not result in, and may not be construed as, a public offering in such jurisdictions, and in each case, who make a request in this regard.*

- (ii) Common Application Forms will not be accepted from non-resident Investors in any jurisdiction where the offer or sale of the Rights Entitlements and Rights Equity Shares may be restricted by applicable securities laws.
- (iii) Payment by non-residents must be made only through the ASBA facility and using permissible accounts in accordance with FEMA, FEMA Rules, and the requirements prescribed by the RBI.

### Notes

- (i) In case where repatriation benefit is available, interest, dividend, sales proceeds derived from the investment in Rights Shares can be remitted outside India, subject to tax, as applicable according to the Income-tax Act;
- (ii) In case Rights Shares Are Allotted on a non-repatriation basis, the dividend and sale proceeds of the Rights Shares cannot be remitted outside India;
- (iii) In case of a Common Application Form received from non-residents, Allotment, refunds and other distribution, if any, will be made in accordance with the guidelines and rules prescribed by the RBI as applicable at the time of making such Allotment, remittance and subject to necessary approvals;
- (iv) Common Application Forms received from non-residents/ NRIs, or persons of Indian origin residing abroad for Allotment of Rights Shares shall, amongst other things, be subject to conditions, as may be imposed from time to time by RBI under FEMA, in respect of matters including Refund of Application Money and Allotment;
- (v) In the case of NRIs who remit their Application Money from funds held in FCNR/NRE Accounts, refunds and other disbursements, if any shall be credited to such account;
- (vi) Non-resident Renounces, who are not Eligible Shareholders, must submit regulatory approval for applying for additional Rights Shares;

### Multiple Applications



In case where multiple Applications are made using same demat account, such Applications shall be liable to be rejected. A separate Application can be made in respect of Rights Entitlements in each demat account of the Investors and such Applications shall not be treated as multiple applications. Similarly, a separate Application can be made against Equity Shares held in dematerialized form and Equity Shares held in physical form, and such Applications shall not be treated as multiple applications. A separate Application can be made in respect of each scheme of a mutual fund registered with SEBI and such Applications shall not be treated as multiple applications. For details, see 'Procedure for Applications by Mutual Funds' on page 125 of this Draft Letter of Offer.

In cases where multiple Common Application Forms are submitted, including cases where an Investor submits Common Application Forms along with a plain paper Application or multiple plain paper Applications, such Applications shall be treated as multiple applications and are liable to be rejected, other than multiple applications submitted by any of our Promoters or members of Promoter Group to meet the minimum subscription requirements applicable to this Issue as described in 'Capital Structure – Intention and extent of participation by our Promoters / Principal Shareholders' on page 35 of this Draft Letter of Offer.

### Last date for Application

The last date for submission of the duly filled in the Common Application Form or a plain paper Application is [●], i.e., Issue Closing Date. Our Board or any committee thereof may extend the said date for such period as it may determine from time to time, subject to the Issue Period not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).

If the Common Application Form is not submitted with an SCSB, uploaded with the Stock Exchanges and the Application Money is not blocked with the SCSB, on or before the Issue Closing Date or such date as may be extended by our Board or any committee thereof, the invitation to offer contained in the Letter of Offer shall be deemed to have been declined and our Board or any committee thereof shall be at liberty to dispose of the Rights Equity Shares hereby offered, as provided under the paragraph titled 'Basis of Allotment' on page 149 of this Draft Letter of Offer.

Please note that on the Issue Closing Date for Applications through ASBA process shall be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchanges.

Please ensure that the Common Application Form and necessary details are filled in. In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number.

### Withdrawal of Application

An Investor who has applied in this Issue may withdraw their application at any time during Issue Period by approaching the SCSB where application is submitted. However, no Investor, applying through ASBA facility, may withdraw their application post the Issue Closing Date.

### Issue Schedule

|                                            |     |
|--------------------------------------------|-----|
| LASTDATEFORCREDITOFRIGHTSENTITLEMENTS      | [●] |
| ISSUEOPENINGDATE                           | [●] |
| LASTDATEFORONMARKETRENUNCIATION*           | [●] |
| ISSUECLOSINGDATE#                          | [●] |
| FINALISATIONOFBASISOFFALLOTMENT(ONORABOUT) | [●] |
| DATEOFFALLOTMENT(ONORABOUT)                | [●] |
| DATEOFCREDIT(ONORABOUT)                    | [●] |

## DATE OF LISTING (ON OR ABOUT)

[●]

\* Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

#Our Board or Rights Issue Committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date, i.e. [●]

Please note that if Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date, i.e. [●], have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two (2) Working Days prior to the Issue Closing Date, i.e., [●] to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date, i.e. [●]

For details, please see the section titled '**General Information**' on page 33 of this Draft Letter of Offer.

## BASIS OF ALLOTMENT

Subject to the provisions contained in this Draft Letter of Offer, the Letter of Offer, the Rights Entitlement Letter, the Application Form, the Articles of Association and the approval of the Designated Stock Exchange, our Board will proceed to Allot the Rights Shares in the following order of priority:

1. Full Allotment to those Eligible Shareholders who have applied for their Rights Entitlements of Rights Shares either in full or in part and also to the Renouncee(s) who has or have applied for Rights Shares renounced in their favour, in full or in part.
2. Eligible Shareholders whose fractional entitlements are being ignored and Eligible Shareholders with zero entitlement, would be given preference in allotment of one additional Rights Equity Share each if they apply for additional Rights Shares. Allotment under this head shall be considered if there are any unsubscribed Rights Shares after allotment under (a) above. If number of Rights Shares required for Allotment under this head are more than the number of Rights Shares available after Allotment under (a) above, the Allotment would be made on a fair and equitable basis in consultation with the Designated Stock Exchange and will not be a preferential allotment.
3. Allotment to the Eligible Shareholders who having applied for all the Rights Shares offered to them as part of this Issue, have also applied for additional Rights Shares. The Allotment of such additional Rights Shares will be made as far as possible on an equitable basis having due regard to the number of Equity Shares held by them on the Record Date, provided there are any unsubscribed Rights Shares after making full Allotment in (1) and (2) above. The Allotment of such Rights Shares will be at the sole discretion of our Board in consultation with the Designated Stock Exchange, as a part of this Issue and will not be a preferential allotment.
4. Allotment to Renouncees who having applied for all the Rights Shares renounced in their favour, have applied for additional Rights Shares provided there is surplus available after making full Allotment under (1), (2) and (3) above. The Allotment of such Rights Shares will be made on a proportionate basis in consultation with the Designated Stock Exchange, as a part of this Issue and will not be a preferential allotment.
5. Allotment to any other person, that our Board may deem fit, provided there is surplus available after making Allotment under (1), (2), (3) and (4) above, and the decision of our Board in this regard shall be final and binding. After taking into



account Allotment to be made under (1) to (4) above, if there is any unsubscribed portion, the same shall be deemed to be 'unsubscribed'.

Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall send to the Controlling Branches, a list of the Investors who have been allocated Rights Shares in this Issue, along with:

1. The amount to be transferred from the ASBA Account to the separate bank account opened by our Company for this Issue, for each successful Application;
2. The date by which the funds referred to above, shall be transferred to the aforesaid bank account; and
3. The details of rejected ASBA applications, if any, to enable the SCSBs to unblock the respective ASBA Accounts.

For Applications through R-WAP, instruction will be sent to Escrow Collection Bank with list of Allottees and corresponding amount to be transferred to the Allotment Account. Further, the list of Applicants eligible for refund with corresponding amount will also be shared with Escrow Collection Bank to refund such Applicants.

#### **ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS**

Our Company will send/ dispatch Allotment advice, refund intimations (or demat credit of securities and/or letters of regret, only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, Allotment advice, refund intimations or demat credit of securities and/or letters of regret will be sent only to their valid e- mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Allotment advice, refund intimations or demat credit of securities and/or letters of regret will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them; along with crediting the Allotted Equity Shares to the respective beneficiary accounts (only in dematerialized mode) or issue instructions for unblocking the funds in the respective ASBA Accounts, if any, within a period of 4 days from the Issue Closing Date. In case of failure to do so, our Company and "our Directors" who are officers in default shall pay interest at 15% p.a. and such other rate as specified under applicable law from the expiry of such 4 days' period.

The Rights Entitlements will be credited in the dematerialized form using electronic credit under the depository system and the Allotment advice shall be sent, through email, to the email address provided to our Company or at the address recorded with the Depository.

In the case of non-resident Investors who remit their Application Money from funds held in the NRE or the FCNR Accounts, refunds and/or payment of interest or dividend and other disbursements, if any, shall be credited to such accounts.

Where an Applicant has applied for additional Equity Shares in the Issue and is Allotted a lesser number of Equity Shares than applied for, the excess Application Money paid/blocked shall be refunded/unblocked. The unblocking of ASBA funds / refund of monies shall be completed be within such period as prescribed under the SEBI ICDR Regulations. In the event that there is a delay in making refunds beyond such period as prescribed under applicable law, our Company shall pay the requisite interest at such rate as prescribed under applicable law.

#### **PAYMENT OF REFUND**

##### ***Mode of making refunds***

The payment of refund, if any, including in the event of oversubscription or failure to list or otherwise would be done through any of the following modes.

1. Unblocking amounts blocked using ASBA facility.
2. National Automated Clearing House (hereinafter referred to as '**NACH**') – National Automated Clearing House is a consolidated system of electronic clearing service. Payment of refund would be done through NACH for Applicants

having an account at one of the centres specified by the RBI, where such facility has been made available. This would be subject to availability of complete bank account details including MICR code wherever applicable from the depository. The payment of refund through NACH is mandatory for Applicants having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where Applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS.

3. National Electronic Fund Transfer (hereinafter referred to as 'NEFT') – Payment of refund shall be undertaken through NEFT wherever the Investors' bank has been assigned the Indian Financial System Code (hereinafter referred to as 'IFSC Code'), which can be linked to a MICR, allotted to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Investors have registered their nine-digit MICR number and their bank account number with the Registrar to our Company or with the Depository Participant while opening and operating the demat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of refund will be made to the Investors through this method.
4. Direct Credit – Investors having bank accounts with the Bankers to the Issue shall be eligible to receive refunds through direct credit. Charges, if any, levied by the relevant bank(s) for the same would be borne by our Company.
5. RTGS – If the refund amount exceeds ₹2,00,000, the Investors have the option to receive refund through RTGS. Such eligible Investors who indicate their preference to receive refund through RTGS are required to provide the IFSC Code in the Application Form. In the event the same is not provided, refund shall be made through NACH or any other eligible mode. Charges, if any, levied by the refund bank(s) for the same would be borne by our Company. Charges, if any, levied by the Investor's bank receiving the credit would be borne by the Investor.
6. For all other Investors, the refund orders will be dispatched through speed post or registered post subject to applicable laws. Such refunds will be made by cheques, pay orders or demand drafts drawn in favour of the sole/first Investor and payable at par.
7. Credit of refunds to Investors in any other electronic manner, permissible by SEBI from time to time.

#### **Refund payment to non-residents**

The Application Money will be unblocked in the FCNR/NRE Account of the non-resident Applicants, details of which were provided in the Common Application Form.

#### **Allotment Advice or Demat Credit of Securities**

The demat credit of securities to the respective beneficiary accounts or the demat suspense account (in case of credit of the Rights Equity Shares returned/ reversed/ failed) will be credited within 15 days from the Issue Closing Date or such other timeline in accordance with applicable laws.

#### **Receipt of the Rights Equity Shares in Dematerialized Form**

**PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR UNDER THIS ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO (A) THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE, OR (B) THE DEPOSITORY ACCOUNT, DETAILS OF WHICH HAVE BEEN PROVIDED TO OUR COMPANY OR THE REGISTRAR AT LEAST TWO WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE BY THE ELIGIBLE EQUITY SHAREHOLDER HOLDING EQUITY SHARES IN PHYSICAL FORM AS ON THE RECORD DATE, OR (C) DEMAT SUSPENSE ACCOUNT**



**PENDING RECEIPT OF DEMAT ACCOUNT DETAILS FOR RESIDENT ELIGIBLE EQUITY SHAREHOLDERS WHERE THE CREDIT OF THE RIGHTS EQUITY SHARES RETURNED/REVERSED/FAILED.**

Investors shall be Allotted the Rights Equity Shares in dematerialized (electronic) form. Our Company has signed an agreement dated [•] with NSDL and an agreement dated [•] with CDSL which enables the Investors to hold and trade in the securities issued by our Company in a dematerialized form, instead of holding the Equity Shares in the form of physical certificates.

**INVESTORS MAY PLEASE NOTE THAT THE EQUITY SHARES CAN BE TRADED ON THE STOCK EXCHANGES ONLY IN DEMATERIALIZED FORM.**

The procedure for availing the facility for Allotment of Rights Equity Shares in this Issue in the dematerialized form is as under:

1. Open a beneficiary account with any depository participant (care should be taken that the beneficiary account should carry the name of the holder in the same manner as is registered in the records of our Company. In the case of joint holding, the beneficiary account should be opened carrying the names of the holders in the same order as registered in the records of our Company). In case of Investors having various folios in our Company with different joint holders, the Investors will have to open separate accounts for such holdings. Those Investors who have already opened such beneficiary account(s) need not adhere to this step.
2. It should be ensured that the depository account is in the name(s) of the Investors and the names are in the same order as in the records of our Company or the Depositories.
3. The responsibility for correctness of information filled in the Common Application Form vis-a-vis such information with the Investor's depository participant, would rest with the Investor. Investors should ensure that the names of the Investors and the order in which they appear in Common Application Form should be the same as registered with the Investor's depository participant.
4. If incomplete or incorrect beneficiary account details are given in the Common Application Form, the Investor will not get any Rights Equity Shares and the Common Application Form will be rejected.
5. The Rights Equity Shares will be allotted to Applicants only in dematerialized form and would be directly credited to the beneficiary account as given in the Common Application Form after verification or demat suspense account (pending receipt of demat account details for resident Eligible Equity Shareholders holding Equity Shares in physical form/ with IEPF authority/ in suspense, etc.). Allotment advice, refund order (if any) would be sent directly to the Applicant by email and, if the printing is feasible, through physical dispatch, by the Registrar but the Applicant's depository participant will provide to him the confirmation of the credit of such Rights Equity Shares to the Applicant's depository account.
6. Non-transferable Allotment advice/ refund intimation will be directly sent to the Investors by the Registrar, by email and, if the printing is feasible, through physical dispatch.
7. Renounces will also have to provide the necessary details about their beneficiary account for Allotment of Rights Equity Shares in this Issue. In case these details are incomplete or incorrect, the Application is liable to be rejected.

**Procedure for Applications by FPIs**

In terms of applicable FEMA Rules and the SEBI FPI Regulations, investments by FPIs in the Equity Shares is subject to certain limits, i.e., the individual holding of an FPI (including its investor group (which means multiple entities registered as foreign portfolio investors and directly and indirectly having common ownership of more than 50% of common control)) shall be below 10% of our post-Issue Equity Share capital. In case the total holding of an FPI or investor group increases

beyond 10% of the total paid-up Equity Share capital of our Company, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share warrants that may be issued by our Company, the total investment made by the FPI or investor group will be re-classified as FDI subject to the conditions as specified by SEBI and the RBI in this regard and our Company and the investor will also be required to comply with applicable reporting requirements. Further, the aggregate limit of all FPIs investments, with effect from April 1, 2020, is up to the sectoral cap applicable to the sector in which our Company operates (i.e., 100%).

FPIs are permitted to participate in this Issue subject to compliance with conditions and restrictions which maybe specified by the Government from time to time. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognised stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons registered as Category I FPI under the SEBI FPI Regulations; (ii) such offshore derivative instruments are issued only to persons who are eligible for registration as Category I FPIs (where an entity has an investment manager who is from the Financial Action Task Force member country, the investment manager shall not be required to be registered as a Category I FPI); (iii) such offshore derivative instruments are issued after compliance with 'know your client' norms; and (iv) compliance with other conditions as may be prescribed by SEBI.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by or on its behalf, is carried out subject to inter alia the following conditions:

- (a) such offshore derivative instruments are transferred only to persons in accordance with the SEBI FPI Regulations; and
- (b) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred are pre-approved by the FPI.

#### **Procedure for Applications by AIFs, FVCIs and VCFs**

The SEBI VCF Regulations and the SEBI FVCI Regulations prescribe, among other things, the investment restrictions on VCFs and FVCIs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among other things, the investment restrictions on AIFs.

As per the SEBI VCF Regulations and SEBI FVCI Regulations, VCFs and FVCIs are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by VCFs or FVCIs will not be accepted in this Issue. Venture capital funds registered as Category I AIFs, as defined in the SEBI AIF Regulations, are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by venture capital funds registered as category I AIFs, as defined in the SEBI AIF Regulations, will not be accepted in this Issue. Other categories of AIFs are permitted to apply in this Issue subject to compliance with the SEBI AIF Regulations. Such AIFs having bank accounts with SCBs that are providing ASBA in cities / centres where such AIFs are located are mandatorily required to make use of the ASBA facility. Otherwise, applications of such AIFs are liable for rejection.

#### **Procedure for Applications by NRIs**

Investments by NRIs are governed by the FEMA Rules. Applications will not be accepted from NRIs that are ineligible to participate in this Issue under applicable securities laws.

As per the FEMA Rules, an NRI or Overseas Citizen of India ("OCI") may purchase or sell capital instruments of a listed Indian company on repatriation basis, on a recognised stock exchange in India, subject to the conditions, inter alia, that the total holding by any individual NRI or OCI will not exceed 5% of the total paid-up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together will not exceed 10% of the total paid-up equity

capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants. The aggregate ceiling of 10% may be raised to 24%, if a special resolution to that effect is passed by the general body of the Indian company.

Further, in accordance with press note 3 of 2020, the FDI Policy has been recently amended to state that all investments by entities incorporated in a country which shares land border with India or where beneficial owner of an investment into India is situated in or is a citizen of any such country ("Restricted Investors"), will require prior approval of the Government of India. It is not clear from the press note whether or not an issue of the Rights Equity Shares to Restricted Investors will also require prior approval of the Government of India and each Investor should seek independent legal advice about its ability to participate in the Issue. In the event such prior approval has been obtained, the Investor shall intimate our Company and the Registrar about such approval within the Issue Period.

### **Procedure for Applications by Mutual Funds**

A separate application can be made in respect of each scheme of an Indian mutual fund registered with SEBI and such applications shall not be treated as multiple applications. The applications made by asset management companies or custodians of a mutual fund should clearly indicate the name of the concerned scheme for which the application is being made.

### **Procedure for Applications by Systemically Important Non-Banking Financial Companies ("NBFC-SI")**

In case of an application made by NBFC-SI registered with the RBI, (a) the certificate of registration issued by the RBI under Section 45IA of the RBI Act, 1934 and (b) net worth certificates from its statutory auditors or any independent chartered accountant based on the last audited consolidated financial statements is required to be attached to the application.

### **Impersonation**

**As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of Section 38 of the Companies Act, 2013 which is reproduced below:**

**"Any person who makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."**

The liability prescribed under Section 447 of the Companies Act for fraud involving an amount of at least ₹ 1 million or 1% of the turnover of the company, whichever is lower, includes imprisonment for a term of not less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount. In case the fraud involves (i) an amount which is

less than ₹ 1 million or 1% of the turnover of the company, whichever is lower; and (ii) does not involve public interest, then such fraud is punishable with an imprisonment for a term extending up to five years or a fine of an amount extending up to ₹ 5 million or with both.

### **Payment by stock invest**

In terms of the RBI Circular DBOD No. FSC BC 42/24.47.00/2003- 04 dated November 5, 2003, the stock invest scheme has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

## DISPOSAL OF APPLICATION AND APPLICATION MONEY

No acknowledgment will be issued for the Application Money received by our Company. However, the Designated Branch of the SCSBs receiving the Common Application Form will acknowledge its receipt by stamping and returning the acknowledgment slip at the bottom of each Common Application Form would generate an electronic acknowledgment to the Eligible Equity Shareholders upon submission of the Application.

Our Board or our Rights Issue Committee reserves its full, unqualified and absolute right to accept or reject any Application, in whole or in part, and in either case without assigning any reason thereto.

In case an application is rejected in full, the whole of the Application Money will be unblocked in the respective ASBA Accounts, in case of Applications through ASBA. Wherever an application is rejected in part, the balance of Application Money, if any, after adjusting any money due on Rights Equity Shares Allotted, will be refunded / unblocked in the respective bank accounts from which Application Money was received / ASBA Accounts of the Investor within a period of 4 days from the Issue Closing Date. In case of failure to do so, our Company shall pay interest at such rate and within such time as specified under applicable law.

For further instructions, please read the Common Application Form carefully.

## UTILISATION OF ISSUE PROCEEDS

Our Board declares that:

- All monies received out of this Issue shall be transferred to a separate bank account;
- Details of all monies utilized out of this Issue referred to under (1) above shall be disclosed, and continue to be disclosed till the time any part of the Issue Proceeds remains unutilised, under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised; and
- Details of all unutilized monies out of this Issue referred to under (1) above, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested.

## UNDERTAKINGS BY OUR COMPANY

Our Company under takes the following:

- 1) The complaints received in respect of this Issue shall be attended to by our Company expeditiously and satisfactorily.
- 2) All steps for completion of the necessary formalities for listing and commencement of trading at all Stock Exchanges where the Equity Shares are to be listed will be taken within the time limit specified by SEBI.
- 3) The funds required for making refunds to unsuccessful Applicants, as per the mode(s) disclosed, shall be made available to the Registrar by our Company.
- 4) Where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the Investor within
- 5) 15 (Fifteen) days of the Issue Closing Date, giving details of the banks where refunds shall be credited along with amount and expected date of electronic credit of refund.
- 6) In case of refund / unblocking of the Application Money for unsuccessful Applicants or part of the Application Money



in case of proportionate Allotment, a suitable communication shall be sent to the Applicants.

- 7) Adequate arrangements shall be made to collect all ASBA Applications.
- 8) Our Company shall comply with such disclosure and accounting norms specified by SEBI from time to time.
- 9) As on date, our Company does not have any convertible debt instruments.

#### MINIMUM SUBSCRIPTION

Pursuant to Regulation 86 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations"), it is mandatory for the issuer company to achieve a minimum subscription in a rights issue. Specifically, the company must receive subscription for at least ninety percent (90%) of the total issue size as stated in the offer document.

The minimum subscription threshold includes all valid applications received and accepted from eligible shareholders and other investors in the rights issue. The Company is, therefore, committed to ensuring compliance with this regulatory requirement and will take all necessary steps to achieve the prescribed minimum subscription level.

#### IMPORTANT

1. Please read the Issue Materials carefully before taking any action. The instructions contained in the Issue Materials are an integral part of the conditions and must be carefully followed; otherwise, the Application is liable to be rejected.
2. All enquiries in connection with this Draft Letter of Offer, the Rights Entitlement Letter or Application Form must be addressed (quoting the Registered Folio Number or the DP ID and Client ID number, the Application Form number and the name of the first Eligible Equity Shareholder as mentioned on the Application Form and super scribed '**KAIROSOFT AI SOLUTIONS LIMITED- RIGHT ISSUE**' on the envelope and postmarked in India or in the email) to the Registrar at the following address:



**SKYLINE FINANCIAL SERVICES PRIVATE LIMITED**

**D 153 A, 1st Floor, Okhla Industrial Area, Phase – I, New Delhi 110 020**

**Telephone:** + 91 011-26812682

**Email:** [admin@skylinerta.com](mailto:admin@skylinerta.com)/[info@skylinerta.com](mailto:info@skylinerta.com); **Website:** [www.skylinerta.com](http://www.skylinerta.com)

**Investor grievance e-mail:**

**Contact Person:** Mr. Virendra Rana

**SEBI Registration No.:** INR000003241

**Validity of Registration:** Permanent

1. In accordance with SEBI Rights Issue Circulars, frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors will be available on the website of the
2. Registrar ([www.skylinerta.com](http://www.skylinerta.com)). Further, helpline numbers provided by the Registrar for guidance on the Application process and resolution of difficulties is 022-41343264/49614132

**This Issue will remain open for a minimum 7 (Seven) days. However, our Board or our Rights Issue Committee will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).**

## RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

There are two routes through which foreign investors may invest in India. One is the 'automatic route', where no government approval is required under Indian foreign exchange laws to make an investment as long as it is within prescribed thresholds for the relevant sector. The other route is the 'government route', where an approval is required under foreign exchange laws from the relevant industry regulator, prior to the investment.

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991, of the Government of India and FEMA. While the Industrial Policy, 1991, of the Government of India, prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise way such investment may be made. The Union Cabinet, as provided in the Cabinet Press Release dated May 24, 2017, has given its approval for phasing out the FIPB. Under the Industrial Policy, 1991, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Accordingly, the process for foreign direct investment ('FDI') and approval from the Government of India will now be handled by the concerned ministries or departments, in consultation with the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (formerly known as the Department of Industrial Policy and Promotion) ('DPIIT'), Ministry of Finance, Department of Economic Affairs, FIPB section, through a memorandum dated June 5, 2017, has notified the specific ministries handling relevant sectors.

The Government has, from time to time, made policy pronouncements on FDI through press notes and press releases. The DPIIT issued the Consolidated FDI Policy Circular of 2020 ('**FDI Circular 2020**'), which, with effect from October 15, 2020, consolidated and superseded all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on October 15, 2020. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Circular 2020 will be valid until the DPIIT issues an updated circular.

The Government of India has from time to time made policy pronouncements on FDI through press notes and press releases which are notified by RBI as amendments to FEMA. In case of any conflict, the relevant notification under Foreign Exchange Management (Non-Debt Instruments) Rules, 2019 will prevail. The payment of inward remittance and reporting requirements are stipulated under the Foreign Exchange Management (Mode of Payment and Reporting of Non-Debt Instruments) Regulations, 2019 issued by RBI. The FDI Circular 2020, issued by the DPIIT, consolidates the policy framework in place as on October 15, 2020, and supersedes all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on October 15, 2020.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of RBI, provided that (i) the activities of the investee company fall under the automatic route as provided in the FDI Policy and FEMA and transfer does not attract the provisions of the SEBI (SAST) Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by SEBI and RBI.

No investment under the FDI route (i.e., any investment which would result in the investor holding 10% or more of the fully diluted paid-up equity share capital of the Company or any FDI investment for which an approval from the government was taken in the past) will be allowed in the Issue unless such application is accompanied with necessary approval or covered under a pre-existing approval from the government. It will be the sole responsibility of the investors to ensure that the necessary approval or the pre-existing approval from the government is valid to make any investment in the Issue.

The Registrar to the Issue and our Company will not be responsible for any allotments made by relying on such approvals. Please also note that pursuant to Circular no. 14 dated September 16, 2003, issued by RBI, Overseas Corporate Bodies ('OCBs') have been derecognized as an eligible class of investors and RBI has subsequently issued the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCBs)) Regulations, 2003. Any Investor being an OCB is required not to be under the adverse notice of RBI and in order to apply for this issue as an incorporated non-resident must do so in accordance with the FDI Circular 2020 and Foreign Exchange Management (Non-Debt Instrument) Rules, 2019. Further, while investing in the Issue, the Investors are deemed to have obtained the necessary approvals, as



required, under applicable laws and the obligation to obtain such approvals shall be upon the Investors. Our Company shall not be under an obligation to obtain any approval under any of the applicable laws on behalf of the Investors and shall not be liable in case of failure on part of the Investors to obtain such approvals.

The above information is given for the benefit of the Applicants / Investors. Our Company and the Registrar are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Draft Letter of Offer. Investors are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

## **RESTRICTIONS ON PURCHASES AND RESALES**

### **Eligibility and Restrictions**

#### **General**

No action has been taken or will be taken to permit an offering of the Rights Entitlements or the Rights Equity Shares to occur in any jurisdiction, or the possession, circulation, or distribution of this Draft Letter of Offer or any other Issue Material in any jurisdiction where action for such purpose is required, except that this Draft Letter of Offer will be filed with the Stock Exchanges. Pursuant to the requirements of the SEBI ICDR Regulations and other applicable laws, the Rights Entitlements will be credited to the demat account of the Eligible Equity Shareholders who are Equity Shareholders as on the Record Date, however, the Issue Materials will be sent/ dispatched only to such Eligible Equity Shareholders who have provided an Indian address to our Company and only such Eligible Equity Shareholders are permitted to participate in the Issue. The credit of Rights Entitlement does not constitute an offer, invitation to offer or solicitation for participation in the Issue, whether directly or indirectly, and only dispatch of the Issue Material shall constitute an offer, invitation or solicitation for participation in the Issue in accordance with the terms of the Issue Material. Further, receipt of the Issue Materials (including by way of electronic means) will not constitute an offer, invitation to or solicitation by anyone in (i) the United States or (ii) any jurisdiction or in any circumstances in which such an offer, invitation or solicitation is unlawful or not authorized or to any person to whom it is unlawful to make such an offer, invitation or solicitation. In those circumstances, this Letter of Offer and any other Issue Materials must be treated as sent for information only and should not be acted upon for subscription to Rights Equity Shares and should not be copied or re-distributed, in part or full. Accordingly, persons receiving a copy of the Issue Materials should not distribute or send the Issue Materials in or into any jurisdiction where to do so, would or might contravene local securities laws or regulations, or would subject our Company or its affiliates to any filing or registration requirement (other than in India). If Issue Material is received by any person in any such jurisdiction or the United States, they must not seek to subscribe to the Rights Equity Shares. The Rights Entitlement and the Rights Equity Shares may not be offered or sold, directly or indirectly, and this Letter of Offer and any other Issue Materials may not be distributed, in whole or in part, in or into in (i) the United States or (ii) or any jurisdiction other than India except in accordance with legal requirements applicable in such jurisdiction. Investors are advised to consult their legal counsel prior to accepting any provisional allotment of Rights Equity Shares, applying for excess Rights Equity Shares or making any offer, renunciation, sale, resale, pledge or other transfer of the Rights Entitlements or the Rights Equity Shares. This Letter of Offer and its accompanying documents are supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose. Each person who exercises the Rights Entitlements and subscribes for the Rights Equity Shares, or who purchases the Rights Entitlements or the Rights Equity Shares shall do so in accordance with the restrictions set out above and below.

#### **No offer in the United States**

The Rights Entitlements and the Rights Equity Shares have not been, and will not be, registered under the U.S Securities Act and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Rights Equity Shares are only being offered and sold in "offshore transactions" as defined in, and in reliance on, Regulation S under the U.S. Securities Act to Eligible Equity Shareholders located in jurisdictions where such offer and sale is permitted under the laws of such jurisdictions. The offering to which this Letter of Offer relates is not, and under no circumstances is to be



construed as, an offering of any Rights Entitlements or Rights Equity Shares for sale in the United States or as a solicitation therein of an offer to buy any of the said securities. Accordingly, you should not forward or transmit this Letter of Offer into the United States at any time.

### **Representations, Warranties and Agreements by Purchasers**

The Rights Entitlements and the Rights Equity Shares offered outside the United States are being offered in “offshore transactions” as defined, and in reliance on, Regulation S under the U.S. Securities Act. In addition to the applicable representations, warranties and agreements set forth above, each purchaser outside the United States by accepting the delivery of this Letter of Offer and its accompanying documents, submitting an Application Form for the exercise of any Rights Entitlements and subscription for any Rights Equity Shares and accepting delivery of any Rights Entitlements or any Rights Equity Shares, will be deemed to have represented, warranted and agreed as follows on behalf of itself and, if it is acquiring the Rights Entitlements or the Rights Equity Shares as a fiduciary or agent for one or more investor accounts, on behalf of each owner of such account (such person being the “purchaser”, which term shall include the owners of the investor accounts on whose behalf the person acts as fiduciary or agent):

1. The purchaser (i) is aware that the Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the U.S. Securities Act and are being distributed and offered outside the United States in reliance on Regulation S, (ii) is, and the persons, if any, for whose account it is acquiring such Rights Entitlements and/or the Rights Equity Shares are, outside the United States and eligible to subscribe for Rights Entitlements and Rights Equity Shares in compliance with applicable securities laws, and (iii) is acquiring the Rights Entitlements and/or the Rights Equity Shares in an offshore transaction meeting the requirements of Regulation S.
2. No offer or sale of the Rights Entitlements or the Rights Equity Shares to the purchaser is the result of any “directed selling efforts” (as defined in Regulation S under the U.S. Securities Act).
3. The purchaser is, and the persons, if any, for whose account it is acquiring the Rights Entitlements and the Rights Equity Shares are, entitled to subscribe for the Rights Equity Shares, and the sale of the Rights Equity Shares to it will not require any filing or registration by, or qualification of, our Company with any court or administrative, governmental or regulatory agency or body, under the laws of any jurisdiction which apply to the purchaser or such persons.
4. The purchaser, and each account for which it is acting, satisfies (i) all suitability standards for investors in investments in the Rights Entitlements and the Rights Equity Shares imposed by the jurisdiction of its residence, and (ii) is eligible to subscribe and is subscribing for the Rights Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of our jurisdiction of residence.
5. The purchaser has the full power and authority to make the acknowledgements, representations, warranties and agreements contained herein and to exercise the Rights Entitlements and subscribe for the Rights Equity Shares, and, if the purchaser is exercising the Rights Entitlements and acquiring the Rights Equity Shares as a fiduciary or agent for one or more investor accounts, the purchaser has the full power and authority to make the acknowledgements, representations, warranties and agreements contained herein and to exercise the Rights Entitlements and subscribe for the Rights Equity Shares on behalf of each owner of such account.
6. If any Rights Entitlements were bought by the purchaser or otherwise transferred to the purchaser by a third party (other than our Company), the purchaser was in India at the time of such purchase or transfer.
7. The purchaser is aware and understands (and each account for which it is acting has been advised and understands) that an investment in the Rights Entitlements and the Rights Equity Shares involves a considerable degree of risk and that the Rights Entitlements and the Rights Equity Shares are a speculative investment.
8. The purchaser understands (and each account for which it is acting has been advised and understands) that no action has been or will be taken to permit an offering of the Rights Entitlements or the Rights Equity Shares in any jurisdiction (other than the filing of this Letter of Offer with SEBI and the Stock Exchanges); and it will not offer, resell, pledge or otherwise transfer any of the Rights Entitlements except in India or the Rights Equity Shares which it may acquire, or any beneficial interests therein, in any jurisdiction or in any circumstances in which such offer or sale is not authorised or to any person to whom it is unlawful to make such offer, sale, solicitation or invitation except under circumstances that will result in compliance with any applicable laws and/or regulations.
9. The purchaser (or any account for which it is acting) is an Eligible Equity Shareholder and has received an invitation from our Company, addressed to it and inviting it to participate in this Issue.

10. None of the purchaser, any of its affiliates or any person acting on its or their behalf has taken or will take, directly or indirectly, any action designed to, or which might be expected to, cause or result in the stabilization or manipulation of the price of any security of our Company to facilitate the sale or resale of the Rights Entitlements or the Rights Equity Shares pursuant to the Issue.
11. Prior to making any investment decision to exercise the Rights Entitlements and renounce and/or subscribe for the Rights Equity Shares, the Investor (i) will have consulted with its own legal, regulatory, tax, business, investment, financial and accounting advisers in each jurisdiction in connection herewith to the extent it has deemed necessary; (ii) will have carefully read and reviewed a copy of this Letter of Offer and its accompanying documents; (iii) will have possessed and carefully read and reviewed all information relating to our Company and our Group and the Rights Entitlements and the Rights Equity Shares which it believes is necessary or appropriate for the purpose of making its investment decision, including, without limitation, the Exchange Information (as defined below); (iv) will have conducted its own due diligence on our Company and this Issue, and will have made its own investment decisions based upon its own judgement, due diligence and advice from such advisers as it has deemed necessary and will not have relied upon any recommendation, promise, representation or warranty of or view expressed by or on behalf of our Company (including any research reports) (other than, with respect to our Company and any information contained in this Letter of Offer); and (v) will have made its own determination that any investment decision to exercise the Rights Entitlements and subscribe for the Rights Equity Shares is suitable and appropriate, both in the nature and number of Rights Equity Shares being subscribed.
12. Without limiting the generality of the foregoing, (i) the purchaser acknowledges that the Equity Shares are listed on BSE Limited and our Company is therefore required to publish certain business, financial and other information in accordance with the rules and practices of BSE Limited (which includes, but is not limited to, a description of the nature of our Company's business and our Company's most recent balance sheet and profit and loss account, and similar statements for preceding years together with the information on its website and its press releases, announcements, investor education presentations, annual reports, collectively constitutes "Exchange Information"), and that it has had access to such information without undue difficulty and has reviewed such Exchange Information as it has deemed necessary; and (ii) our Company, any of its affiliates, have not made any representations or recommendations to it, express or implied, with respect to our Company, the Rights Entitlements, the Rights Equity Shares or the accuracy, completeness or adequacy of the Exchange Information.
13. The purchaser acknowledges that any information that it has received or will receive relating to or in connection with this Issue, and the Rights Entitlements or the Rights Equity Shares, including this Letter of Offer and the Exchange Information (collectively, the "Information"), has been prepared solely by our Company.
14. The purchaser will not hold our Company responsible for any misstatements in or omissions to the Information or in any other written or oral information provided by our Company to it.
15. The purchaser understands that its receipt of the Rights Entitlements and any subscription it may make for the Rights Equity Shares will be subject to and based upon all the terms, conditions, representations, warranties, acknowledgements, agreements and undertakings and other information contained in this Letter of Offer and the Application Form. The purchaser understands that none of our Company, the Registrar, or any other person acting on behalf of us will accept subscriptions from any person, or the agent of any person, who appears to be, or who be, the Registrar, or any other person acting on behalf of us have reason to believe is in the United States, or is ineligible to participate in this Issue under applicable securities laws.
16. The purchaser subscribed to the Rights Equity Shares for investment purposes and not with a view to the distribution or resale thereof. If in the future the purchaser decides to offer, sell, pledge or otherwise transfer any of the Rights Equity Shares, the purchaser shall only offer, sell, pledge or otherwise transfer such Rights Equity Shares (i) outside the United States in a transaction complying with Rule 903 or Rule 904 of Regulation S and in accordance with all applicable laws of any other jurisdiction, including India or (ii) in the United States pursuant to an exemption from the registration requirements of the Securities Act and applicable state securities laws.
17. The purchaser is, and the persons, if any, for whose account it is acquiring the Rights Entitlements and the Rights Equity Shares are, entitled to subscribe for the Rights Equity Shares.
18. If the purchaser is outside India, the sale of the Rights Equity Shares to it will not require any filing or registration by, or qualification of, our Company with any court or administrative, governmental or regulatory agency or body, under the laws of any jurisdiction which apply to the purchaser or such persons.

19. If the purchaser is outside India, the purchaser, and each account for which it is acting, satisfies (i) all suitability standards for investors in investments in the Rights Entitlements and the Rights Equity Shares imposed by all jurisdictions applicable to it, and (ii) is eligible to subscribe and is subscribing for the Rights Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of all jurisdictions of residence.
20. The purchaser is authorized to consummate the purchase of the Rights Equity Shares sold pursuant to this Issue in compliance with all applicable laws and regulations.
21. Except for the sale of Rights Equity Shares on one or more of the Stock Exchanges, the purchaser agrees, upon a proposed transfer of the Rights Equity Shares, to notify any purchaser of such Equity Shares or the executing broker, as applicable, of any transfer restrictions that are applicable to the Rights Equity Shares being sold.
22. The purchaser shall hold our Company harmless from any and all costs, claims, liabilities and expenses (including legal fees and expenses) arising out of or in connection with any breach of its representations, warranties or agreements set forth above and elsewhere in this Letter of Offer. The indemnity set forth in this paragraph shall survive the resale of the Rights Equity Shares.
23. The purchaser acknowledges that our Company, their affiliates and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements.

## SECTION X – OTHER INFORMATION

### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following material documents and contracts (not being contracts entered into in the ordinary course of business carried on by our Company or entered more than two years prior to the date of this Draft Letter of Offer) which are or may be deemed material have been entered or are to be entered into by our Company. Copies of these contracts and the documents for inspection referred to hereunder, would be available on the website of the Company at [www.kairosoft.ai](http://www.kairosoft.ai) from the date of this Draft Letter of Offer until the Rights Issue Closing Date.

#### Material Contracts for the Rights Issue

1. Registrar Agreement dated August 18, 2026 between our Company and the Registrar to the Issue;
2. Bankers to the Issue Agreement dated [●] among our Company, the Registrar to the Issue and the Bankers to the Issue;
3. Monitoring Agency Agreement dated August 14, 2026, between our Company and the Monitoring Agency.

#### Material Documents in relation to the Rights Issue

1. Certified copies of the updated Memorandum of Association and Articles of Association of our Company;
2. Certificate of incorporation and fresh certificate of incorporation pursuant to change of name of our Company;
3. The annual report of our Company for the Financial Years ending March 31, 2026, March 31, 2025;
4. Resolution of our Board of Directors dated August 18, 2026 approving the Issue;
5. Resolution of our Board of Directors dated [●], finalizing the terms of the Issue including Issue Price, Record Date and the Rights Entitlement Ratio;
6. Rights Issue Committee Resolution dated August 18, 2026, approving this Draft Letter of Offer;
7. Resolution of our Board of Directors dated August 18, 2026 approving the Draft Letter of Offer;
8. Consents of our Directors, Company Secretary, Chief Financial Officer, Bankers to our Company, Bankers to the Issue, and the Registrar to the Issue for inclusion of their names in the Letter of Offer to act in their respective capacities;
9. Report on Statement of Special Tax Benefits dated August 18, 2026 for our Company from the Statutory Auditors of our Company;
10. In-principle approval issued by BSE Limited dated [●];
11. Tripartite Agreement between our Company, National Securities Depository Limited (NSDL) and Registrar to the Issue;
12. Tripartite Agreement between our Company, Central Depository Services (India) Limited (CDSL) and Registrar to the Issue;

Any of the contracts or documents mentioned in this Draft Letter of Offer may be amended or modified at any time if so, required in the interest of our Company or if required by the other parties, without notice to the Eligible Shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



## DECLARATION

We hereby declare that all relevant provisions of the Companies Act 2013 and the rules, regulations and guidelines issued by the Government of India, or the rules, regulations or guidelines issued by the SEBI, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957 and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all disclosures made in this Draft Letter of Offer are true and correct.

**Signed by all the Directors of our Company**

**Sd/-**  
**Deva Ram**  
**Managing Director**

**Sd/-**  
**Santosh Kumar Kushawaha**  
**Director**

**Sd/-**  
**Anupama Kashyap**  
**Independent Director**

**Sd/-**  
**Achal Kapoor**  
**Independent Director**

**Date: 18.08.2026**  
**Place: Delhi**